TEKNOSA İÇ VE DIŞ TİCARET ANONİM ŞİRKETİ

CONDENSED INTERIM FINANCIAL STATEMENTS
AS OF 30 SEPTEMBER 2024 AND FOR THE NINE-MONTH PERIOD
THEN ENDED AND INDEPENDENT AUDITOR'S REVIEW REPORT

(CONVENIENCE TRANSLATION OF THE REVIEW REPORT AND THE CONDENSED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH)



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(CONVENIENCE TRANSLATION INTO ENGLISH OF INDEPENDENT AUDITOR'S REVIEW REPORT ORIGINALLY ISSUED IN TURKISH)

REVIEW REPORT ON INTERIM FINANCIAL STATEMENTS

To the General Assembly of Teknosa İç ve Dış Ticaret A.Ş.

Introduction

We have reviewed the accompanying interim statement of financial position of Teknosa İç ve Dış Ticaret A. Ş. (the "Company") as of 30 September 2024 and the related condensed statement of profit or loss and other comprehensive income, condensed statement of changes in equity and condensed statement of cash flows for the nine-month period then ended, and a summary of significant accounting policies and other explanatory notes. Company management is responsible for the preparation and presentation of this condensed consolidated interim financial information in accordance with Turkish Accounting Standard 34 Interim Financial Reporting ("TAS 34"). Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

Scope of Review

We conducted our review in accordance with Independent Auditing Standard on Review Engagements ("ISRE") 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim consolidated financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters and applying analytical and other review procedures. A review of interim consolidated financial information is substantially less in scope than an audit conducted in accordance with Independent Auditing Standards and consequently the review of interim consolidated financial information does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed interim financial information does not present fairly, in all material respects, in accordance with TAS 34 "Interim Financial Reporting".

Other Matter

The independent audit of the financial statements of the Company for the year ended 31 December 2023 and the review of the financial statements for the six-month period ended 30 September 2023 were performed by another independent audit firm. The previous independent audit firm issued an unqualified opinion in its independent audit report dated 20 March 2024 on the financial statements as of 31 December 2023 and stated in its review report dated 30 October 2023 on the condensed financial statements for the period ended 30 September 2023 that there were no matters not in accordance with TAS 34.

DRT BAĞIMSIZ DENETİM VE SERBEST MUHASEBECİ MALİ MÜŞAVİRLİK A.Ş.

Member of **DELOITTE TOUCHE TOHMATSU LIMITED**

Koray Öztürk

Partner

İstanbul, 30 October 2024

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TEKNOSA İÇ VE DIŞ TİCARET ANONİM ŞİRKETİ CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2024 AND FOR THE NINE-MONTH PERIOD THEN ENDED

		Current Period Reviewed 30 September	Prior Period Audited 31 December
ASSETS	Notes	2024	2023
Current Assets		12,971,865	16,883,037
Cash and Cash Equivalents	5	2,147,833	3,720,993
Trade Receivables	7	976,790	1,265,501
Trade Receivables from Related Parties	4,7	25,233	21,630
Trade Receivables from Third Parties	7	951,557	1,243,871
Inventories	9	9,605,055	11,361,567
Prepaid Expenses	10	66,464	64,212
Other Current Assets	18	175,723	470,764
Non-Current Assets		3,342,488	3,075,105
Other Receivables	8	1,392	1,655
Property, Plant and Equipment	13	1,291,084	1,021,870
Intangible Assets	14	351,257	334,220
Investment Properties	12	249,772	249,772
Right-of-Use Assets	11	1,255,982	1,421,912
Prepaid Expenses	10	15,755	45,676
Deferred Tax Asset		177,246	-
TOTAL ASSETS	_	16,314,353	19,958,142

TEKNOSA İÇ VE DIŞ TİCARET ANONİM ŞİRKETİ CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2024 AND FOR THE NINE-MONTH PERIOD THEN ENDED

		Current Period Reviewed	Prior Period Audited
		30 September	31 December
LIABILITIES AND EQUITY	Notes	2024	2023
Current Liabilities			
Short-term borrowings	6	346,297	736,863
-Short-term bank borrowings from related parties	4	-	70,487
-Short-term bank borrowings from third parties		-	666,376
-Issued debt instruments	6	346,297	-
Short-term portion of long-term lease liabilities		371,758	396,729
-Short-term portion of long-term lease liabilities to related parties	4	2,638	3,054
-Short-term portion of long-term lease liabilities to third parties		369,120	393,675
Trade Payables	7	11,760,246	13,468,676
- Trade Payables to Related Parties	4	55,342	77,095
- Trade Payables to Third Parties	7	11,704,904	13,391,581
Payables Related to Employee Benefits	15	198,524	213,346
Other Liabilities		14,601	16,901
- Other Payables to Third Parties	8	14,601	16,901
Derivative Instruments		-	603
Deferred Income (Exclusions from Customer Contractual Obligations)	10	425,607	461,075
Current Tax Liability		-	42,221
Short-Term Provisions		174,994	320,960
- Short-Term Provisions for Employee Benefits	15	60,513	182,555
- Other Short-Term Provisions	16	114,481	138,405
Other Current Liabilities	18	72,925	26,997
Total current liabilities		13,364,952	15,684,371
Non-Current Liabilities			
Long-term borrowings	6	457,828	592,002
-Long-term lease liabilities to related parties	4	1,818	5,231
-Long-term lease liabilities to third parties		456,010	586,771
Long-Term Provisions		99,364	126,995
Long-Term Provisions for Employee Benefits	15	99,364	126,995
Deferred Tax Liability	13	, , , , , , , , , , , , , , , , , , ,	66,875
Total non-current liabilities		557,192	785,872
Total liabilities		13,922,144	16,470,243
EQUITY		2,392,209	3,487,899
Paid-in capital		201,000	201,000
Capital adjustment differences		2,576,936	2,576,936
		76,105	53,470
Restricted reserves appropriated from profit Other reserves		13	13
Accumulated other comprehensive income or expenses not to be		13	13
reclassified to profit or loss		(86,665)	(82,406)
-Loss on remeasurement of defined benefit plans		(125,988)	(119,083)
-Increase in revaluation of property, plant and equipment		39,323	36,677
Accumulated other comprehensive income or expenses to be reclassified		(323)	(711)
to profit or loss		(323)	(711)
-Gains/(losses) on hedging		(323)	(711)
Share premiums		869,103	869,103
Prior Years' Profit or Losses		(152,141)	(1,145,072)
Net Profit/Loss for the Period	_	(1,091,819)	1,015,566
TOTAL LIABILITIES AND EQUITY	_	16,314,353	19,958,142

TEKNOSA İÇ VE DIŞ TİCARET ANONİM ŞİRKETİ CONDENSED INTERIM STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME AS OF 30 SEPTEMBER 2024 AND FOR THE NINE-MONTH PERIOD THEN ENDED

		Current Period Reviewed 1 January- 30 September	Current Period Not reviewed 1 July - 30 September	Prior Period Reviewed 1 January- 30 September	Prior Period Not reviewed 1 July - 30 September
	Notes	2024	2024	2023	2023
Revenue Cost of Sales (-)	19 19	47,421,069 (41,681,673)	15,960,565 (13,915,335)	44,982,078 (40,369,653)	16,476,959 (15,327,636)
GROSS PROFIT		5,739,396	2,045,230	4,612,425	1,149,323
General Administrative Expenses (-) Marketing Expenses (-) Other Income from Operating Activities Other Expenses from Operating Activities (-)	20 20 21 21	(630,948) (4,601,731) 831,392 (3,053,942)	(183,395) (1,525,367) 233,046 (844,988)	(515,496) (4,129,663) 1,075,493 (1,786,655)	(185,119) (1,495,238) 552,631 (720,366)
OPERATING LOSS		(1,715,833)	(275,474)	(743,896)	(698,769)
Income from Investing Activities Expenses from Investing Activities (-)	22 22	(559)	(271)	370	63
OPERATING LOSS BEFORE FINANCE EXPENSE		(1,716,392)	(275,745)	(743,526)	(698,706)
Finance Income Finance Expenses (-) Gains/(Losses) on Net Monetary Position	23 23	200,277 (3,230,315) 3,413,459	30,025 (1,011,537) 932,762	174,461 (1,486,314) 3,547,720	36,856 (628,593) 2,075,209
LOSS/(PROFIT) FROM CONTINUING OPERATIONS		(1,332,971)	(324,495)	1,492,341	784,766
Tax Expense/Income from Continuing Operations Current Period Tax Expense / (Income)		241,152	(44,810)	(560,973) (309,068)	(366,687) (169,596)
Deferred Tax Income / (Expense)		241,152	(44,810)	(251,905)	(197,091)
PROFIT/LOSS FOR THE PERIOD		(1,091,819)	(369,305)	931,368	418,079
OTHER COMPREHENSIVE (EXPENSE) / INCOME Items not to be reclassified to profit or loss		(4,259)	(2,628)	(28,866)	(8,959)
Loss on remeasurement of defined benefit plans		(9,206)	(3,504)	(38,488)	(11,945)
Gains on revaluation and measurement Taxes related to other comprehensive expenses not to be reclassified to		-	-	-	-
profit or loss		4,947	876	9,622	2,986
Items to be reclassified to profit or loss		388	-	3,597	(17,467)
Gains/(losses) on cash flow hedges Taxes on other comprehensive income to be		517	-	4,796	(23,289)
reclassified to profit or loss		(129)		(1,199)	5,822
TOTAL OTHER COMPREHENSIVE (EXPENSE)/INCOME TOTAL COMPREHENSIVE (EXPENSE)/INCOME		(3,871)	(2,628)	(25,269) 906,099	(26,426) 391,653
Loss/(earnings) per share (for 1 lot of shares)		(0.0543)	(0.0184)	0.0463	0.0208
Diluted loss/(earnings) per share [(for 1 lot of shares)]		(0.0543)	(0.0184)	0.0463	0.0208

TEKNOSA İÇ VE DIŞ TİCARET ANONİM ŞİRKETİ CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY AS OF 30 SEPTEMBER 2024 AND FOR THE NINE-MONTH PERIOD THEN ENDED

