TEKNOSA İÇ VE DIŞ TİCARET ANONİM ŞİRKETİ

CONVENIENCE TRANSLATION INTO ENGLISH OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020 WITH INDEPENDENT AUDITOR'S REPORT

(Originally issued in Turkish)

16 February 2021

This report includes 8 pages of independent auditor's report and 70 pages of financial statements and notes to the financial statements.

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INDEPENDENT AUDITOR'S REPORT

To the Shareholder's of Teknosa İç ve Dış Ticaret Anonim Şirketi

A) Audit of the Financial Statements

Opinion

We have audited the financial statements of Teknosa İç ve Dış Ticaret Anonim Şirketi ("the Company"), which comprise the statement of financial position as at 31 December 2020, the statements of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2020, and its financial performance and its cash flows for the year then ended in accordance with Turkish Financial Reporting Standards ("TFRS").

Basis for Opinion

We conducted our audit in accordance with standards on auditing issued by Capital Markets Board of Turkey ("CMB") and Standards on Auditing which is a component of the Turkish Auditing Standards published by the Public Oversight Accounting and Auditing Standards Authority ("POA") ("Standards on Auditing issued by POA"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We declare that we are independent of the Company in accordance with the Code of Ethics for Auditors issued by POA ("POA's Code of Ethics") and the ethical requirements in the regulations issued by POA that are relevant to audit of financial statements, and we have fulfilled our other ethical responsibilities in accordance with the POA's Code of Ethics and regulations. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Revenue recognition

Refer to Note 2.4 to the financial statements for summary of significant accounting policies and significant accounting assessments, estimates and assumptions for revenue recognition.

The key audit matter	How the matter was addressed in our audit
The Company's revenue is primarily generated from retail sales of consumer electronics through its stores and website and air conditioners and white goods through its dealers. Besides, the Company also generates revenue from its suppliers such as turnover premium and similar income items. The accuracy of retail sales revenue recognized in the financial statements is an inherent industry risk because there is processing of large volumes of data. The Company's income generated from its suppliers are based on the trade agreements with suppliers and the contents of these agreements consist of commitments to purchase amounts, promotions and marketing activities, and various types of discounts. These commitments can vary depending on the turnover and for the sum of purchases made during that period or for certain products within those purchases as of periods.Turnover premiums are recognized in proportion to the realization of the transactions agreed with the Company's suppliers. Therefore, the Company's retail sales revenues and revenues from its suppliers has been the focus area in audit.	We have performed the following audit procedures to be responsive to retail sales revenue: - Assesing the compliance of the Company's accounting policy with TFRS 15 for the revenue recognition and the adequacy of the explanations regarding the elements from which the Company generates revenue. - Assessing, with the assistance of our internal IT specialists, the design, implementation and operating effectiveness of the below controls; • Key internal controls over the general IT environment in which the business systems operate, including access to program controls, program change controls, program development controls and computer operation controls; and • Internal IT controls over the completeness and accuracy of pricing and billing process and the end-to-end reconciliation controls from pricing and billing process to the accounting system. - Testing the integration of IT infrastructure of cashier system and accounting system - Testing the end-to-end reconciliations from data records to the billing systems and to the general ledger -Substantive testing on a sample of non-systematic adjustments which are outside of the normal billing process and therefore carry higher levels of management judgment.

	-Verification of the cash obtained from retail sales that pass through the cash registers throughout the year from the relevant bank documents and reconcile with the accounted turnover. -Testing, on a sample basis, sales returns accepted subsequent to the year end in order to assess whether the sales returns are properly accounted for in the appropriate financial period. -Assessing the high risk journal entries that the company has accounted during the year. We have performed the following audit procedures to be responsive to revenue generated from suppliers: - Review of correspondence with suppliers and end-to-end reconciliation checks between the internal IT controls and pricing and billing systems and accounting systems in relation to the completeness and accuracy of pricing and billing for purchases to ensure that turnover premiums income received from suppliers are accounted for in accordance with the terms of the relevant contracts in the correct period and in the correct amount - Controlling the realization of turnover premiums income (completion of invoice procedures) recognized as accruals in the following period - Testing of current accounts of suppliers in which significant portion of turnover premiums income is obtained, by means of external confirmation

Recoverability of deferred tax assets

Refer to Note 2.4,Note 2.5 and Note 25 to the financial statements for summary of significant accounting policies and significant accounting estimates for valuation of deferred tax assets.

The key audit matter	How the matter was addressed in our audit
As of the year ended 31 December 2020, the Company calculated deferred tax assets for deductible temporary differences and unused financial losses of the previous year. Additionally, the Company has recognized deferred tax assets for deductible temporary differences and unused tax losses that it believes are recoverable. The recoverability of recognized deferred tax assets is dependent on the Company's ability to generate future taxable profits sufficient to utilize deductible temporary differences and tax losses (before latter expire). We have determined this to be a key audit matter, due to the inherent uncertainty in forecasting the amount and timing of future taxable profits and the reversal of temporary differences. Significant judgment is required in relation to the recognition and recoverability of deferred tax assets.	We have performed the following audit procedures to be responsive to this area: - Assessing and challenging the assumptions and judgments exercised by management in respect of the forecasts of future taxable profits by analyzing the assumptions adopted by management; -Reconciliation of the estimates and assumptions used in the future business plans which has been approved by the Board of Directors; - Considering the historical accuracy of forecasts of future taxable profits made by management by comparing the actual taxable profits for the current year with management's estimates in the forecasts made in the previous year and assessing whether there were any indicators of management bias in the selection of key assumptions; - Considering the impact of recent regulatory developments, where applicable and relevant; - Reconciling tax losses and expiry dates to tax statements; and - Evaluation of the adequacy of disclosures which is included in the financial statements for the application of the judgments used in the estimation of deferred tax assets that are recognized or not recognized in the financial statements of the Company, whether properly reflects the deferred tax position in accordance with TFRSs.

Application of TFRS 16 Leases

Refer to Note 2.4 to financial statements for summary of significant accounting policies for the application of TFRS 16 Leases.

The key audit matter	How the matter was addressed in our audit
The Company has several lease agreements including stores, warehouses, vehicles and headquarters building. As of 31 December 2020, 219.710 thousand TL right of use asset has been recorded in the financial statements.(31 December 2019 321.898 thousand TL). The share of the right of use assets within the total current assets is 56%.(31 December 2019 %62). As of 31 December 2020, the Company has recognized a liability of 266.406 thousand TL (31 December 2019: 357.638 thousand TL) based on the lease agreements. Significant judgement is required in the assumptions and estimates made in order to measure the right of use asset and liability and determine right of use asset components, lease payments and appropriate discount rates. Applying the TFRS 16 is material to the Companys's financial statements and this is a key focus area in our audit. Since the lease contracts can be complex, "Application of TFRS 16" has been identified as one of the key audit matters, since it will require significant judgment by the management when determining the accounting basis specific to each situation.	Our audit procedures to assess financial position included the following: -Selected sample lease agreements signed between the Company and the lessor were examined. Those agreements have been evaluated within the scope of TFRS 16 and relevant scope criteria have been checked; -Through our discussions with the Company Management, understanding the Company's process in identifying lease contracts, or contracts contained leases; -Examining contracts with sampling method to evaluate appropriateness of the terms of contracts to agree whether underlying asset is low value and leases with a term of less than 12 months determined by the Company; - The net present value calculations of future lease payments have been checked within the scope of TFRS 16 for leases with fixed rental and minimum warranty payment terms. According to the contracts selected through sampling, rent increase rates were evaluated and compared with the payment plan used in the calculation.. - The discount rates used according to the terms and foreign currency types of the contracts covered were examined. - We obtained the Companys's quantification of ROU assets and lease liabilities. For a sample of leases. we agreed the inputs used in the quantification to the lease agreements, challenged the calculations of the discount rate applied, and performed re-calculation checks. - We assessed the appropriateness of Companys's accounting policies for ROU assets and lease liabilities in accordance with TFRS 16 and the appropriateness of the associated disclosures in the financial statements.