						Accumulated Othe Income and Expe Reclassified to I	nses not to be	Accumulated Other Comprehensive Income and Expenses to be Reclassified to Profit or Loss	Retained	Earnings	
	Paid-in Capital	Capital Adjustment Differences	Restricted Reserves Appropriated from Profit	Other Reserves	Share Premiums	Accumulated Remeasurement Losses of Defined Benefit Plans	Revaluation and Remeasurement Gains	Hedging Gain/Loss	Prior Years' Losses	Net Profit / Loss for the Period	Equity
Balances as of 1 January 2023											<u> </u>
(Beginning of the Period) Transfers	201,000	2,576,936	32,008 21,983	13	869,103	(88,376)	38,922	(3,694)	(1,833,967) 688,383	710,366 (710,366)	2,502,311
Total Comprehensive Income / (Expense)	_	_		_	_	(28,866)	_	3,597	-	931,368	906,099
Balances as of 30 September 2023											,
(End of the Period)	201,000	2,576,936	53,991	13	869,103	(117,242)	38,922	(97)	(1,145,584)	931,368	3,408,410
Balances as of 1 January 2024											
(Beginning of the Period)	201,000	2,576,936	53,470	13	869,103	(119,083)	36,677	(711)	(1,145,072)	1,015,566	3,487,899
Transfers	-	-	22,635	-	-	-	-	-	992,931	(1,015,566)	-
Total Comprehensive Income / (Expense)		<u>-</u>	<u>-</u>	<u>-,</u>		(6,905)	2,646	388		(1,091,819)	(1,095,690)
Balances as of 30 September 2024	·										
(End of the Period)	201,000	2,576,936	76,105	13	869,103	(125,988)	39,323	(323)	(152,141)	(1,091,819)	2,392,209

TEKNOSA İÇ VE DIŞ TİCARET ANONİM ŞİRKETİ CONDENSED STATEMENT OF CASH FLOWS

AS OF 30 SEPTEMBER 2024 AND FOR THE NINE-MONTH PERIOD THEN ENDED

		Current Period	Prior Period
		Reviewed	Reviewed
		1 January-	1 January-
		30 September	30 September
	Notes	2024	2023
A. CASH FLOWS FROM OPERATING ACTIVITIES			
Net loss/(profit) for the period		(1,091,819)	931,368
Adjustments Related to Reconciliation of Net Loss of the Period:			
Adjustments Related to Financial (Income) Expenses	23	3,030,038	1,311,853
Adjustments Related to Depreciation and Amortization Expenses	20	960,024	785,240
Adjustments Related to Provision (Reversal) for Employee Benefits		(32,149)	65,755
Adjustments Related to Impairment (Reversal) of Receivables	7	(1,024)	(365)
Adjustments Related to Other Provisions (Reversals)		8,699	34,348
Adjustments Related to Losses (Gains) on Disposal of Non-Current Assets	22	(559)	370
Impairment / (Reversal) of Property, Plant and Equipment and Intangible Assets	13	(542)	719
Adjustments for Impairment (Reversal) of Inventories	9	44,961	51,609
Adjustments Related to Interest (Income) Expense		(241,152)	560,973
Adjustments Related to Monetary (Gain)/Loss		(3,787,235)	(3,439,893)
		(1,110,758)	301,977
Changes in working capital:		(24.050)	11.055
Decrease in Trade Receivables from Third Parties		(34,979)	11,955
Increase in Trade Receivables from Related Parties	0	(9,312)	(4,446)
Adjustments Related to Decrease in Inventories	9	1,711,551	371,718
Adjustments Related to Decrease / (Increase) in Other Assets Related with Operations		279,688	99,350
(Decrease) / Increase in Trade Payables to Third Parties		1,847,982	1,482,757
(Decrease) / Increase in Trade Payables to Related Parties		(1,404)	(3,046) 12,136
Increase / (Decrease) in Other Liabilities Related to Operations		61,235	,
Adjustments Related to Decreases (Increases) in Derivative Instruments	15	(603)	(1,731)
Payments Made within the Scope of Provisions for Employee Benefits	13	(45,028)	(53,698)
Tax paid Payments Polated to Other Provisions	16	(31,077)	(255,852)
Payments Related to Other Provisions Cash flows (used in) / genereated from operations	10	3,909 2,671,204	(46) 1,961,074
•	_	2,071,204	1,901,074
B.CASH FLOWS FROM INVESTING ACTIVITIES			
Cash Outflows from Purchase of Property, Plant and Equipment	13	(461,473)	(410,875)
Cash Outflows from Purchase of Intangible Assets	14	(134,823)	(107,632)
Cash Inflows from Sale of Property, Plant and Equipment and Intangible Assets		7,664	2,492
Cash used in investing activities		(588,632)	(516,015)
C.CASH FLOWS FROM FINANCING ACTIVITIES			
Other finance costs paid		(2,436,785)	(193,572)
Operating lease repayments	6	(516,611)	(636,008)
Cash inflows from borrowings	6	13,358,518	409,529
Loan repayments	6	(13,195,203)	(323,174)
Cash (generated from) / used in financing activities	<u> </u>	(2,790,081)	(743,225)
NET INCREASE/DECREASE IN CASH AND CASH EQUIVALENTS (A+B+C)		(707,509)	701,834
Inflation effect on cash and cash equivalents		(982,149)	(1,194,730)
Effect of changes in foreign exchange rates on cash and cash equivalents denominated in		(202,112)	(1,171,750)
foreign currencies	24	116,498	163,071
D. CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	5	3,720,993	3,591,133
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD (A+B+C+D)	5 —	2,147,833	3,261,308
CASH AND CASH EQUIVALENTS AT THE END OF THE FEMOD (A+D+C+D)		4,147,033	3,201,308

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 1 -ORGANISATION AND NATURE OF OPERATIONS

Teknosa İç ve Dış Ticaret Anonim Şirketi, ("Teknosa" or "the Company") was established on 3 March 2000 and is engaged in retail sales of consumer electronics through its stores and website www.teknosa.com and air conditioners and home appliances through its dealers. In addition, the website www.teknosa.com became "Marketplace" as of 4 February 2022 and started selling its own products to its customers as well as the products of its authorized dealers on its website. The Company's main shareholder is Hacı Ömer Sabancı Holding A.Ş. As at 30 September 2024, number of personnel of the Company is 2,859 (31 December 2023: 2,868). The Company is registered in Türkiye and operates under the laws and regulations of Turkish Commercial Code.

The Company operates in Türkiye in 106,123 square meters with 176 stores retail space as of 30 September 2024 (31 December 2023: 105,125 square meters with 181 stores). The registered office address of the Company is as follows:

Carrefoursa Plaza Cevizli Mahallesi. Tugay Yolu Caddesi No:67 Blok: B Maltepe - İstanbul.

The Company's shares have been traded on Borsa Istanbul since 2012.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS

2.1 Basis of presentation

(i) Statement of compliance with Turkish Financial Reporting Standards ("TFRS")

The accompanying interim condensed financial statements have been prepared in accordance with the Turkish Financial Reporting Standards ("TFRS"), which was put into effect by the Public Oversight Accounting and Auditing Standards Authority ("POA"), in compliance with the communiqué numbered II-14.1 "Communiqué on the Principles of Financial Reporting In Capital Markets" (the Communiqué) announced by the Capital Market Boards ("CMB") on 13 June 2013 which is published on Official Gazette numbered 28676. TFRS includes standards and interpretations published by POA under the names of Turkish Accounting Standards ("TAS"), Turkish Financial Reporting Standards, TAS Interpretations and TFRS Interpretations.

The condensed interim financial statements are presented in accordance with the formats specified in the "Announcement on TRFS Taxonomy" published by POA on 3 July 2024 and the Financial Statement Examples and User Guide published by CMB. In addition, the financial statements are presented in accordance with the "TFRS Taxonomy" published by POA on 4 October 2022 and the formats specified in the Financial Statement Examples and User Guide published by CMB, based on the CMB's financial statement and footnote formats. The financial statements are prepared on the historical cost basis except for the revaluation of buildings. The determination of historical cost is generally based on the fair value of the consideration paid for the assets.

In compliance with the TAS 34, entities have preference in presenting their interim financial statements whether full set or condensed. In this framework, the Company preferred to present its interim financial statements in condensed version. The Company's condensed interim financial statements do not include all disclosures and notes that should be included at year-end financial statements. Therefore, the condensed interim financial statements should be considered together with the financial statements as of 31 December 2023.

Approval of interim condensed financial statements:

The interim financial statements are approved by the Company's Board of Directors on 30 October 2024. The General Assembly of the Company has the right to amend, and relevant regulatory bodies have the right to request the amendment of these interim financial statements.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.1 Basis of presentation (cont'd)

(ii) Basis of measurement

The financial statements have been prepared on historical cost basis except for revaluation of land, building, investment properties measured at fair value and derivatives. Historical cost is generally based on the fair value of the consideration given in exchange for assets. The financial statements are prepared by reflecting the necessary corrections and classifications to the legal records prepared on the basis of historical cost, in order to make the right presentation in accordance with TFRS.

(iii) Functional currency and reporting currency

These financial statements are presented in Turkish Lira ("TL"), which is the valid currency of the Company. Unless otherwise stated, all financial information presented in TL has been rounded to the nearest thousand TL.

(iv) Preparation of financial statements in hyperinflationary periods

The financial statements and related figures for previous periods have been restated for changes in the general purchasing power of the functional currency and, consequently, the financial statements and related figures for previous periods are expressed in terms of the measuring unit current at the end of the reporting period in accordance with TAS 29 Financial Reporting in Hyperinflationary Economies.

TAS 29 applies to the consolidated financial statements, including the consolidated financial statements, of each entity whose functional currency is the currency of a hyperinflationary economy. If an economy is subject to hyperinflation, TAS 29 requires an entity whose functional currency is the currency of a hyperinflationary economy to present its financial statements in terms of the measuring unit current at the end of the reporting period.

As at the reporting date, entities operating in Türkiye are required to apply TAS 29 "Financial Reporting in Hyperinflationary Economies" for the reporting periods ending on or after 31 December 2023, as the cumulative change in the general purchasing power of the last three years based on the Consumer Price Index ("CPI") is more than 100%.

POA made an announcement on 23 November 2023 regarding the scope and application of TAS 29. It stated that the financial statements of the entities applying Turkish Financial Reporting Standards for the annual reporting period ending on or after 31 December 2023 should be presented in accordance with the related accounting principles in TAS 29, adjusted for the effects of inflation.

In accordance with the CMB's decision dated 28 December 2023 and numbered 81/1820, issuers and capital market institutions subject to financial reporting regulations applying Turkish Accounting/Financial Reporting Standards are required to apply inflation accounting by applying the provisions of TAS 29 to their annual financial statements for the accounting periods ending on 31 December 2023.