Financial position – Identification of whether the company's capital is unrequited or not, or whether the capital is running into debt

Refer to Note 2.5 to the financial statements for significant accounting assessments for the determination of adequacy of financial position.

The key audit matter	How the matter was addressed in our audit
The Company has certain obligations which has key determinants in relation to going concern regulated by the Turkish Commercial Code ("TCC") numbered 6102. The Company recognised net profit amounting to TL 85.296 for the year ended 31 December 2020. As at 31 December 2020, accumulated losses are amounting to TL 401.054. As at 31 December 2020, negative equity of the Company which includes the prior years' losses is amounting to TL 165.546. The Ministry of Commerce published in the Official Gazette dated December 26, 2020 and numbered 31346, "Communiqué on the amendment of the communiqué on the procedures and principles regarding the implementation of the 376th article of the Turkish Commercial Code numbered 6102" and significant changes have been made in the communiqué in force. In accordance with this amendment; Until 1 January 2023, within the scope of the 376th article of the Turkish Commercial Code numbered 6102, in the calculations regarding the loss of capital or being in debt all of the foreign exchange losses arising from foreign currency liabilities that have not yet been fulfilled, and half of the sum of lease expenses, depreciation and personnel expenses incurred for 2020 and 2021 may not be taken into account. While determining these amounts, calculations should be made without any duplications and prepared financial statements should not include any records regarding these calculations and this situation should be presented on the footnotes for informative purposes. After this amendment, the company has made evaluations of loss of capital and being in debt within the scope of the 376th article of the Turkish Commercial Code. In the assessment made, it was determined that the company's equity was above the limits of (+) 78.299 TL as per the CMB's principle decision numbered 2014/11 and article 376 of the TCC. Since it is important to reconcile the amounts reached as a result of the calculations made in accordance with the aforementioned communiqué and the amounts in the accompanying financial statements, this area has been identified as one of the key audit issues.	Our audit procedures to assess financial position included the following: - The accuracy and completeness of the amounts used in the calculation made by the Ministry of Commerce in accordance with the "Communiqué on the amendment of the communiqué on the procedures and principles regarding the application of Article 376 of the Turkish Commercial Code numbered 6102" in the Official Gazette dated 26 December 2020 and numbered 31346 by the company management has been checked and a reconciliation has been made with the accompanying financial statements.. - The adequacy and appropriateness of the statements made by the Company management in accordance with the said communiqué have been evaluated.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with TFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Responsibilities of auditors in an audit are as follows:

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with standards on auditing issued by the CMB and Standards on Auditing issued by POA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the standards on auditing issued by the CMB and Standards on Auditing issued by POA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

B) Other Legal and Regulatory Requirements

1) Pursuant to the fourth paragraph of Article 398 of Turkish Commercial Code ("TCC") numbered 6102; the Independent Auditor's Report on System and Committee of Early Identification of Risks is presented to the Board of Directors of the Company on 16 February 2021.

2) Pursuant to the fourth paragraph of Article 402 of the TCC; no significant matter has come to our attention that causes us to believe that for the period between 1 January 2020 and 31 December 2020, the Company's bookkeeping activities and financial statements are not in compliance with TCC and provisions of the Company's articles of association in relation to financial reporting.

3) Pursuant to the fourth paragraph of Article 402 of the TCC; the Board of Directors provided us the necessary explanations and required documents in connection with the audit.

KPMG Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi

A member firm of KPMG International Cooperative

Ruşen Fikret Selamet, SMMM
Partner
16 February 2021
İstanbul, Turkey

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(CONVENIENCE TRANSLATION INTO ENGLISH OF FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH)

TEKNOSA İÇ VE DIŞ TİCARET ANONİM ŞİRKETİ

STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2020

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

		Current period	**Prior period**
		Audited	***Audited***
	Notes	**31 December 2020**	**31 December 2019**
ASSETS			
Current assets		**1.565.441**	**994.466**
Cash and cash equivalents	*5*	392.201	37.267
Trade receivables	*7*	103.297	66.362
Trade receivables from related parties	*4,7*	*14.883*	*677*
Trade receivables from third parties	*7*	*88.414*	*65.685*
Inventories	*9*	1.056.528	860.128
Prepaid expenses	*10*	8.468	5.817
Other current assets	*18*	4.947	24.892
Non-current assets		**395.209**	**518.110**
Other receivables	*8*	571	496
Investment property	*12*	29.610	29.222
Right of use assets	*11*	219.710	321.898
Property, plant and equipment	*13*	60.462	59.737
Intangible assets	*14*	39.642	35.813
Prepaid expenses	*10*	49	27
Deferred tax assets	*25*	45.165	70.917
TOTAL ASSETS		**1.960.650**	**1.512.576**

The accompanying notes form an integral part of these financial statements.

(CONVENIENCE TRANSLATION INTO ENGLISH OF FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH)
TEKNOSA İÇ VE DIŞ TİCARET ANONİM ŞİRKETİ
STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2020
(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	Notes	**Current period** *Audited* **31 December 2020**	**Prior period** *Audited* **31 December 2019**
LIABILITIES			
Current liabilities		**1.943.979**	**1.481.539**
Financial Liabilities	*6*	370.058	105.521
Short portion of long-term rent liabilities		98.406	84.720
Short portion of long-term rent liabilities to related parties	*4*	*1.392*	*980*
Short portion of long-term rent liabilities to third parties		*97.014*	*83.740*
Trade payables	*7*	1.386.364	1.232.640
Trade payables to related parties	*4*	*6.578*	*5.475*
Trade payables to third parties	*7*	*1.379.786*	*1.227.165*
Payables related to employee benefits	*15*	14.058	17.931
Other payables	*8*	2.913	2.349
Other payables to third parties		*2.913*	*2.349*
Deferred revenue	*10*	23.713	14.928
Short-term provisions		28.921	20.668
Short-term provisions for employee benefits	*15*	*18.966*	*10.169*
Other short-term provisions	*16*	*9.955*	*10.499*
Other current liabilities	*18*	19.546	2.782
Non-current liabilities		**182.217**	**282.889**
Long-term rent liabilities		168.000	272.918
Long-term rent liabilities to related parties	*4*	*2.347*	*3.297*
Long-term rent liabilities to third parties		*165.653*	*269.621*
Long-term provisions for employee benefits	*15*	14.217	9.971
EQUITY		**(165.546)**	**(251.852)**
Share capital	*19*	110.000	110.000
Adjustments to share capital	*19*	6.628	6.628
Restricted reserves	*19*	8.704	8.704
Other reserves		3	3
Other comprehensive income or expense items that will not be reclassified to profit or loss		24.877	23.867
Gains on revaluation of property, plant and equipment	*19*	*31.121*	*28.149*
Losses on remeasurement of defined benefit plans	*19*	*(6.244)*	*(4.282)*
Accumulated losses		(401.054)	(252.420)
Net profit / (loss) for the period		85.296	(148.634)
TOTAL LIABILITES		**1.960.650**	**1.512.576**

(CONVENIENCE TRANSLATION INTO ENGLISH OF FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH)

TEKNOSA İÇ VE DIŞ TİCARET ANONİM ŞİRKETİ

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2020

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated.)