In this framework, while preparing the financial statements dated 30 September 2024, inflation adjustment has been made in accordance with TAS 29.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.1 Basis of presentation (cont'd)

(iv) Preparation of financial statements in hyperinflationary periods (cont'd)

The table below shows the inflation rates for the relevant years calculated by taking into account the Consumer Price Indices published by the Turkish Statistical Institute ("TURKSTAT"):

Date	Index	Adjustment coefficient
30 September 2024	2,526.16	1.00000
31 December 2023	1,859.38	1.35860
30 September 2023	1,691.04	1.49385

The main lines of TAS 29 indexation transactions are as follows:

- As of the balance sheet date, all items other than those stated in terms of current purchasing power are restated by using the relevant price index coefficients. Prior year amounts are also restated in the same way.
- Monetary assets and liabilities are expressed in terms of the purchasing power at the consolidated balance sheet date and are therefore not subject to restatement. Monetary items are cash and items to be received or paid in cash.
- Fixed assets, subsidiaries and similar assets are indexed to their acquisition values, which do not exceed their market values. Depreciation has been adjusted in a similar manner. Amounts included in shareholders' equity have been restated by applying general price indices for the periods in which they were contributed to or arose within the Company.
- All items in the consolidated income statement, except for the effects of non-monetary items in the balance sheet on the income statement, have been restated by applying the multiples calculated over the periods when the income and expense accounts were initially recognized in the financial statements.
- Net gain or loss arising on the net monetary position as a result of general inflation is the difference between the adjustments to non-monetary assets, equity items and income statement accounts. This gain or loss on the net monetary position is included in net profit.

The impact of the application of TAS 29 "Inflation Accounting" is summarized below:

Restatement of the Statement of Financial Position

Amounts in the statement of financial position that are not expressed in terms of the measuring unit current at the end of the reporting period are restated. Accordingly, monetary items are not restated because they are expressed in the currency of the reporting period. Non-monetary items are required to be restated unless they are expressed in terms of the currency in effect at the end of the reporting period.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

- 2.1 Basis of presentation (cont'd)
- (iv) Preparation of financial statements in hyperinflationary periods (cont'd)

Restatement of the Statement of Financial Position (cont'd)

The gain or loss on the net monetary position arising on restatement of non-monetary items is recognized in profit or loss and presented separately in the statement of comprehensive income.

Restatement of the Statement of Profit or Loss

All items in the statement of profit or loss are expressed in terms of the measuring unit current at the end of the reporting period. Therefore, all amounts have been restated by applying changes in the monthly general price index.

Cost of inventories sold has been restated using the restated inventory balance.

Depreciation and amortization expenses have been restated using the restated balances of property, plant and equipment, intangible assets, and right-of-use assets.

Restatement of Statement of Cash Flows

All items in the statement of cash flows are expressed in terms of the measuring unit current at the end of the reporting period.

Comparative figures

Relevant figures for the previous reporting period are restated by applying the general price index so that the comparative financial statements are presented in the measuring unit applicable at the end of the reporting period. Information disclosed for prior periods is also expressed in terms of the measuring unit current at the end of the reporting period.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.1 Basis of presentation (cont'd)

(v) Comparative information and reclassifications of the prior periods' financial statements

The financial statements of the Company have been prepared comparatively with the prior period in order to evaluate financial position and performance trends. In order to comply with the submission of the financial statements of the current period, the comparative information is reclassified, and material differences are disclosed, when necessary.

The Company has not made reclassifications on prior period financial statements.

2.2 Changes in Significant Accounting Policies

The accounting policies applied in these interim condensed financial statements are the same as those applied in the Company's financial statements as at and for the year ended 31 December 2023.

2.3 Changes in accounting estimates and errors

If changes in accounting estimates are related to only one period, they are applied in the current period in which the change is made, and if they are related to future periods, they are applied both prospectively and in the future periods. Significant accounting errors are applied retrospectively, and prior period financial statements are restated.

The assumptions and significant accounting estimates used in the preparation of the interim condensed financial statements as of 30 September 2024 have not changed compared to those used in the preparation of the financial statements as of the year ended 31 December 2023.

2.4 New and Amended Turkish Financial Reporting Standards

a) Amendments that are mandatorily effective from 2024

Amendments to TAS 1
Amendments to TFRS 16
Amendments to TAS 1
Amendments to TAS 7 and TFRS 7
TSRS 1

TSRS 2

Classification of Liabilities as Current or Non-Current Lease Liability in a Sale and Leaseback Non-current Liabilities with Covenants Supplier Finance Arrangements General Requirements for Disclosure of Sustainability-related Financial Information Climate-related Disclosures

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.4 New and Amended Turkish Financial Reporting Standards (cont'd)

a) Amendments that are mandatorily effective from 2024 (cont'd)

Amendments to TAS 1 Classification of Liabilities as Current or Non-Current

The amendments aim to promote consistency in applying the requirements by helping companies determine whether, in the statement of financial position, debt and other liabilities with an uncertain settlement date should be classified as current (due or potentially due to be settled within one year) or non-current.

Amendments to TAS 1 are effective for annual reporting periods beginning on or after 1 January 2024 and earlier application is permitted.

Amendments to TFRS 16 Lease Liability in a Sale and Leaseback

Amendments to TFRS 16 clarify how a seller-lessee subsequently measures sale and leaseback transactions that satisfy the requirements in TFRS 15 to be accounted for as a sale.

Amendments to TFRS 16 are effective for annual reporting periods beginning on or after 1 January 2024 and earlier application is permitted.

Amendments to TAS 1 Non-current Liabilities with Covenants

Amendments to TAS 1 clarify how conditions with which an entity must comply within twelve months after the reporting period affect the classification of a liability.

Amendments to TAS 1 are effective for annual reporting periods beginning on or after 1 January 2024 and earlier application is permitted.

The Company evaluates the effects of these standards, amendments and improvements on the financial statements.

Amendments to TAS 7 and TFRS 7 Supplier Finance Arrangements

The amendments add disclosure requirements, and 'signposts' within existing disclosure requirements, that ask entities to provide qualitative and quantitative information about supplier finance arrangements. Amendments are effective from annual reporting periods beginning on or after 1 January 2024.

TSRS 1 General Requirements for Disclosure of Sustainability-related Financial Information

TSRS 1 sets out overall requirements for sustainability-related financial disclosures with the objective to require an entity to disclose information about its sustainability-related risks and opportunities that is useful to primary users of general-purpose financial reports in making decisions relating to providing resources to the entity. The application of this standard is mandatory for annual reporting periods beginning on or after 1 January 2024 for the entities that meet the criteria specified in POA's announcement dated 5 January 2024 and numbered 2024-5 and for banks regardless of the criteria. Other entities may voluntarily report in accordance with TSRS.

TSRS 2 Climate-related Disclosures

TSRS 2 sets out the requirements for identifying, measuring and disclosing information about climate-related risks and opportunities that is useful to primary users of general-purpose financial reports in making decisions relating to providing resources to the entity. The application of this standard is mandatory for annual reporting periods beginning on or after 1 January 2024 for the entities that meet the criteria specified in POA's announcement dated 5 January 2024 and numbered 2024-5 and for banks regardless of the criteria. Other entities may voluntarily report in accordance with TSRS.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.4 New and Amended Turkish Financial Reporting Standards (cont'd)

b) New and revised TFRSs in issue but not yet effective

The Company has not yet adopted the following standards and amendments and interpretations to the existing standards:

TFRS 17 Insurance Contracts

Amendments to TFRS 17 Initial Application of TFRS 17 and TFRS 9 — Comparative

Information (Amendment to TFRS 17)

Amendments to TAS 21 Lack of Exchangeability

TFRS 17 Insurance Contracts

TFRS 17 requires insurance liabilities to be measured at a current fulfillment value and provides a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of a consistent, principle-based accounting for insurance contracts. TFRS 17 has been deferred for insurance, reinsurance and pension companies for a further year and will replace TFRS 4 *Insurance Contracts* on 1 January 2025.

Amendments to TFRS 17 Insurance Contracts and Initial Application of TFRS 17 and TFRS 9 — Comparative Information

Amendments have been made in TFRS 17 in order to reduce the implementation costs, to explain the results and to facilitate the initial application.

The amendment permits entities that first apply TFRS 17 and TFRS 9 at the same time to present comparative information about a financial asset as if the classification and measurement requirements of TFRS 9 had been applied to that financial asset before.

Amendments are effective with the first application of TFRS 17.

Amendments to TAS 21 Lack of Exchangeability

The amendments contain guidance to specify when a currency is exchangeable and how to determine the exchange rate when it is not. Amendments are effective from annual reporting periods beginning on or after 1 January 2025.

The Company evaluates the effects of these standards, amendments and improvements on the financial statements.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.5 Use of accounting estimates and assumptions

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Changes to estimates are accounted for prospectively.

Information on estimates and assumptions that have a significant effect on the amounts recognized in the condensed interim financial statements is disclosed below:

Useful lives of property, plant and equipment and intangible assets

In accordance with the accounting policies, property, plant and equipment and intangible assets other than land and buildings are shown at their net value after deducting accumulated depreciation and impairment, if any, from their acquisition cost. Depreciation is allocated using the straight-line method based on the useful lives of tangible assets. Useful lives are based on management's best estimates and are reviewed at each balance sheet date and adjusted if necessary.

Impairment of property, plant and equipment and intangible assets

The Company assesses at each reporting date to determine whether there is any indication of impairment. If the stores which are operating more than 1 year generates operating profit/ (loss) before income tax lower than the planned performance result, this situation is assessed as objective evidence for impairment, except for outlet stores. If any such indication exists, then the asset's recoverable amount is compared with the carrying amount. The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell. If the carrying amount of an asset or any cash generating unit that the asset belongs to is higher than its net realizable value, the value of the asset has impaired. Additionally, the Company recognizes allowance for impairment for the property, plant and equipment and right-of-use assets of the stores for which the Company management has expected to close down. The mentioned provision amount is applied at the rate of 100% over the net book value of right-of-use assets, 100% for leasehold improvements and 50% over the net book value of tangible fixed assets. As of 30 September 2024, the Company has recorded a net impairment of TL 542 for property, plant and equipment and no impairment for intangible assets (30 September 2023: TL (484) for property, plant and equipment) (Note 13 and 14).

Inventory impairment

In accordance with the accounting policy, inventories are stated at the net realizable value ("NRV"). The Company measures the products with selling prices lower than its cost at lower of cost or NRV. NRV, is the value after deducting the estimated expenditures to be made to bring the stocks at sale at the estimated selling price.

The Company makes aging analysis for its inventories based on certain date ranges from the acquisition date. Impairment is calculated for the old stock over 180 days with different rates applied for each date range based on the aging analysis as at reporting date. In this context, the Company has recognized net impairment provision amounting to TL 131,977 as of 30 September 2024 (31 December 2023: TL 87,016) (Note 9).

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

2.5 Use of accounting estimates and assumptions (cont'd)

Deferred tax assets

The Company recognizes deferred tax assets and liabilities based upon the temporary differences between financial statements as reported in accordance with TFRS and its tax base of statutory financial statements. The Company has deferred tax assets arising from deductible temporary differences. The partially or fully recoverable amount of deferred tax assets has been estimated under current conditions. During the evaluation, future profit projections, losses incurred in current periods, expiration dates of unused losses and other tax assets, and tax planning strategies that can be used, when necessary, were taken into consideration.