		Current period	**Prior period**
	Notes	**1 January- 31 December 2020**	**1 January- 31 December 2019**
Revenue	*20*	5.606.519	4.136.971
Cost of revenue (-)	*20*	(4.675.836)	(3.422.374)
GROSS PROFIT		**930.683**	**714.597**
Marketing expenses (-)	*21*	(512.128)	(482.266)
General administrative expenses (-)	*21*	(66.910)	(57.110)
Other income from operating activities	*22*	72.470	39.286
Other expenses from operating activities (-)	*22*	(114.337)	(172.928)
RESULTS FROM OPERATING ACTIVITIES		**309.778**	**41.579**
Income from investing activities	*23*	12.457	1.724
Expenses from investing activities (-)	*23*	(2.898)	(8.964)
Impairment profit / (loss) and Reversals of Impairment Losses in Accordance with TFRS 9		(273)	2.562
OPERATING PROFIT BEFORE FINANCE COSTS		**319.064**	**36.901**
Finance costs (-)	*24*	(214.737)	(215.549)
Finance income	*24*	6.881	761
OPERATING PROFIT/ (LOSS) BEFORE INCOME TAX		**111.208**	**(177.887)**
Tax (expense)/income		**(25.912)**	**29.253**
- Deferred tax (expense)/income	*25*	(25.912)	29.253
PROFIT/(LOSS) FOR THE PERIOD		**85.296**	**(148.634)**
Attributable to:			
Non-controlling interests		--	--
Owners of the Company		85.296	(148.634)
OTHER COMPREHENSIVE INCOME / (EXPENSE)			
Items that will not be reclassified to profit or loss		**1.010**	**(141)**
Gains/(losses) on remeasurement of defined benefit plans		(2.452)	(1.351)
Gains on revaluation of property, plant and equipment		3.302	1.044
Income tax related to items that will not be reclassified to profit or loss	*25*	160	166
TOTAL COMPREHENSIVE INCOME / (EXPENSE)		**86.306**	**(148.775)**
Earnings/(loss) per share [(For 1 lot share)]	*26*	0,7846	(1,3525)
Diluted earnings /(loss) per share [(For 1 lot share)]	*26*	0,7846	(1,3525)

The accompanying notes form an integral part of these financial statements.

STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2020

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

					Other comprehensive income that will not be reclassified to profit or loss		Retained earnings/Accumulated losses		
(NOTE 19)	Paid in share capital	Adjusments to share capital	Restricted reserves	Other reserves	Gain / (losses) on remeasurement of defined benefit plans	Gains on revaluation of property, plant and equipment	Prior years' profit/ (losses)	Net profit/ (loss) for the period	Total equity
Prior period									
Balance at 1 January 2019	**110.000**	**6.628**	**8.704**	**3**	**(3.201)**	**27.209**	**(187.812)**	**(64.609)**	**(103.078)**
Transfers	--	--	--	--	--	--	(64.609)	64.609	--
Total comprehensive income	--	--	--	--	(1.081)	940	--	(148.634)	(148.775)
Balance at 31 December 2019	**110.000**	**6.628**	**8.704**	**3**	**(4.282)**	**28.149**	**(252.421)**	**(148.634)**	**(251.853)**
Current period									
Balance at 1 January 2020	**110.000**	**6.628**	**8.704**	**3**	**(4.282)**	**28.149**	**(252.420)**	**(148.634)**	**(251.852)**
Transfers	--	--	--	--	--	--	(148.634)	148.634	--
Total comprehensive income	--	--	--	--	(1.962)	2.972	--	85.296	86.306
Balance at 31 December 2020	**110.000**	**6.628**	**8.704**	**3**	**(6.244)**	**31.121**	**(401.054)**	**85.296**	**(165.546)**

The accompanying notes form an integral part of these financial statements.

TEKNOSA İÇ VE DIŞ TİCARET ANONİM ŞİRKETİ

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2020

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

		Current period	Prior period
		Audited	*Audited*
	Notes	**1 January – 31 December 2020**	**1 January – 31 December 2019**
A. CASH FLOWS FROM OPERATING ACTIVITIES			
Profit/(loss) for the period		85.296	(148.634)
Adjustments:			
Adjustments for finance costs	*24*	207.856	213.476
Adjustments for depreciation and amortisation expenses	*21*	118.814	133.298
Adjustments for impairment of receivables	*7*	273	(2.562)
Adjustments for (reversal of)/provision for other provisions		360	(3.645)
Adjustments for (reversal of)/impairment of property, plant and equipment and intangible assets	*12,13,14*	(5.597)	(3.785)
Adjustments for (reversal of)/impairment of inventory	*9*	680	73
Adjustments for provision for employee benefits		15.377	11.913
Adjustments for interest expenses	*23*	(12.024)	(124)
Adjustments for tax expense/(income)	*25*	25.912	(29.253)
Adjustments for the (gains)/losses on sale of property, plant and equipment	*23*	2.853	8.318
		439.800	**180.387**
Changes in working capital:			
Decrease/(increase) in trade receivables from third parties		(23.002)	(1.551)
Decrease in trade receivables from related parties	*4*	(14.206)	1.087
Decrease/(increase) in inventories	*9*	(197.080)	(367.524)
Decrease in other assets related to operations		35.775	(25.522)
Decrease in trade payables to third parties	*7*	152.621	454.761
Decrease in trade payables to related parties	*4,7*	1.103	737
Change in other liabilities related to operations		(27.541)	(2.849)
Payments related to provisions for employee benefits	*15*	(2.334)	(7.642)
Payments related to other provisions		(904)	(3.654)
Cash provided by/(used in) operating activities		**364.232**	**228.230**
B. CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of property, plant and equipment	*13*	(22.268)	(23.931)
Acquisition of intangible assets	*14*	(15.837)	(14.822)
Proceeds from sale of property, plant and equipment and intangible assets		703	3.183
Interest received	*23*	12.024	124
Cash used in investing activities		**(25.378)**	**(35.446)**
C. CASH FLOWS FROM FINANCING ACTIVITIES			
Other financing cost paid		(109.637)	(103.322)
Payments for operating leases	*6*	(102.022)	(141.264)
Proceeds from bank borrowings	*6*	255.000	96.000
Repayments of bank borrowings	*6*	(32.115)	(32.606)
Cash (used in)/provided from financing activities		**11.226**	**(181.192)**
NET DECREASE/INCREASE IN CASH AND CASH EQUIVALENTS (A+B+C)		**350.080**	**11.592**
The effect of changes in foreign exchange rates on cash and cash equivalents in foreign currency		**4.854**	**(1.312)**
D. CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	*5*	**37.267**	**26.987**
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD (A+B+C+D)	*5*	**392.201**	**37.267**

The accompanying notes form an integral part of these financial statements.

NOTE 1 – ORGANISATION AND NATURE OF OPERATIONS

Teknosa İç ve Dış Ticaret Anonim Şirketi, ("Teknosa" or "the Company") was established on 3 March 2000, and is engaged in retail sales of consumer electronics through its stores and website www.teknosa.com and air conditioners and white goods through its dealers. The Company's main shareholder is Hacı Ömer Sabancı Holding A.Ş. As at 31 December 2020, number of personnel of the Company is 2.337 (31 December 2019: 2.270). The Company is registered in Turkey and operates under the laws and regulations of Turkish Commercial Code.

In accordance with the resolution of the Board of Directors dated 6 April 2016, the Company merged with Kliksa İç ve Dış Ticaret Anonim Şirketi ("Kliksa") which was 100% subsidiary of the Company in the previous periods through dissolving without liquidation by transferring all of its assets and liabilities fully as at 1 June 2016.

The Company operates in Turkey in 211 stores with 96.879 square meters retail space as at 31 December 2020 (31 December 2019: 105.276 square meters, 200 stores). The registered office address of the Company is as follows:

Carrefoursa Plaza Cevizli Mahallesi. Tugay Yolu Caddesi No:67 Blok:B Maltepe - İstanbul

The Company's shares have been traded on Borsa Istanbul since 2012.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS

2.1 Basis of presentation

(i) Statement of compliance

The accompanying financial statements are prepared in accordance with Turkish Financial Reporting Standards ("TFRS") published by Public Oversight Accounting and Auditing Standards Authority ("POA") as set out in the Communiqué numbered II-14.1 "Communiqué on Principles of Financial Reporting in Capital Markets" published in the Official Gazette numbered 28676 on 13 June 2013. TFRSs published by POA consist of standards and interpretations which are Turkish Accounting Standards ("TAS"), Turkish Financial Reporting Standards, interpretations of TAS and interpretations of TFRS.

The financial statements are presented in accordance with the TFRS Taxonomy developed based on the Illustrative Financial Statements and User Guide published in the Official Gazette numbered 30794 on 7 June 2019.

Approval of financial statements:

The financial statements are approved by the Company's Board of Directors on 16 February 2021. The General Assembly of the Company has the right to amend and relevant regulatory bodies have the right to request the amendment of these financial statements.

(ii) Basis of measurement

The financial statements have been prepared on historical cost basis except for revaluation of land, building, investment properties measured at fair value and derivatives. Historical cost is generally based on the fair value of the consideration given in exchange for assets. The financial statements are prepared by reflecting the necessary corrections and classifications to the legal records prepared on the basis of historical cost, in order to make the right presentation in accordance with TFRS.

(iii) Presentation and functional currency

The financial statements of the Company are presented in the currency of the primary economic environment in which the entity operates (its functional currency). The financial position and the results of the Company's operations have been expressed in Turkish Lira ("TL") which is the functional currency of the Company and which is the presentation currency of the financial statements

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.1 Basis of presentation (Contiuned)

(iv) Preparation of financial statements in hyperinflationary periods

The CMB, with its resolution dated 17 March 2005 and numbered 11/367, declared that companies operating in Turkey which prepares their financial statements in accordance with the TAS, would not be subject to the application of inflation accounting effective from 1 January 2005. Accordingly, TAS 29 "Financial Reporting in Hyperinflationary Economies" was not applied since 1 January 2005.

(v) Comparative information and reclassifications of the prior periods' financial statements

The financial statements of the Company have been prepared comparatively with the prior year in order to give information about financial position and performance. If the presentation or classification of the financial statements is changed, in order to maintain consistency, financial statements of the prior periods are also reclassified in line with the related changes with respective disclosures for the major differences. The Company made reclassifications on prior period financial statements. The nature and extent of those reclassification are presented as below:

• The Company reclassified foreign exchange expense arising from foreign currency deposits amounting TL 2.073 previously presented under "other expense from operating activities" to "finance expenses" in its comparative financial statements as at 31 December 2019.

• The Company reclassified foreign exchange income arising from foreign currency deposits amounting TL 761 previously presented under "other income from operating activities" to "finance income" in its its comparative financial statements as at 31 December 2019.

The related reclassification has no effect on the loss for the period ended 31 December 2019.

The reclassifications are considered in the preparation of the statement of cash flows for the period ended 31 December 2019.

2.2 Changes in significant accounting policies

Accounting policies are applied consistently in all periods presented in the financial statements. Significant changes in accounting policies are applied retrospectively and prior period financial statements are restated.

While preparing the financial statements of 31 December 2020, there is no change in the Company's accounting policies.

2.3 Changes in estimates and error

If the changes in accounting estimates are related with a period, they are applied in the period they are related with and if the changes are related with the future periods, they are applied both in the period the change is made and prospectively in the future periods.

The Company has no significant changes in the accounting estimates as at and for year ended 31 December 2020 compared to those used in previous year.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies

Financial statements for the period ended 31 December 2020 have been prepared in accordance with TFRS. The significant accounting policies applied while preparing the financial statements are as follows.

The accounting policies described below have been applied consistently by the company in all periods presented in the financial statements.

Inventories and cost of goods sold

Inventories are valued at the lower of cost or net realizable value. Cost elements included in inventory are purchase costs and other transportation costs necessary to prepare the asset for its intended use. Cost is determined by the weighted average method. Costs related to the shipment of the inventories from main warehouse and the region warehouses to the stores are booked as expense.Net realizable value is the estimated selling price in the ordinary course of business, less the selling expenses (Note 9).

Benefits obtained from suppliers in the normal course of business, such as rebates, stock protection and similar benefits are deducted from the cost of the related inventory item and are associated with cost of goods sold.

Volume Rebates: Represent the premiums received from suppliers based on the purchases made by the Company.

Stock Protection: Stock protection is charged to suppliers in order to increase the sales performance of the older versions of certain products when newer versions are introduced.

Sales Support Premiums: The Company receives sales support premiums depending on the sales performance on certain days for certain products.

Investment property

Investment property is initially measured at cost and subsequently at fair value with any change therein recognised in profit or loss.

Any gain or loss on disposal of investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss. When investment property that was previously classified as property, plant and equipment is sold, any related amount included in the revaluation reserve is transferred to retained earnings.(Note 12)

Rental income from investment property is recognised as other revenue on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income, over the term of the lease.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Property, plant and equipment and depreciation

Recognition and measurement

Property, plant and equipment except for lands and building are measured at cost less accumulated depreciation and impairment losses.

The Company has opted for the option of measuring the land and buildings in the tangible fixed assets by revaluation method. The Company has recognized the increase in the book value of the plants and buildings, which it chose to measure with the revaluation model, as a result of the revaluation in the other comprehensive income in the "Fixed Asset Revaluation Increases" account group. The revalued amount is the fair value at the revaluation date, less accumulated depreciation and subsequent accumulated impairment losses.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

The carrying amount of an item of property, plant and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal. The gain or loss arising from the derecognition of an item of property, plant and equipment is included in net income / loss and defined as the difference between the sales price and the carrying amount.If the recognized value of an asset is more than its estimated recoverable value, the recognized value of the asset is reduced to its recoverable value.