Accounting of gift checks

Adjusted EBITDA

The Company recognizes income from the gift checks by estimating the portion which will not be used by the customers based on the historic data. As at 30 September 2024, the amount offset from the deferred revenue from the gift checks recognized in the financial statement is amounting to TL 75,982 (31 December 2023: TL 100,622) (Note 10).

NOTE 3 – SEGMENT REPORTING

The Company applies TFRS 8 starting from 1 January 2009 and determined the reportable segments based on the internal management reports which are regularly reviewed by the decision maker.

In order to take the decisions about the allocation of resources to the operating segments and evaluate the performance of these segments, the decision maker reviews the results and the operations by sales channel. The Company's sales channels are as follows: Electronics retail sales, and sales of air conditioners and home appliances through dealers. These sales are also reviewed as stores and e-commerce (including Marketplace sales) and dealers (İklimsa). In addition, assets and liabilities are not included in the segment reporting since they are not regularly presented to the decision maker and are not reviewed in as a part of segment reporting.

1 Ianuary - 30 Sentember 2024

(39,707)

795,678

Details of the segment reporting according to the internal management reports are as follows:

1 January - 30 September 2024			
Retailing and	Dealer		
E-commerce	Group	Total	
44,754,565	2,666,504	47,421,069	
1,401,558	107,900	1,509,458	
1 Januar	y - 30 September 20	23	
1 Januar Retailing and	y - 30 September 20 Dealer	23	
	•	23 Total	
	Retailing and E-commerce 44,754,565	Retailing and Dealer E-commerce Group 44,754,565 2,666,504	

835,385

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 3 – SEGMENT REPORTING (cont'd)

	1 July - 30 September 2024				
	Retai	ling and	Dealer		
	E-cor	mmerce	Group	Total	
Total segment income	14,8	50,607	1,109,958	15,960,565	
Adjusted EBITDA	6	10,066	73,478	683,544	
		1 July - 30 S	September 2023		
	Retai	ling and	Dealer		
	E-con	mmerce	Group	Total	
Total segment income	15,5	64,395	912,564	16,476,959	
Adjusted EBITDA	(43,923)		(204,628)	(248,551)	
	1 January- 30 September 2024	1 July- 30 September 2024	1 January- 30 September 2023	1 July- 30 September 2023	
EBITDA attributable to reportable segments	1,509,458	683,544	795,678	(248,551)	
Depreciation and amortization	(960,024)	(333,275)	(785,240)	(278,921)	
Finance income/(expense), net	(3,030,038)	(981,512)	(1,311,853)	(591,737)	
Income/(expenses) from investing activities, net	(559)	(271)	370	63	
Other operating income/(expense), net	(2,222,550)	(611,942)	(711,162)	(167,735)	
Provision for employment termination benefits	(42,717)	(13,801)	(43,172)	(3,562)	
Monetary Loss Gain	3,413,459	932,762	3,547,720	2,075,209	
Profit before tax	(1,332,971)	(324,495)	1,492,341	784,766	

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 4 – RELATED PARTY DISCLOSURES

The related parties listed below are the companies directly or indirectly controlled by Hacı Ömer Sabancı Holding A.Ş., the parent company of Teknosa or the companies over which Hacı Ömer Sabancı Holding A.Ş. has significant influence.

	30 September 2024		
	Receivables	Payables	
	Short-term	Short-term	
Balances with related parties	Trade	Trade	
Akbank T.A.Ş.	10,912	-	
Carrefoursa Carrefour Sabancı Ticaret Merkezi A.Ş.	7,006	-	
Çimsa Çimento San.ve Tic.A.Ş.	4,740	-	
Akçansa Çimento San. ve Tic. A.Ş.	760	-	
Kordsa Teknik Tekstil A.Ş.	407	-	
Hacı Ömer Sabancı Holding A.Ş.	357	124	
Sabancı Dijital Teknoloji Hizmetleri A.Ş.	159	16,857	
Brisa Bridgestone Sabancı Lastık San.Ve Tic.A.Ş.	98	-	
Agesa Hayat ve Emeklilik A.Ş. and Subsidiaries	26	-	
Enerjisa Enerji A.Ş. and Subsidiaries	-	373	
Aköde Elektronik Para ve Ödeme Hizmetleri A.Ş.	-	5	
Aksigorta A.Ş.	768	37,983	
	25,233	55,342	

	31 December 2023		
	Receivables	Payables	
	Short-term	Short-term	
Balances with related parties	Trade	Trade	
Çimsa Çimento San. ve Tic. A.Ş.	6,311	-	
Carrefoursa Carrefour Sabancı Ticaret Merkezi A.Ş.	5,005	-	
Akbank T.A.Ş.	3,933	-	
Enerjisa Enerji A.Ş. and Subsidiaries	3,516	3,574	
Aksigorta A.Ş.	1,666	7,244	
Brisa Bridgestone Sabancı Lastik San. ve Tic. A.Ş.	420	-	
Agesa Hayat ve Emeklilik A.Ş. and Subsidiaries	296	-	
Akçansa Çimento San. ve Tic. A.Ş.	261	-	
Sabancı Dijital Teknoloji Hizmetleri A.Ş.	219	61,974	
Kordsa Teknik Tekstil Anonim Şirketi	3	-	
Hacı Ömer Sabancı Holding A.Ş.	-	4,296	
Aköde Elektronik Para ve Ödeme Hizmetleri A.Ş.	-	7	
	21,630	77,095	

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 4 – RELATED PARTY DISCLOSURES (cont'd)

Deposits at Akbank T.A.Ş.	30 September 2024	31 December 2023
Deposite at Findam 17119.		2025
Time Deposit	459,290	_
Demand deposits	62,102	382,487
	521,392	382,487
	30 September	31 December
Other cash and cash equivalents at Akbank T.A.Ş.		2023
Other cash and cash equivalents	1,416,834	1,038,786
	1,416,834	1,038,786
	30 September	31 December
Credit card slip receivables at Akbank T.A.Ş.		2023
Credit card slip receivables	34,689	74,277
	34,689	74,277
	30 September	31 December
Short-term bank borrowings at Akbank T.A.Ş.		2023
Short-term bank borrowings	-	70,487
	<u> </u>	70,487

As of 30 September 2024 and 31 December 2023, the details of the short-term portion of long-term lease obligations with related parties are as follows.

	30 September	31 December
Short and long-term lease liabilities	2024	2023
Short-term portion of long-term lease liabilities to related		
parties		
Carrefoursa Carrefour Sabancı Tic. Merkezi A.Ş.	2,638	3,054
Long-term lease obligations to related parties		
Carrefoursa Carrefour Sabancı Tic. Merkezi A.Ş.	1,818	5,231
<u> </u>	4,456	8,285

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 4 – RELATED PARTY DISCLOSURES (cont'd)

1 January - 30 September 2024 Rent Other Transactions with related parties **Goods Sales** Expenses Expenses Akbank T.A.Ş. 75,351 26,647 (10,540)Carrefoursa Carrefour Sabancı Tic. Merkezi A.Ş. (1,973)Aksigorta A.S. 10,706 (26,604)Agesa Hayat ve Emeklilik A.Ş. and Subsidiaries 2,608 Çimsa Çimento San. ve Tic.A.Ş. 5,972 Akçansa Çimento San. ve Tic. A.Ş. 2,136 Kordsa Teknik Tekstil A.Ş. 1,070 Brisa Bridgestone Sabancı Las. San. ve Tic. A.Ş. 553 Hacı Ömer Sabancı Holding A.Ş. 542 (1,449)Enerjisa Enerji A.Ş. and Subsidiaries 525 (22,650)Sabancı Dijital Teknoloji Hizmetleri A.Ş. (*) 293 (92,891)Ak Finansal Kiralama A.Ş. 44 Aköde Elektronik Para ve Ödeme Hizmetleri A.Ş. (5) 126,447 (10,540)(145,572)

(*) Our Company receives internet security service, data security application, maintenance and repair service, server purchase, software development, hardware and license renewal, project and consultancy services from SabancıDX A.S.

	1 January - 30 September 2023		23
Transactions with related parties	Goods Sales	Rent Expenses	Other Expenses
Akbank T.A.Ş.	149,853	-	-
Carrefoursa Carrefour Sabancı Tic. Merkezi A.Ş.	102,915	(11,881)	(6,284)
Çimsa Çimento San.ve Tic.A.Ş.	5,011	-	-
Kordsa Teknik Tekstil A.Ş.	3,251	-	-
Akçansa Çimento San. ve Tic. A.Ş.	2,265	-	-
Agesa Hayat ve Emeklilik A.Ş. and Subsidiaries	1,690	-	-
Aksigorta A.Ş.	1,675	-	(50,780)
Sabancı Dijital Teknoloji Hizmetleri A.Ş.	936	-	(158,059)
Brisa Bridgestone Sabancı Las. San. ve Tic. A.Ş.	720	-	-
Enerjisa Enerji Üretim A.Ş.	367	-	-
Hacı Ömer Sabancı Holding A.Ş.	-	-	(812)
Enerjisa Enerji A.Ş. and Subsidiaries	-	-	(30,600)
Aköde Elektronik Para ve Ödeme Hizmetleri A.Ş.	-	-	(82)
	268,683	(11,881)	(246,617)

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 4 – RELATED PARTY DISCLOSURES (cont'd)

Benefits for the key management personnel

The Company's key management has been identified as the general managers and assistant general managers. Remuneration to key management personnel consists of wages, premiums, pensions, health insurance and life insurance payments. Remunerations of key management personnel for the periods ended 30 September 2024 and 2023 are as follows:

	1 January- 30 September	1 January- 30 September
	2024	2023
Salaries and other short-term benefits	53,525	48,103
	53,525	48,103

NOTE 5 - CASH AND CASH EQUIVALENTS

As at 30 September 2024 and 31 December 2023, the details of cash and cash equivalents are as follows:

	30 September	31 December
	2024	2023
Cash	6,497	17,658
Cash at banks	563,055	2,199,926
Demand deposits	103,765	1,566,674
Time deposits	459,290	633,252
Credit card slip receivables	161,447	464,623
Other cash and cash equivalents (*)	1,416,834	1,038,786
	2,147,833	3,720,993

(*) Other cash and cash equivalents consist of short-term free liquid fund used by the Company from Akbank T.A.Ş., which is exempt from corporate tax. As of 30 September 2024, there are liquid funds amounting to TL 1,416,834 (31 December 2023: TL 1,038,786).

The Company does not have any restricted deposits as at 30 September 2024 and 31 December 2023.