Subsequent expenditure

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the Company.

Depreciation

Property, plant and equipment measured by revaluation model are depreciated as of the day they are currently available.

Depreciation is calculated to write off the cost of items of property, plant and equipment less their estimated residual values using the straight-line method over their estimated useful lives, and is generally recognised in profit or loss.

Property, plant and equipment except for land are depreciated on a straight-line basis. The useful lives for property, plant and equipment are as follows:

	Useful lives (year)
Buildings	50
Vehicles	5
Machinery and equipments	4 – 15
Furniture and fixtures	5 – 10
Leasehold improvements	5 – 10

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Intangible assets

Recognition and measurement

Intangible assets acquired by the company that have a certain useful life include licenses and rights and computer software. Intangible assets are measured by deducting accumulated amortization and accumulated impairment losses, if any.

Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in profit or loss as incurred.

Amortisation

Amortisation is calculated to write off the cost of intangible assets less their estimated residual values using the straight-line method over their estimated useful lives, and is generally recognised in profit or loss.

The estimated useful lives are as follows:

- Licences, rights and computer software 3-15 years.

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

Financial Instruments

i) Recognition and initial measurement

Trade receivables and debt securities issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at Fair Value Through the Statement of Profit or Loss (FVTPL) , transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

ii) Classification and subsequent measurement

On initial recognition, a financial asset is classified as measured at: amortised cost; Fair Value Through the statement of Other Comprehensive Income (FVOCI) – debt investment; FVOCI – equity investment; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Financial Instruments (Continued)

ii) Classification and subsequent measurement (Continued)

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Financial assets- Assessment of the business model

The Company makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Company's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated – e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Company's continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Financial Instruments (Continued)

ii) Classification and subsequent measurement (Continued)

Financial assets – Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.In assessing whether the contractual cash flows are solely payments of principal and interest, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Company considers:

– contingent events that would change the amount or timing of cash flows;
– terms that may adjust the contractual coupon rate, including variable-rate features;
– prepayment and extension features; and
– terms that limit the Company's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable compensation for early termination of the contract.

Additionally, (i) for a financial asset acquired at a discount or premium to its contractual par amount, (ii) a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest and (iii) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

Financial assets – Subsequent measurement and gains and losses

Financial Assets at FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.
Financial Assets at Amortisized Cost	These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Financial Instruments (Continued)

ii) Classification and subsequent measurement (Continued)

Financial liabilities - Classification, subsequent measurement, gains and losses

Financial liabilities are classified as measured at amortised cost or FVTPL.

A financial liability is classified as at FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

Derecognition

Financial assets

The Company derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Company enters into transactions whereby it transfers assets recognised in its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets. In these cases, the transferred assets are not derecognised.

Financial liabilities

The Company derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire. The company also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognised at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognised in profit or loss.

Offseting the financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Company currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Impairment of assets

Non-derivative financial assets

Financial instruments and contract assets

The Company recognises loss allowances for expected credit losses (ECL) on:

- financial assets measured at amortized cost;
- debt investments measured at FVOCI; and
- contract assets

The Company measures loss allowances at an amount equal to lifetime ECLs, except for the following, which are measured at 12-month ECLs:

- debt securities that are determined to have low credit risk at the reporting date; and
- other debt securities and bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

The company has chosen lifetime ECL's to measure the impairment of trade receivables and contract assets.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment, that includes forward-looking information.

The Company assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due.

The Company considers a financial asset to be in default when;

- the debtor is unlikely to pay its credit obligations to the Company in full, without recourse by the Company to actions such as realising security (if any is held); or
- the financial asset is more than 90 days past due

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Impairment of assets (Continued)

Non-derivative financial assets (continued)

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument.

12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date.

The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive).

Cash deficit is the difference between the cash flows that must be made to the business according to the contract and the cash flows that the business expects to receive. Since the amount and timing of the payments are taken into consideration in the expected credit losses, a credit loss occurs even if the company expects to receive the entire payment late than the term specified in the contract.

ECL's are discounted at the effective interest rate of the financial asset.

Credit-impaired financial assets

At each reporting date, the Company assesses whether financial assets carried at amortised cost and debt securities at FVOCI are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

– significant financial difficulty of the debtor;
– a breach of contract such as a default or being more than 90 days past due;
– the restructuring of a loan or advance by the Company on terms that the Company would not consider otherwise;
– it is probable that the debtor will enter bankruptcy or other financial reorganisation; or
– the disappearance of an active market for a security because of financial difficulties.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Impairment of assets (Continued)

Non-derivative financial assets (continued)

Financial instruments and contract assets (continued)

Presentation of impairment

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

For debt securities at FVOCI, the loss allowance is charged to profit or loss and is recognised in OCI.

Impairment losses for trade and other receivables are shown as a separate item in the statement of profit or loss.

Write-off

In the absence of reasonable expectations regarding the partial or complete recovery of the value of a financial asset, the entity directly deducting the gross book value of the financial asset. Write-off is a reason for derecognition.

Non-financial assets

At each reporting date, the Company reviews the carrying amounts of its non-financial assets (other than biological assets, investment property, inventories, contract assets and deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Goodwill is tested annually for impairment.

The Company reviews the book value of its tangible and intangible assets to determine whether there are impairments in each reporting period and subordinates its stores to impairment tests for certain periods during the year and records the portion of cash generating unit exceeding the recoverable value of the recognited value as impairment expense.

For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs. Goodwill arising from a business combination is allocated to CGUs or groups of CGUs that are expected to benefit from the synergies of the combination.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Impairment of assets (Continued)

Non-financial assets (continued)

An impairment loss is recognised if the carrying amount of an asset or CGU exceeds its recoverable amount. Impairment losses are recognised in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro rata basis.

An impairment loss in respect of goodwill is not reversed. For other assets, an impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

On the other hand, the Company management recognises impairment provisions for the tangible assets of the stores that are expected to be closed as of the end of the reporting period.

Leases

At the beginning of the contract, the company determines whether the contract is a lease contract or not. If the contract delegates the right to control the use of the asset defined for a price for a specified period, this contract is a lease contract or includes a lease. The Company uses the lease definition in TFRS 16 to assess whether a contract provides the right to control the use of a defined asset.

This policy applies to contracts made on or after 1 January 2019.

As a lessee

At commencement or on modification of a contract that contains a lease component, the Company allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices.

However, for the leases of property the Company has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Company recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Leases (Continued)

As a lessee (Contunied)

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Company by the end of the lease term or the cost of the right-of-use asset reflects that the Company will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Companys's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

The Company determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Company is reasonably certain to exercise, lease payments in an optional renewal period if the Company is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Company is reasonably certain not to terminate early.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Companys's estimate of the amount expected to be payable under a residual value guarantee, if the Company changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

Short-term leases and low-value leases

The Company has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases, including IT equipment. The Company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Leases (Continued)

As a lessor

At inception or on modification of a contract that contains a lease component, the Company allocates the consideration in the contract to each lease component on the basis of their relative stand-alone prices.

When the Company acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease.

To classify each lease, the Company makes an overall assessment of whether the lease transfers substantially all of the risks and rewards incidental to ownership of the underlying asset. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Company considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

When the Company is an intermediate lessor, it accounts for its interests in the head lease and the sub-lease separately. It assesses the lease classification of a sub-lease with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset. If a head lease is a short-term lease to which the Company applies the exemption described above, then it classifies the sub-lease as an operating lease.

If an arrangement contains lease and non-lease components, then the Company applies TFRS 15 to allocate the consideration in the contract.

The Company applies the derecognition and impairment requirements in TFRS 9 to the net investment in the lease.The Company further regularly reviews estimated unguaranteed residual values used in calculating the gross investment in the lease.

The Company recognises lease payments received under operating leases as income on a straight-line basis over the lease term as part of 'other revenue'.

Generally, the accounting policies applicable to the Company as a lessor in the comparative period were not different from TFRS 16 except for the classification of the sub-lease entered into during current reporting period that resulted in a finance lease classification.

(i) As a lessee

In the comparative period, as a lessee the Company classified leases that transferred substantially all of the risks and rewards of ownership as finance leases. When this was the case, the leased assets were measured initially at an amount equal to the lower of their fair value and the present value of the minimum lease payments. Minimum lease payments were the payments over the lease term that the lessee was required to make, excluding any contingent rent. Subsequent to initial recognition, the assets were accounted for in accordance with the accounting policy applicable to that asset.

Assets held under other leases were classified as operating leases and were not recognised in the Company's statement of financial position. Payments made under operating leases were recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received were recognised as an integral part of the total lease expense, over the term of the lease.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Leases (Continued)

(ii) *As a lessor*

When the Company acted as a lessor, it determined at lease inception whether each lease was a finance lease or an operating lease. To classify each lease, the Company made an overall assessment of whether the lease transferred substantially all of the risks and rewards incidental to ownership of the underlying asset. If this was the case, then the lease was a finance lease; if not, then it was an operating lease. As part of this assessment, the Company considered certain indicators such as whether the lease was for the major part of the economic life of the asset.

Provisions, contingent assets and liabilities

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

Tax

Tax expense comprises current and deferred tax.

Current tax

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

The current tax liability also includes tax liabilities arising from dividend distribution notifications. The deduction of current tax assets and liabilities can only be made when certain conditions are met.

Deferred tax

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases which are used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Tax (Continued)

Deferred tax (continued)

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred income tax assets and deferred income tax liabilities related to income taxes levied by the same taxation authority and are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities.

Current and deferred tax for the period

Current and deferred tax are recognized as in profit or loss, except when they relate to items that are recognized in other comprehensive income or directly in equity.

Employee benefits

Retirement pay provision

Under Turkish law and union agreements, lump sum payments are made to employees retiring or involuntarily leaving the Company. Such payments are considered as being part of defined retirement benefit plan as per Turkish Accounting Standard No. 19 "Employee Benefits" ("TAS 19").

Provision for employment termination benefits represents the present value of the estimated total provision of the future probable obligation of the Company arising from the retirement of the employees calculated in accordance with the Turkish Labour Law. All calculated actuarial gains and losses are accounted for under other comprehensive income (Note 15).

Earnings / (losses) per share

Earnings per share disclosed in the statement of comprehensive income are determined by dividing net income by the weighted average number of shares that have been outstanding during the related period concerned (Note 26). In Turkey, companies can increase their share capital by making a pro-rata distribution of shares ("bonus shares") to existing shareholders from retained earnings. For the purpose of earnings per share computations, the weighted average number of shares outstanding during the year has been adjusted in respect of bonus shares issued without a corresponding change in resources by giving them retroactive effect for the year in which they were issued and for each earlier period.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.5 Summary of Significant Accounting Policies (Continued)

Foreign currency transactions

Foreign currency transactions during the period have been translated at the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies have been translated into Turkish Lira at the exchange rates prevailing at the balance sheet dates. Exchange gains or losses arising from the settlement and translation of foreign currency items have been included in the statement of profit or loss

Finance income and finance expenses

Finance income consists of bank deposit interest income, which is part of the cycle used for financing purposes, interest income from invested funds, receivables from related parties, foreign exchange gains on financial assets and liabilities (except trade receivables and debts) and gains derived from derivative instruments and recognised in profit or loss.

Finance expenses include interest expenses on bank loans, credit cards and letters of guarantee, commission expenses, exchange rate differences on financial assets and liabilities (except trade receivables and debts) and earnings, which are derived from derivative instruments and recognised in profit or loss.. Borrowing costs that cannot be directly associated with the acquisition, construction or production of an asset are recognized for in profit or loss using the effective interest rate.

Exchange rate incomes and expenses on financial assets and liabilities (except trade receivables and debts) are reported net within the finance income or finance expenses according to the net position of the currency difference movements. Exchange difference and rediscount income on trade receivables and debts are reported in other income from operating activities, exchange rate and rediscount expenses are reported in other expenses from operating activities.

Interest income is recognized for using the effective interest method. Dividend income is recognized in profit or loss on the date when the Company is entitled to receive payment. Interest income is calculated using the effective interest method. This income is calculated by applying the effective interest rate to the gross book value of the financial asset, except for:

(a) Financial assets with credit-impairment when purchased or created.For such financial assets, the entity applies the effective interest rate corrected according to credit to the amortized cost of the financial asset, since it is included in the financial statements for the first time.

(b) Financial assets that are not financial assets with credit-impairment when purchased or created, but subsequently become financial assets with credit-impairment.For such financial assets, the entity applies the effective interest rate to the amortized cost of the asset in subsequent reporting periods.

An entity that calculates interest income by applying the effective interest method to the amortized cost of the financial asset in a reporting period, if the credit risk in the financial instrument improves in a way that the financial asset is no longer deemed to be credit-impaired, and the interest in the subsequent reporting periods can be attributed to an event that occurred objectively (like an increase in the credit rating of the borrower) , calculates its income by applying the effective interest rate to the gross book value.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Revenue recognition

General model for accounting of revenue

In accordance with TFRS 15, a five-stage approach is followed in recognizing revenue for all contracts with customers.

Step 1: Identify the contract with a customer

A contract with a customer is in the scope of the new standard when the contract is legally enforceable and certain criteria are met. If the criteria are not met, then the contract does not exist for purposes of applying the general model of the new standard, and any consideration received from the customer is generally recognized as a deposit (liability). Contracts entered into at or near the same time with the same customer (or a related party of the customer) are combined and treated as a single contract when certain criteria are met.

Step 2: Identify the performance obligations in the contract

The Company defines 'performance obligation' as a unit of account for revenue recognition. The Company assesses the goods or services promised in a contract with a customer and identifies as a performance obligation either a:

(a) good or service (or a bundle of goods or services) that is distinct; or

(b) series of distinct goods or services that are substantially the same and that have the same pattern of transfer to the customer.

An entity may define a contract or a service separately from other contractual obligations and define it as a different commodity or service if the customer makes use of such goods or services alone or in combination with other resources available for use. A single contract may contain promises to deliver to the customer more than one good or service. At contract inception, an entity evaluates the promised goods or services to determine which goods or services (or bundle of goods or services) are distinct and therefore constitute performance obligations.