As at 30 September 2024, the details of time deposits, maturity dates and interest rates of the Company are as follows:

TL Deposit Provision	Interest rate	Maturity	Currency
183,894	3.56%	20 October 2024	USD
274,953	3.57%	30 October 2024	USD
443	Interest accrual		
459,290	_		

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 5 – CASH AND CASH EQUIVALENTS (cont'd)

As of 31 December 2023, the details of the Company's time deposit, maturity dates and interest rates are as follows:

Currency	Maturity	Interest rate	TL Deposit Provision
TL	1 January 2024	36.00%	10,939
USD	2 January 2024	6.00%	199,974
USD	2 January 2024	3.75%	19,997
USD	5 January 2024	5.00%	199,974
USD	12 January 2024	4.50%	199,974
		Interest accrual	2,394
			633,252

The details of credit risk, foreign currency risk and impairment of the Company's cash and cash equivalents are disclosed in Note 24.

NOTE 6 – FINANCIAL BORROWINGS

As of 30 September 2024 and 31 December 2023, the details of the Company's short-term bank loans are as follows.

	30 September 2024	31 December 2023
Short-term bank borrowings from related parties	-	70,487
Short-term bank borrowings from third parties	-	666,376
Bond issuance from third parties	346,297	-
	346,297	736,863

As of 30 September 2024 and 31 December 2023, the maturities and terms of outstanding borrowings are as follows:

	Weighted average	31 December 2023	
Currency	effective interest rate	Maturity Date	Short-term
TL	45.32%	12/01/2024	70,151
TL	34.74%	23/02/2024	70,488
TL	26.89%	05/03/2024	111,495
TL	49.88%	20/06/2024	484,729
Short-Term Borrowings			736,863

As of 30 September 2024, the Company has no short-term bank borrowings. On 18 September 2024, the Company has issued a financial bond amounting to TL 340,000 with a maturity of 174 days, fixed interest rate of 52.00%, redemption date of 11 March 2025 and ISIN code TRFTKNO32515. As of 30 September 2024, interest accrued amounting to TL 6,297.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 6 – FINANCIAL BORROWINGS (cont'd)

The reconciliation of the Company's liabilities arising from bank borrowings for the nine-month interim periods ended 30 September 2024 and 2023 is as follows:

Movement of net financial debt	1 January- 30 September 2024	1 January- 30 September 2023
Net financial debt as of 1 January	736,863	452,781
Cash inflows from borrowings and bonds issued	13,358,518	409,529
Cash outflows related to loan and bond repayments	(13,195,203)	(323,174)
Interest expense for the period (including accruals) (Note 23)	733,975	122,062
Inflation Effect	(1,287,856)	(207,023)
Net financial debt as of 30 September	346,297	454,175

As of 30 September 2024 and 31 December 2023, the details of payables from lease transactions are as follows:

	Present value of minimum lease payments	
	30 September	31 December
Payables from lease transactions		2023
Within one year	448,062	466,474
Less: deferred financial expenses	(76,304)	(69,745)
Current value of the lease liability	371,758	396,729
Two years and over	551,797	696,081
Less: deferred financial expenses	(93,969)	(104,079)
Current value of the lease liability	457,828	592,002

The Company's lease liabilities represent the present value of the future payables of the buildings and machinery and equipment that are rented by the third parties through their useful lives.

The reconciliation of the Company's liabilities arising from leasing activities is as follows:

Movement of lease liabilities	1 January - 30 September 2024	1 January - 30 September 2023
Lease liabilities as of 1 January	988,731	935,065
Increase in lease liability during the period	494,145	707,432
Interest and principal payments during the period	(516,611)	(636,008)
Interest expense for the period (including accruals) (Note 23)	170,271	160,213
Inflation Effect	(306,950)	(282,186)
Lease liabilities as of 30 September	829,586	884,516

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 7 - TRADE RECEIVABLES AND PAYABLES

As at 30 September 2024 and 31 December 2023, details of trade receivables and payables are as follows.

	30 September	31 December
Short-term trade receivables	2024	2023
Trade receivables	676,686	959,327
Notes receivable	283,341	294,719
Trade receivables from related parties (Note 4)	25,233	21,630
Provision for doubtful trade receivables (-)	(8,470)	(10,175)
	976,790	1,265,501

The average maturity of the Company's trade receivables is 1-7 days for retail receivables and 53 days for dealer groups. (31 December 2023: For retail: 1-7 days, 55 days for dealer receivables). As of 30 September 2024, the Company does not apply overdue interest on trade receivables. (31 December 2023: None).

The movement table of the Company's provision for doubtful receivables is as follows:

	1 January- 30 September	1 January- 30 September
Movement of expected loss provision	2024	2023
Opening balance	10,175	16,429
Charge for the period	1,173	413
Provision released	(149)	(48)
Inflation effect	(2,729)	(5,683)
Closing balance	8,470	11,111

As of 30 September 2024 and 31 December 2023, the Company obtained the collaterals listed below for the checks, notes and trade receivables:

	30 September	31 December
Collaterals received for trade receivables that are not due:	2024	2023
Collaterals received	927,055	827,702
Mortgages	3,912	8,073
	930,967	835,775

The fair value of collateral and mortgages that the Company has the right to sell or re-guarantee or pledge before the collateral owner defaults is TL 930,967 (31 December 2023: TL 835,775).

As of the reporting date, the Company does not have any collaterals or mortgages sold or pledged.

The details of credit risk, foreign currency risk and impairment of the Company's short-term trade receivables are disclosed in Note 24.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 7 TRADE RECEIVABLES AND PAYABLES (cont'd)

Short-term trade payables:

	30 September	31 December
	2024	2023
Trade payables	11,343,828	13,348,738
Trade payables to related parties (Note 4)	55,342	77,095
Expense accruals	361,076	42,843
	11,760,246	13,468,676

As of 30 September 2024, the Company offset income accruals from its suppliers amounting to TL 1,354,421 with trade payables (31 December 2023: TL 663,948). Average payment term of trade payables is 80 days (31 December 2023: 78 days).

As of 30 September 2024, the amount of letters of guarantee received from banks and given to suppliers is TL 5,038 (31 December 2023: TL 5,580).

The foreign exchange rate risk and liquidity risk for the Company's trade payables are disclosed in Note 24.

NOTE 8 OTHER RECEIVABLES AND PAYABLES

The details of other receivables and other payables as of 30 September 2024 and 31 December 2023 are as follows:

	30 September	31 December
Other Receivables	2024	2023
Deposits and guarantees given	1,392	1,655
	1,392	1,655
	30 September	31 December
Other Payables	2024	2023
Deposits and guarantees received	14,601	16,901
	14,601	16,901

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 9 INVENTORIES

The details of the inventories as of 30 September 2024 and 31 December 2023 are as follows:

	30 September	31 December
		2023
Trade goods	9,018,345	10,619,322
Goods in transit	718,687	829,261
Provision for impairment on inventories (-)	(131,977)	(87,016)
	9,605,055	11,361,567

As of 30 September 2024, total cost of trade goods recognized in the statement of profit or loss is TL 41,434,560 (30 September 2023: TL 40,206,049) (Note 19). As of 30 September 2024 and 2023, provision for impairment on inventories has been recognized in cost of goods sold (Note 19).

The movements of allowance for inventories for the periods ended at 30 September 2024 and 2023 are as below:

Movement of provision for impairment on inventories	1 January- 30 September 2024	1 January- 30 September 2023
Opening balance	(87,016)	(51,629)
Charge for the period	(44,961)	(51,609)
Closing balance	(131,977)	(103,238)

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 10 – PREPAID EXPENSES AND DEFERRED INCOME

The details of prepaid expenses as of 30 September 2024 and 31 December 2023 are as follows:

	30 September	31 December
Short-Term Prepaid Expenses	2024	2023
Prepaid expenses	41,044	39,117
Order advances for inventory purchases	25,420	25,095
	66,464	64,212
	30 September	31 December
Long-Term Prepaid Expenses	30 September 2024	31 December 2023
Long-Term Prepaid Expenses Prepaid expenses	-	

The details of the deferred revenue as of 30 September 2024 and 31 December 2023 are as follows:

Short-Term Deferred Income	30 September	31 December 2023
Order advances received	348,343	358,239
Income from gift card sales	75,982	100,622
Other	1,282	2,214
	425,607	461,075

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 11 – RIGHT-OF-USE ASSETS

The Company, as a lessee, has acquired the lease rights representing the lease rights representing the right to use the underlying asset and the lease payments to the financial statements.

As of 30 September 2024 and 2023, the movement table of right-of-use assets is as follows:

Right-of-use assets	Buildings	Vehicles	Total
Cost			
1 January 2024	4,369,365	205,440	4,574,805
Additions	489,106	5,039	494,145
Disposals	(5,300)	(480)	(5,780)
30 September 2024	4,853,171	209,999	5,063,170
Accumulated Depreciation			
1 January 2024	(3,081,461)	(71,432)	(3,152,893)
Charge for the period	(614,722)	(41,820)	(656,542)
Disposals	1,831	416	2,247
30 September 2024	(3,694,352)	(112,836)	(3,807,188)
Net Book Value	1,158,819	97,163	1,255,982
Right-of-use assets	Buildings	Vehicles	Total
Cost			
1 January 2023	3,592,839	65,120	3,657,959
Additions	693,909	13,523	707,432
Disposals	(26,216)	<u> </u>	(26,216)
30 September 2023	4,260,532	78,643	4,339,175
Accumulated Depreciation			
1 January 2023	(2,388,106)	(47,912)	(2,436,018)
Charge for the period	(537,018)	(16,668)	(553,686)
Disposals	18,196	<u> </u>	18,196
30 September 2023	(2,906,928)	(64,580)	(2,971,508)
Net Book Value	1,353,604	14,063	1,367,667

The depreciation expense for the nine-month interim accounting period ending on 30 September 2024 is TL 656,542 (30 September 2023: TL 553,686). TL 652,932 (30 September 2023: TL 546,808) of the depreciation expense is included in marketing expenses and TL 3,610 (30 September 2023: TL 6,878) is included in general administrative expenses.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 12 – INVESTMENT PROPERTIES

The net book value of the investment properties of the company is TL 249,772 as of 30 September 2024 (31 December 2023: TL 249,772)

The Company generates rental income by TL 7,493 (2023: TL 6,394) from its investment property, which is leased by an operating lease agreement. Direct operating costs arising from the investment property is amounting to TL 2,267 (2023: TL 2,145). Operating expenses which are not related to the Teknosa store are distributed to lessees.

As of 31 December 2023, the fair value of the Company's investment properties and the building included in property, plant and equipment has been determined by Harmoni Gayrimenkul Değerleme ve Danışmanlık A.Ş., an independent valuation company, in its valuation report dated 18 March 2024.