Step 3: Determine the transaction price

When determining the transaction price, an entity assumes that the goods or services will be transferred to the customer based on the terms of the existing contract. In determining the transaction price, an entity considers variables considerations and significant financing components.

Significant financing component

To estimate the transaction price in a contract, the Company adjusts the promised amount of consideration to reflect the time value of money if the contract contains a significant financing component. Significant financing component exists if the timing of payments agreed to by the parties to the contract (either explicitly or implicitly) provides the customer or the Company with a significant benefit of financing the transfer of goods or services to the customer. The Company does not have sales transactions which includes significant financing component.

Variable consideration

An entity assesses whether discounts, rebates, refunds, rights of return, credits, price concessions, incentives, performance bonuses, penalties, or similar items may result in variable consideration.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Revenue recognition (Continued)

Step 4: Allocate the transaction price to the performance obligations in the contract

If distinct goods or services are delivered under a single arrangement, then the consideration is allocated based on relative stand-alone selling prices of the distinct goods or services (performance obligations). If directly observable stand-alone selling prices are not available, the total consideration in the service contracts is allocated based on their expected cost plus a margin.

Step 5: Recognize revenue when or as the entity satisfies a performance obligation

An entity recognizes revenue over time when one of the following criterias are met:

- The customer simultaneously receives and consumes the benefits provided by the entity's performance as the entity performs
- The entity's performance creates or enhances an asset that the customer controls as the asset is created or enhanced
- The entity's performance does not create an asset with an alternative use to the entity and the entity has an enforceable right to payment for performance completed to date

For each performance obligation that is satisfied over time, an entity applies a single method of measuring progress toward complete satisfaction of the obligation. The objective is to depict the transfer of control of the goods or services to the customer. To do this, an entity selects an appropriate output or input method. It then applies that method consistently to similar performance obligations and in similar circumstances.

If a performance obligation is not fulfilled in time, then the Company recognizes revenue when the control of goods or services is transferred to the customer.

In cases where the cost to be incurred by the Company exceeding the expected economic benefits to be incurred to fulfill the contractual obligations exceeds the expected economic benefit, the Company provides a provision in accordance with TAS 37 Provisions, Contingent Liabilities and Contingent Assets.

Contract modifications

The Company recognizes a contract modification as a separate contract if the modification results in a promise to deliver additional goods or services. If the goods or services are distinct, then the entity accounts for the modification as if it were a termination of the existing contract and the creation of a new contract. If the modification to the contract does not add distinct goods or services, then the entity accounts for it on a combined basis with the original contract, as if the additional goods or services were part of the initial contract.

i) Retail sales revenues

The Company's retail sales revenue is recognized when a customer obtains control of the goods. Determining the timing of the transfer of control – at a point in time or over time – requires judgment. Since the Company generally carries out retail sales with cash or credit cards and customers obtain control of the goods as sales are realized, revenue is recognized at the time of sale. In case of the control period does not occur at the same time, revenue is recognized as revenue in the following period.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Revenue recognition (Continued)

i) Retail sales revenues (Continued)

The revenues generated by the Company through the dealer network (Iklimsa) are recognized as revenue when the dealers gain control of the related good. In cases where the control transfer does not occur at the same time, income is recognized as revenue in the following period. The company performs dealer sales generally in exchange for cash, credit sales, secured check, and transfer of control transfer to the dealers.

ii) Turnover premiums and supplier discounts

The Company turnover premiums income from supplier contracts and supplier discounts are accounted for an accrual basis in the period of the Company benefits from premiums and deductions with the cost of goods sold. TFRS 15 did not have a significant effect on the recognition of the Company's turnover premiums and supplier discounts.

iii) Customer gift checks

Gift vouchers sold by the Company to its customers are classified under other current liabilities section as deferred revenue. Moreover, gift vouchers are recorded as income as they are used by the customers. Related gift vouchers are used by the customer, related amount which is classified as deferred income, is recorded as sales revenue. The Company recognizes income from the gift checks by estimating the portion which will not be used by the customers based on the historic data. Gift vouchers that are not expected to be used by the customers are classified under deferred revenue in the financial statements.

Warranty expenses and provisions

Provision for warranty expenses for the air-conditioners for which the warranty liability belongs to the Company is calculated based on statistical information for possible future warranty services. The warranty liability for the consumer electronics retail sales of the Company belongs to the manufacturer or to the importer companies. On the other hand, there is no significant liability of the Company for the extended warranty period.

Business combinations

Business combinations are accounted for by using the acquisition method. The consideration transferred in a business combination includes the acquisition-date fair values of the assets transferred by the acquirer, the liabilities incurred by the acquirer to former owners of the acquiree and the equity interests issued by the acquirer. Acquisition related costs are expensed as they are incurred. The identifiable assets acquired and the liabilities assumed are measured at their acquisition-date fair values. Excess of the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities over the business combination cost is accounted for as goodwill. If this amount is lower than the market value of the net assets of the subsidiary acquired, the excess amount is recognized directly in the income statement.

Segment reporting

The management has determined the operating segments based on the reports used in taking strategic decisions by the Board of Directors and the executive committee (includes general manager and the assistant general managers).The executive committee evaluates the business in terms of business unit on the basis of retail and dealer (İklimsa) group.

The Board of Directors and the executive committee monitor the performance of the operating segments based on a measure of adjusted Earnings Before Interest, Tax, Employment Termination Benefits, Impairment profit / (loss) and Reversals of Impairment Losses in Accordance with TFRS 9, Other Expenses From Operating Activities, Depreciation and Amortization ("Adjusted EBITDA")

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Segment reporting (Continued)

This measurement of the operating segments does not consider the effects of nonrecurring income and expenses. Interest income and expenses are not allocated to operating segments since they are monitored by the central treasury department of the Company. Adjusted EBITDA is not a measure of operating income, operating performance or liquidity under CMB Financial Reporting Standards.

The Company presented Adjusted EBITDA in the notes to the financial statements besides the requirements of segment reporting since it is used by certain readers in their analyses (Note 3).

Share capital and dividends

Ordinary shares are classified as equity. Dividends on ordinary shares are recognized in equity in the period in which they are declared.

Related parties

Parties are considered related to the Company if:

(a) directly, or indirectly through one or more intermediaries, the party:

(i) controls, is controlled by, or is under common control with the Company (this includes parent, subsidiaries and fellow subsidiaries);

(ii) has an interest in the Company that gives it significant influence over the Company; or

(iii) has joint control over the Company;

(b) the party is an associate of the Company;

(c) the party is a joint venture in which the Company is a venturer;

(d) the party is member of the key management personnel of the Company and its parent;

(e) the party is a close member of the family of any individual referred to in (a) or (d);

(f) the party is an entity that is controlled or significantly influenced by, or for which significant voting power in such entity resides with directly or indirectly, any individual referred to in (d) or (e);

(g) the party is a post-employment benefit plan for the benefit of employees of the Company, or of any entity that is a related party of the Company.

Events after the reporting period

It refers to the events occurring in favor of or against the Company between the reporting date and the date of authorization for the publication of the financial statements.