The aforementioned firm is authorized by the CMB and provides real estate valuation services in accordance with the capital markets legislation and has sufficient experience and qualifications in the fair value measurement of the properties in the relevant regions. The fair value of the owned building was calculated using the "Income Approach" and "Direct Capitalization Method" and the final value was reached by harmonizing the results obtained.

Fair value of the related building is level 2.

As of 30 September 2024 and 31 December 2023, there is no mortgage on investment properties.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 13 - PROPERTY, PLANT AND EQUIPMENT

The movement of property, plant and equipment and related accumulated depreciation for the period ended 30 September 2024 are as follows:

		Plant, machinery and		Furniture and	Leasehold	Construction	
Cost Value	Buildings	equipment	Vehicles	fixtures	improvements	in progress	Total
Opening balance as of 1 January 2024	130,696	1,310	1,545	1,357,994	1,285,233	157,962	2,934,740
Additions	-	6	-	106,341	43,716	311,410	461,473
Disposals	-	-	-	(129,595)	(62,729)	-	(192,324)
Transfers	<u>-</u> _	<u> </u>	<u>-</u> .	26,818	45,516	(72,334)	<u>-</u> _
Closing balance as of 30 September 2024	130,696	1,316	1,545	1,361,558	1,311,736	397,038	3,203,889
Accumulated Depreciation							
Opening balance as of 1 January 2024	(27,562)	(1,310)	(1,149)	(876,851)	(1,005,998)	-	(1,912,870)
Charge for the period	(2,130)	(1)	(102)	(113,470)	(70,078)	-	(185,781)
Disposals	-	-	-	125,137	60,167	-	185,304
Net impairment / reversal (*)	-	-	-	464	78	-	542
Closing balance as of 30 September 2024	(29,692)	(1,311)	(1,251)	(864,720)	(1,015,831)	-	(1,912,805)
Closing balance as of 31 December 2023	103,134	-	396	481,143	279,235	157,962	1,021,870
Net book value as of 30 September 2024	101,004	5	294	496,838	295,905	397,038	1,291,084

^(*) As of 30 September 2024, net impairment loss for property, plant and equipment is TL 542 (30 September 2023: TL 484). TL 129,157 (30 September 2023: TL 97,194) of depreciation expense is included in marketing expenses and TL 56,624 (30 September 2023: TL 37,020) is included in general administrative expenses.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 13 - PROPERTY, PLANT AND EQUIPMENT (cont'd)

The movement of property, plant and equipment and related accumulated depreciation for the period ended 30 September 2023 are as follows:

	Buildings	Plant, machinery and equipment	Vehicles	Furniture and fixtures	Leasehold improvements	Construction in progress	Total
Cost Value		11-1					
Opening balance as of 1 January 2023	136,497	1,363	1,545	1,101,091	1,151,239	66,524	2,458,259
Additions	-	-	-	184,323	100,929	125,623	410,875
Disposals	-	(53)	-	(54,445)	(17,416)	-	(71,914)
Transfers(*)	-	<u> </u>		26,031	10,396	(36,778)	(351)
Closing balance as of 30 September 2023	136,497	1,310	1,545	1,257,000	1,245,148	155,369	2,796,869
Accumulated Depreciation							
Opening balance as of 1 January 2023	(24,334)	(1,363)	(1,013)	(851,816)	(972,062)	-	(1,850,588)
Charge for the period	(12,854)	53	(102)	(70,786)	(50,525)	_	(134,214)
Disposals	- -	=	· · · · · -	51,897	17,155	_	69,052
Net impairment / reversal			<u>-</u> _	(338)	(146)	<u>-</u> _	(484)
Closing balance as of 30 September 2023	(37,188)	(1,310)	(1,115)	(871,043)	(1,005,578)	-	(1,916,234)
Closing balance as of 31 December 2022	112,163	-	532	249,275	179,177	66,524	607,671
Net book value as of 30 September 2023	99,309		430	385,957	239,570	155,369	880,635

^(*) As of 30 September 2023, TL 351 was transferred from intangible assets to property, plant and equipment.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 14 – INTANGIBLE ASSETS

The movement of intangible assets and related accumulated depreciation for the period ended 30 September 2024 and 2023 are as follows:

	Licences - Rights and	
Cost Value	Computer Software	Total
Opening balance as of 1 January 2024	1,801,974	1,801,974
Additions	134,823	134,823
Disposals	(3,656)	(3,656)
Closing balance as of 30 September 2024	1,933,141	1,933,141
Accumulated Amortization		
Opening balance as of 1 January 2024	(1,467,754)	(1,467,754)
Charge for the period	(117,701)	(117,701)
Disposals	3,571	3,571
Closing balance as of 30 September 2024	(1,581,884)	(1,581,884)
Closing balance as of 31 December 2023	334,220	334,220
Net book value as of 30 September 2024	351,257	351,257
	Licences - Rights and	
Cost Value	Computer Software	Total
Opening balance as of 1 January 2023	1,627,359	1,627,359
Additions	107,632	107,632
Transfers	351	351
Closing balance as of 30 September 2023	1,735,342	1,735,342
Accumulated Amortization		
Opening balance as of 1 January 2023	(1,337,229)	(1,337,229)
Charge for the period	(97,340)	(97,340)
Provision for impairment (*)	(235)	(235)
Closing balance as of 30 September 2023	(1,434,804)	(1,434,804)
Closing balance as of 31 December 2022	290,130	290,130
Net book value as of 30 September 2023	300,538	300,538

^(*) As of 30 September 2023, the impairment loss during the period calculated for intangible assets is net TL 235.

TL 73,424 (30 September 2023: TL 60,723) of amortization expense is included in marketing expenses and TL 44,277 (30 September 2023: TL 36,617) is included in general administrative expenses.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 15– PAYABLES RELATED TO EMPLOYEE BENEFITS AND PROVISIONS FOR EMPLOYEE BENEFITS

Details of payables related to employee benefits as of 30 September 2024 and 31 December 2023 are as follows:

	30 September	31 December
Payables related to employee benefits		2023
Salaries payable to personnel	104,452	88,115
Social security premiums payable	61,641	100,975
Income tax payable	32,431	24,256
	198,524	213,346

The details of the provisions for employee benefits as of 30 September 2024 and 31 December 2023 are as follows:

	30 September	31 December
Short-term provisions		2023
General management premium provision	460	84,995
Sales personnel premium provision	54,393	66,276
Provision for unused leave	5,660	31,284
	60,513	182,555
	30 September	31 December
Long-term provisions		2023
Provision for employment termination benefits	93,855	119,512
General management premium provision	5,509	7,483
	99,364	126,995

Provisions for employment termination benefits

Under Turkish Labor Law, the Company is required to pay termination benefits to each employee who has completed certain years of service and whose employment is terminated without due cause, who is called up for military service, dies or retires after completing 25 years of service and reaches the retirement age (58 for women and 60 for men).

Retirement pay liability is not subject to any kind of funding legally. Provision for retirement pay liability is calculated by estimating the present value of probable liability amount arising due to retirement of employees. TAS 19 Employee Benefits stipulates the development of the Company's liabilities by using actuarial valuation methods under defined benefit plans. In this direction, actuarial assumptions used in calculation of total liabilities are described as follows:

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 15– PAYABLES RELATED TO EMPLOYEE BENEFITS AND PROVISIONS FOR EMPLOYEE BENEFITS (cont'd)

Provisions for employment termination benefits (cont'd)

The principal assumption is that the maximum liability for each year of service will increase parallel with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. Consequently, in the accompanying special purpose financial statements as of 30 September 2024, the provision has been calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of the employees. The provisions at the respective balance sheet dates have been calculated with the assumption of 2.71% real discount rate calculated by using 22.83% annual inflation rate and 26.16% interest rate (31 December 2023: 1.73%) Voluntary turnover rates for sales and administrative personnel are considered as 25.9% and 10.8% for employees with 0-15 years of service (31 December 2023: 28.36% and 8.67% respectively) and 0% for employees with 16 or more years of service.

Probability has been determined as 100% for employees whose insurance register began before December 1999 (127 personnel) and the provision has been calculated accordingly.

The movement of employment termination benefit provision for the year ended 30 September 2024 and 2023 are as follows:

Movement of provision for employment termination benefits:	2024	2023	
Provision as of 1 January	119,512	146,309	
Service cost	23,979	29,273	
Interest cost	18,738	13,899	
Payments during the period	(45,028)	(53,698)	
Actuarial loss/(gain)	9,206	38,488	
Inflation Adjustment	(32,552)	(58,268)	
Provision as of 30 September	93,855	116,003	

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 16 – PROVISIONS

The details of the other short-term provisions as of 30 September 2024 and 31 December 2023 are as follow.

	30 September	31 December
Short-term provisions	2024	2023
Ministry of Commerce Penalty Provision (*)	31,467	-
Provision for litigations (**)	38,997	34,374
Provision for consultancy and centre expenses (***)	10,387	32,150
Store provisions	3,338	17,682
İklimsa warranty provision	18,557	6,122
Provision for Competition Board penalty	-	38,930
Other	11,735	9,147
	114,481	138,405

(*) As a result of the audit conducted within the framework of the provisions of the Law No. 6502 on the Protection of Consumers, the Turkish Ministry of Commerce, Istanbul Provincial Directorate of Commerce decided to impose a fine of TL 83,893 in accordance with Articles 77 and 78 of the same Law for not including the delivery time in the preliminary information form. On 27 May 2024, the penalty notice was notified to the Company. Following the notification, the Company management is considering using all legal rights, including reconciliation, in relation to the penalty notice. As a result of the Company's reconciliation application, the administrative fine was reduced to TL 41,946 by the Reconciliation Commission. The first installment of the Company's administrative fine of TL 41,946 was paid within the legal payment period. The first installment payment was made on 10.07.2024 in the amount of TL 10,479. It has been decided that the remaining TL 31,467 will be paid in 3 installments within one year. If the installments are not paid on time and in full, the remaining amount of the administrative fine will be collected in full.

(**) Provision for ongoing litigation is comprised of lawsuits filed by consumers and former employees against the Company.

(***) It consists of the provisions for the services and consultancy received by the Company during the fiscal year. The movement of provisions for ongoing litigation and cancellation of rent agreements for the year ended 30 September 2024 and 31 December 2023 are as follows:

•		1 January - 30 September 2024	1 January - 30 September 2024		
	1 January 2024	Additional Provisions	Provisions Paid/Reversed	Inflation Effect	30 September 2024
Litigation provisions	34,374	9,788	(3,909)	(1,256)	38,997
Claim for damages	1,321	-	-	(349)	972
Reemployment lawsuit	27,337	7,204	(3,909)	601	31,233
Consumer lawsuits	3,568	578	· · · · · · · · · · · · · · · · · · ·	(942)	3,204
Rental litigation provisions	2,148	2,006	-	(566)	3,588
-	34,374	9,788	(3,909)	(1,256)	38,997
		1 January - 31 December 2023	1 January - 31 December 2023		
	1 January 2023	•	•	Inflation Effect	31 December 2023
Litigation provisions	•	31 December 2023	31 December 2023 Provisions		
Litigation provisions Claim for damages	2023	31 December 2023 Additional Provisions	31 December 2023 Provisions Paid/Reversed	Effect	2023
· .	2023 27,798	31 December 2023 Additional Provisions	31 December 2023 Provisions Paid/Reversed (148)	Effect (10,928)	2023 34,374
Claim for damages	2023 27,798 2,375	31 December 2023 Additional Provisions 17,652	31 December 2023 Provisions Paid/Reversed (148)	Effect (10,928) (933)	2023 34,374 1,321
Claim for damages Reemployment lawsuit	2023 27,798 2,375 22,257	31 December 2023 Additional Provisions 17,652 13,829	31 December 2023 Provisions Paid/Reversed (148)	Effect (10,928) (933) (8,749)	2023 34,374 1,321 27,337

As of 30 September 2024, the amount of letters of guarantee given from banks to the related court administrations is TL 14,852. (31 December 2023: TL 14,657)

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 17 - COMMITMENTS

Total

Collateral, pledge, mortgage, warrant position

Collaterals, pledges, mortgages and warrant ("CPMW") given by the Company as of 30 September 2024 and 31 December 2023 are as follows:

	TL			
30 September 2024	equivalent	US Dollar	Euro	Other
A. Total Amount of CPMW Given on Behalf of the Legal Entity	5,912,206	18,433	3,450	5,156,575
-Guarantees	5,262,946	1,560	1,502	5,152,663
-Pledge	-	-	-	-
-Mortgage	-	-	-	3,912
-Letter of Credit	649,260	16,873	1,948	-
B. Total Amount of CPMW Given Against the Subsidiaries Included in Full Consolidation	-	-	-	-
C. Total Amount of CPMW Given to Maintain Operations and				
Collect Payables from Third Parties	-	-	-	-
D. Total amount of other CPMW's given	-	-	-	-
Total	5,912,206	18,433	3,450	5,156,575
CPMW's Given by the Company				
	TL			
31 December 2023	equivalent	US Dollar	Euro	Other
A. Total Amount of CPMW Given on Behalf of the Legal Entity	6,184,552	15,730	3,667	5,602,030
-Guarantees	5,793,550	2,723	3,667	5,593,957
-Pledge	-	-	-	-
-Mortgage	8,073	-	-	8,073
-Letter of Credit	382,929	13,007	-	-
B. Total Amount of CPMW Given Against the Subsidiaries Included				
in Full Consolidation	-	-	-	-
C. Total Amount of CPMW Given to Maintain Operations and				
Collect Payables from Third Parties	-	_	-	-
D. Total amount of other CPMW's given	-	-	-	-

The ratio of other CPMW given on behalf of third parties except for the CPMW given on behalf of the Company's own legal personality to total equity is 0% as at 30 September 2024 (31 December 2023: 0%).

6,184,552

15,730

3,667

5,602,030

As of 30 September 2024 and 31 December 2023, the Company is contingently liable in respect of bank letter of guarantees obtained from banks mainly given to lessors in accordance with the lease agreements, enforcement office related to ongoing lawsuits and custom related to import transactions.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 18 - OTHER ASSETS AND LIABILITIES

The details of other assets and liabilities as of 30 September 2024 and 31 December 2023 are as follows:

	30 September	31 December
Other Current Assets	2024	2023
Deferred VAT	-	419,259
Business advances	106,985	6,760
Personnel advances	814	427
Other miscellaneous current assets	67,924	44,318
	175,723	470,764
	30 September	31 December
Other Current Liabilities	2024	2023
VAT Calculated / Payable	26,453	-
Other expense accruals	38,905	22,148
Other miscellaneous payables and liabilities	7,567	4,849
	72,925	26,997

NOTE 19 – REVENUE AND COST OF SALES

The details of sales revenues and cost of sales for the nine-month interim accounting periods ended 30 September 2024 and 2023 are presented below.

a) Sales income (net)	1 January- 30 September 2024	1 July- 30 September 2024	1 January- 30 Eylül 2023	1 July- 30 September 2023
Retail sales	40,602,360	13,408,012	38,091,293	13,935,499
E-commerce sales	4,152,205	1,442,595	4,472,252	1,628,896
Dealer group sales	2,666,504	1,109,958	2,418,533	912,564
	47,421,069	15,960,565	44,982,078	16,476,959
	1 January- 30 September	1 July- 30 September	1 January- 30 Eylül	1 July- 30 September
b) Cost of sales	2024	2024	2023	2023
Cost of trade goods sold	(41,434,560)	(13,809,969)	(40,206,049)	(15,262,509)
Installation and warranty expenses	(247,113)	(105,366)	(163,604)	(65,127)
	(41,681,673)	(13,915,335)	(40,369,653)	(15,327,636)

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 20 – GENERAL ADMINISTRATIVE EXPENSES AND MARKETING EXPENSES

	1 January- 30 September 2024	1 July- 30 September 2024	1 January- 30 September 2023	1 July- 30 September 2023
General administrative expenses (-)	(630,948)	(183,395)	(515,496)	(185,119)
Marketing expenses (-)	(4,601,731)	(1,525,367)	(4,129,663)	(1,495,238)
	(5,232,679)	(1,708,762)	(4,645,159)	(1,680,357)

The details of administrative expenses for nine-month periods ended 30 September 2024 and 2023 are as follows:

	1 January- 30 September	1 July- 30 September	1 January- 30 September	1 July- 30 September
a) General Administrative Expenses	2024	2024	2023	2023
Personnel expenses	(254,796)	(81,709)	(239,257)	(88,014)
IT expenses	(117,581)	(38,298)	(99,577)	(31,555)
Consultancy service expenses	(115,275)	(11,735)	(61,242)	(24,595)
Depreciation and amortization expenses	(104,511)	(37,477)	(80,515)	(28,465)
Lease expenses	(13,537)	(6,283)	(5,611)	(3,118)
Travel expenses	(4,027)	(1,356)	(4,091)	(1,806)
Maintenance, repair and cleaning expenses	(3,404)	(1,112)	(4,418)	(1,052)
Energy, fuel and water expenses	(334)	(143)	(362)	(122)
Other expenses	(17,483)	(5,282)	(20,423)	(6,392)
- -	(630,948)	(183,395)	(515,496)	(185,119)

The details of marketing, sales and distribution expenses for nine-month periods ended 30 September 2024 and 2023 are as follows:

b) Marketing Expenses	1 January- 30 September 2024	1 July- 30 September 2024	1 January- 30 September 2023	1 July- 30 September 2023
Personnel expenses	(1,586,685)	(517,502)	(1,409,367)	(502,911)
Depreciation and amortization expenses	(855,513)	(295,798)	(704,725)	(250,456)
Lease expenses	(854,725)	(277,098)	(764,621)	(276,165)
Advertising and promotion expenses	(447,919)	(150,521)	(489,108)	(185,794)
Freight and logistics expenses	(446,698)	(144,871)	(308,687)	(134,526)
Energy, fuel and water expenses	(90,470)	(36,290)	(142,121)	(47,041)
Maintenance, repair and cleaning expenses	(54,807)	(16,076)	(55,481)	(17,628)
Consultancy service expenses	(49,511)	(15,692)	(44,100)	(12,446)
Travel, transport and accommodation expenses	(14,031)	(4,936)	(12,030)	(5,412)
Communication expenses	(4,276)	(1,406)	(3,001)	(783)
Other expenses	(197,096)	(65,177)	(196,422)	(62,076)
<u> </u>	(4,601,731)	(1,525,367)	(4,129,663)	(1,495,238)

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 21 – OTHER INCOME AND EXPENSES FROM OPERATING ACTIVITIES

The details of other income from operating activities for nine-month periods ended 30 September 2024 and 2023 are as follows:

	1 January- 30 September	1 July- 30 September	1 January- 30 September	1 July- 30 September
Other Income from Operating Activities	2024	2024	2023	2023
Foreign exchange income	390,864	73,039	685,378	396,214
Bank interest income	225,610	97,797	249,444	132,289
Maturity difference income	179,392	49,703	114,915	16,059
Deductions from personnel	6,020	2,325	4,359	1,454
Lease termination income	848	445	550	-
Other income	28,658	9,737	20,847	6,615
	831,392	233,046	1,075,493	552,631

The details of other expense from operating activities for nine-month periods ended 30 September 2024 and 2023 are as follows:

Other Expenses from Operating Activities	1 January- 30 September 2024	1 July- 30 September 2024	1 January- 30 September 2023	1 July- 30 September 2023
Maturity difference expenses	(2,439,881)	(729,486)	(759,709)	(253,416)
Foreign exchange expenses	(494,328)	(95,558)	(891,825)	(432,022)
Court and execution expenses	(22,766)	(437)	(23,528)	(9,667)
Other expenses	(96,967)	(19,507)	(111,593)	(25,261)
	(3,053,942)	(844,988)	(1,786,655)	(720,366)

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 22 – INCOME AND EXPENSES FROM INVESTING ACTIVITIES

The details of income from investing activities for nine-month periods ended 30 September 2024 and 2023 are as follows:

Income from investing activities

Income from investing activities	1 January- 30 September 2024	1 July- 30 September 2024	1 January- 30 September 2023	1 July- 30 September 2023
Property, plant and equipment sales income	-	-	370	63
		<u>-</u>	370	63

The details of expense from investing activities for nine-month periods ended 30 September 2024 and 2023 are as follows.

Expenses from investing activities

Expenses from investing activities	1 January- 30 September 2024	1 July- 30 September 2024	1 January- 30 September 2023	1 July- 30 September 2023
Property, plant and equipment sales loss	(559)	(271)	-	-
	(559)	(271)	-	-

NOTE 23 – FINANCE EXPENSE AND INCOME

The details of finance expenses for nine-month periods ended 30 September 2024 and 2023 are as follows:

	1 January- 30 September	1 July- 30 September	1 January- 30 September	1 July- 30 September
Finance Expenses	2024	2024	2023	2023
Credit card commission and discount expenses	(2,211,078)	(743,047)	(1,168,797)	(518,545)
Interest and commission expenses	(733,975)	(201,743)	(122,062)	(43,302)
Interest expense on lease liabilities (Note 6)	(170,271)	(50,562)	(160,213)	(50,089)
Foreign exchange expense	(83,779)	(6,733)	(11,390)	(7,429)
Letter of guarantee commissions	(27,876)	(8,348)	(21,922)	(8,476)
Other financial expenses	(3,336)	(1,104)	(1,930)	(752)
	(3,230,315)	(1,011,537)	(1,486,314)	(628,593)

The details of finance income for nine-month periods ended 30 September 2024 and 2023 are as follows:

	1 January-	1 July-	1 January-	1 July-
	30 September	30 September	30 September	30 September
Finance Income	2024	2024	2023	2023
Foreign exchange income	200,277	30,025	174,461	36,856
	200,277	30,025	174,461	36,856

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 24 – NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS

Foreign currency risk

As the Company primarily purchases from domestic vendors in TL, the Company is exposed to limited foreign exchange risk.

The risk is monitored by the Board of Directors in regular meetings. The idle cash is invested in foreign currency in order to minimize the foreign exchange risk resulted from balance sheet items. The Company also manages the foreign currency risk by limited use of forward contracts, which is one of derivative instruments, if necessary.

		30 September 2	2024	
	TL Equivalent	USD	EUR	Other
1. Trade Receivables	47,068	1,374	6	_
2a. Monetary financial assets (including cash and bank accounts)	525,755	14,217	1,081	-
2b. Non-Monetary Financial Assets	-	-	-	-
3. Other	49,005	1,438	-	-
4. Current assets (1+2+3)	621,828	17,029	1,087	-
5. Trade Receivables	-	-	-	-
6a. Monetary Financial Assets	-	-	_	-
6b. Non-Monetary Financial Assets	-	-	-	-
7. Other	1,261	37	_	-
8. Non-current assets (5+6+7)	1,261	37	-	-
9. Total assets (4+8)	623,089	17,066	1,087	-
10. Trade Payables	(1,715,162)	(51,283)	870	_
11. Financial Liabilities	-	-	_	-
12a. Other Monetary Liabilities	-	-	_	-
12b. Other Non-Monetary Liabilities	(9,052)	(423)	141	
13. Short-term liabilities (10+11+12)	(1,724,214)	(51,706)	1,011	-
14. Trade Payables	-	-	-	-
15. Financial Liabilities	-	-	_	-
16a. Other Monetary Liabilities	-	-	_	-
16b. Other Non-Monetary Liabilities	-	-	-	-
17. Long-term liabilities (14+15+16)	-	-	-	-
18. Total liabilities (13+17)	(1,724,214)	(51,706)	1,011	-
19.Net asset/(liability) liability position of off-balance sheet				
derivative instruments (19a-19b)	-	-	-	-
19.a Total amount of hedged assets	-	-	-	-
19b. Total amount of hedged liabilities	-	-	-	-
20. Net foreign currency asset/(liability) position (9+18+19)	(1,101,125)	(34,640)	2,098	-
21. Net foreign currency asset / liability position of monetary			•	
items (1+2a+5+6a-10-11-12a-14-15-16a)	(1,142,339)	(35,692)	1,957	-
22. Total fair value of financial instruments used for foreign		, ,	•	
currency hedging	-	-	-	-

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 24 – NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd) Foreign currency risk (cont'd)

		31 December 2	2023	
	TL Equivalent	USD	EUR	Other
1. Trade Receivables	13,744	458	8	-
2a. Monetary financial assets (including cash and bank accounts)	1,314,415	40,731	3,542	-
2b. Non-Monetary Financial Assets	· · ·	, -		_
3. Other	1,685	38	17	_
4. Current assets (1+2+3)	1,329,844	41,227	3,567	_
5. Trade Receivables	-	-	-	
6a. Monetary Financial Assets	-	-	_	-
6b. Non-Monetary Financial Assets	-	-	_	-
7. Other	1,480	50	_	-
8. Non-current assets (5+6+7)	1,480	50	-	-
9. Total assets (4+8)	1,331,324	41,277	3,567	-
10. Trade Payables	(1,961,755)	(66,240)	(361)	-
11. Financial Liabilities	-	-	-	-
12a. Other Monetary Liabilities	-	-	-	-
12b. Other Non-Monetary Liabilities	(16,726)	(565)	(3)	-
13. Short-term liabilities (10+11+12)	(1,978,481)	(66,805)	(364)	-
14. Trade Payables	-	-	-	-
15. Financial Liabilities	-	-	-	-
16a. Other Monetary Liabilities	-	-	-	-
16b. Other Non-Monetary Liabilities				
17. Long-term liabilities (14+15+16)	-	-	-	-
18. Total liabilities (13+17)	(1,978,481)	(66,805)	(364)	-
19.Net asset/(liability) liability position of off-balance sheet				
derivative instruments (19a-19b)	(159,979)	(5,434)	-	-
19.a Total amount of hedged assets	-	-	-	
19b. Total amount of hedged liabilities	159,979	5,434	-	-
20. Net foreign currency asset/(liability) position (9+18+19)	(807,136)	(30,962)	3,203	-
21. Net foreign currency asset / liability position of monetary	(633,596)	(25,051)	3,189	-
items (1+2a+5+6a-10-11-12a-14-15-16a)				
22. Total fair value of financial instruments used for foreign				
currency hedging	(603)	(20)	-	-

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 24- NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd)

Foreign currency risk (cont'd)

The table below presents the Company's sensitivity to a 10% deviation in foreign exchange rates of USD, EUR and other foreign currencies. These amounts have indicated the effect of the USD, EUR and other foreign currencies against TL strengthened / weakened by 10%. During this analysis all other variables held constant.

Foreign Currency Sensitivity Analysis Table	30 September 2024					
	Profit / I	oss	Equity			
	Appreciation of	Depreciation of	Appreciation of	Depreciation of		
	foreign currency	foreign currency	foreign currency	foreign currency		
In case USD appreciates 10% against TL						
1 - Net asset/liability of USD 2- Portion hedged from USD risk (-)	(118,088)	118,088	(118,088)	118,088		
3- USD net effect (1 +2)	(118,088)	118,088	(118,088)	118,088		
In case EUR appreciates 10% against TL 4 - Net asset/liability of EUR 5 - Portion hedged from EUR risk (-)	7,976	(7,976)	7,976	(7,976)		
6- EUR net effect (4+5)	7,976	(7,976)	7,976	(7,976)		
In case of other foreign currency appreciates 10% against TL 7- Other foreign currency net assets / liabilities 8- Portion hedged from other foreign currency risk (-) 9- Other Foreign Currency Assets net effect (7+8)	- -	<u> </u>	- - -, .			
TOTAL (3+6+9)	(110,112)	110,112	(110,112)	110,112		

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 30 September 2024, unless otherwise stated.)

NOTE 24- NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd)

Foreign currency risk (cont'd)

Foreign Currency Sensitivity Analysis Table	31 December 2023				
	Profit / L	oss	Equit	y	
	Appreciation of	Depreciation of	Appreciation of	Depreciation of	
	foreign	foreign	foreign	foreign	
	currency	currency	currency	currency	
In case USD appreciates 10% against TL					
1 - Net asset/liability of USD	(75,150)	75,150	(75,150)	75,150	
2- Portion hedged from USD risk (-)			(15,998)	15,998	
3- USD net effect (1 +2)	(75,150)	75,150	(91,148)	91,148	
In case EUR appreciates 10% against TL					
4 - Net asset/liability of EUR	10,433	(10,433)	10,433	(10,433)	
5 - Portion hedged from EUR risk (-)			· <u>-</u>	-	
6- EUR net effect (4+5)	10,433	(10,433)	10,433	(10,433)	
In case of other foreign currency appreciates 10% against TL					
7- Other foreign currency net assets / liabilities	-	-	-	-	
8- Portion hedged from other foreign currency risk (-)	<u> </u>	<u> </u>	<u> </u>	=	
9- Other Foreign Currency Assets net effect (7+8)	-	-	-	-	
TOTAL(3+6+9)	(64,717)	64,717	(80,715)	80,715	

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 31 March 2024, unless otherwise stated.)

NOTE 25- FINANCIAL INSTRUMENTS (FAIR VALUE DISCLOSURES AND EXPLANATIONS ON HEDGE ACCOUNTING)

As of 30 September 2024 and 31 December 2023, fair value and carrying amounts of assets and liabilities are shown in the table below:

<u>30 September 2024</u>	Financial assets measured at amortised cost	Financial assets and liabilities measured at fair value through other comprehensive income	Financial liabilities measured at amortised cost	Book value	Note
Financial Assets					
Cash and cash equivalents	2,147,833	-	-	2,147,833	5
Trade receivables (including related party balances)	976,790	-	-	976,790	7
Other receivables (including related party balances) Financial Liabilities	1,392	-	-	1,392	8
Financial payables (including related party balances)	-	-	346,297	346,297	6
Lease liabilities (including related party balances)	-	-	829,586	829,586	6
Trade payables (including related party balances)	-	-	11,760,246	11,760,246	7
Other payables	-	-	14,601	14,601	8
		Financial assets and liabilities measured at			
<u>31 December 2023</u>	Financial assets measured	fair value through other comprehensive	Financial liabilities measured at		
	Financial assets measured at amortised cost	fair value through other comprehensive income	Financial liabilities measured at amortised cost	Book value	Note
Financial Assets	at amortised cost				
				Book value 3,720,993	<i>Note</i> 5
Financial Assets	at amortised cost				
Financial Assets Cash and cash equivalents	at amortised cost			3,720,993	5
Financial Assets Cash and cash equivalents Trade receivables (including related party balances)	3,720,993 1,265,501			3,720,993 1,265,501	5 7
Financial Assets Cash and cash equivalents Trade receivables (including related party balances) Other receivables (including related party balances)	3,720,993 1,265,501			3,720,993 1,265,501	5 7
Financial Assets Cash and cash equivalents Trade receivables (including related party balances) Other receivables (including related party balances) Financial Liabilities	3,720,993 1,265,501		amortised cost	3,720,993 1,265,501 1,655	5 7 8
Financial Assets Cash and cash equivalents Trade receivables (including related party balances) Other receivables (including related party balances) Financial Liabilities Financial payables (including related party balances)	3,720,993 1,265,501		736,863	3,720,993 1,265,501 1,655 736,863	5 7 8
Financial Assets Cash and cash equivalents Trade receivables (including related party balances) Other receivables (including related party balances) Financial Liabilities Financial payables (including related party balances) Lease liabilities (including related party balances)	3,720,993 1,265,501		736,863 988,731	3,720,993 1,265,501 1,655 736,863 988,731	5 7 8 6 6

The Company management assumes that the carrying values of the financial assets and liabilities are close to their fair value because of their short-term nature.

(Amounts are expressed in thousand Turkish Liras ("TL") based on purchasing power as of 31 September 2024, unless otherwise stated.)

NOTE 26 – EVENTS AFTER THE REPORTING PERIOD

None.