- there is new evidence that events exist at the reporting date; and
- there is evidence to show that the relevant events occurred after the reporting date(events after the reporting period which is not require to ajust)

Events after the reporting period are those events that occur between the balance sheet date and the date when the financial statements are authorized for issue, even if they occur after an announcement related with the profit for the year or public disclosure of other selected financial information. The Company adjusts the amounts recognized in its financial statements if adjusting events occur after the balance sheet date.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Standards and interpretations issued but not yet effective and not early adopted as at 31 December 2020

Standards issued but not yet effective and not early adopted

New standards, comments and amendments that have been published as of the reporting date but have not yet come into effect and are allowed to be implemented early but are not implemented early by the company are as follows.

Classification of Liabilities as Current or Non-current (Amendments to TAS 1)

On 23 January 2020, IASB issued Classification of Liabilities as Current or Non-Current which amends TAS 1 Presentation of Financial Statements to clarify its requirements for the presentation of liabilities in the statement of financial position which is issued by POA on 12 March 2020.

The amendments clarify one of the criteria in TAS 1 for classifying a liability as non-current—that is, the requirement for an entity to have the right to defer settlement of the liability for at least 12 months after the reporting period.

The amendments to TAS 1 include:

a. Specifying that an entity's right to defer settlement must exist at the end of the reporting period;

b. Clarifying that classification is unaffected by management's intentions or expectations about whether the entity will exercise its right to defer settlement;.

c. Clarifying how lending conditions affect classification; and

d. Clarifying requirements for classifying liabilities an entity will or may settle by issuing its own equity instruments.

The Company shall apply retrospectively these amendments for annual periods beginning on or after 1 January 2022 with earlier application permitted. However, the amendment published on 15 July 2020, IASB decided to defer the effective date of IAS 1 until 1 January 2023.

The Company does not expect that application of these amendments to TAS 1 will have significant impact on its financial statements

Covid-19 related rent concession (Amendments to TFRS 16)

In May 2020, IASB issued Covid-19 related rent concession which amends TFRS 16 Leases which is issued by POA on 5 June 2020.

The amendments allow lessees not to account for rent concessions as lease modifications if they arise as a direct consequence of Covid-19.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4 Summary of Significant Accounting Policies (Continued)

Standards and interpretations issued but not yet effective and not early adopted as at 31 December 2020 (Continued)

Covid-19 related rent concession (Amendments to TFRS 16) (Continued)

The practical expedient will only apply if:

- The revised consideration is substantially the same or less than the original consideration;
- The reduction in lease payments relates to payments due on or before 30 June 2021
- No other substantive changes have been made to the terms of the lease.

No practical expedient is provided for lessors. Lessors are required to continue to assess if the rent concessions are lease modifications and account for them accordingly.

The Company as a lessee, shall apply these amendments for annual periods beginning on or after 1 June 2020 with earlier application permitted. The company has preferred to apply the change earlier and consistently applied the exemption to eligible lease concessions. (Note 22)

IBOR Reform and its Effects on Financial Reporting—Phase 2 (Amendments to TFRS 9, TAS 39, TFRS 7, TFRS 4 and TFRS 16)

In August 2020, IASB has published amendments which is issued by POA in 18 December 2020 that complement those issued in 2019 and focus on the effects of the interest rate benchmark reform on a company's financial statements that arise when, for example, an interest rate benchmark used to calculate interest on a financial asset is replaced with an alternative benchmark rate.

The Phase 2 amendments, Interest Rate Benchmark Reform—Phase 2, address issues that might affect financial reporting during the reform of an interest rate benchmark, including the effects of changes to contractual cash flows or hedging relationships arising from the replacement of an interest rate benchmark with an alternative benchmark rate (replacement issues). In 2019, the Board issued its initial amendments in Phase 1 of the project and then these amendments were also issuedby POA.

The objectives of the Phase 2 amendments are to assist companies in:

- applying TFRS Standards when changes are made to contractual cash flows or hedging relationships because of the interest rate benchmark reform; and
- providing useful information to users of financial statements.

In Phase 2 of its project, the Board amended requirements in TFRS 9 Financial Instruments, TAS 39 Financial Instruments: Recognition and Measurement, TFRS 7 Financial Instruments: Disclosures, TFRS 4 Insurance Contracts and TFRS 16 Leases relating to and these amendments were also issued by POA :

- changes in the basis for determining contractual cash flows of financial assets, financial liabilities and lease liabilities;
- hedge accounting; and disclosures.

The Phase 2 amendments apply only to changes required by the interest rate benchmark reform to financial instruments and hedging relationships.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

Standards and interpretations issued but not yet effective and not early adopted as at 31 December 2020 (Continued)

IBOR Reform and its Effects on Financial Reporting—Phase 2 (Amendments to TFRS 9, TAS 39, TFRS 7, TFRS 4 and TFRS 16) (continued)

The Phase 2 amendments apply only to changes required by the interest rate benchmark reform to financial instruments and hedging relationships.

The Company shall apply these amendments for annual periods beginning on or after 1 January 2021 with earlier application permitted.

Reference to the Conceptual Framework (Amendments to TFRS 3)

In May 2020, IASB issued Reference to the Conceptual Framework, which made amendments to IFRS 3 Business Combinations.The amendments updated IFRS 3 by replacing a reference to an old version of the Board's Conceptual Framework for Financial Reporting with a reference to the latest version, which was issued in March 2018. And then, TFRS 3 amendment was issued on 27 July 2020 by POA to reflect these amendments.

The Company shall apply these amendments for annual periods beginning on or after 1 January 2022 with earlier application permitted.

Property, Plant and Equipment—Proceeds before Intended Use (Amendments to IAS 16)

In May 2020, IASB issued Property, Plant and Equipment—Proceeds before Intended Use, which made amendments to IAS 16 Property, Plant and Equipment. The amendments prohibit a company from deducting from the cost of property, plant and equipment amounts received from selling items produced while the company is preparing the asset for its intended use. Instead, a company will recognise such sales proceeds and related cost in profit or loss.

The amendments improve transparency and consistency by clarifying the accounting requirements specifically, the amendments prohibit a company from deducting from the cost of property, plant and equipment amounts received from selling items produced while the company is preparing the asset for its intended use. Instead, a company will recognise such sales proceeds and related cost in profit or loss. And then, TAS 16 amendment was issued on 27 July 2020 by POA to reflect these amendments.

The Company shall apply these amendments for annual periods beginning on or after 1 January 2022 with earlier application permitted.

Onerous Contracts—Cost of Fulfilling a Contract (Amendments to IAS 37)

In May 2020, IASB issued Onerous Contracts—Cost of Fulfilling a Contract, which made amendments to IAS 37 Provisions, Contingent Liabilities and Contingent Assets.

The amendments specify which costs an entity includes in determining the cost of fulfilling a contract for the purpose of assessing whether the contract is onerous. And then, TAS 37 amendment was issued on 27 July 2020 by POA to reflect these amendments.

IASB developed amendments to TAS 37 to clarify that for the purpose of assessing whether a contract is onerous, the cost of fulfilling the contract includes both the incremental costs of fulfilling that contract and an allocation of other costs that relate directly to fulfilling contracts.

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

Standards and interpretations issued but not yet effective and not early adopted as at 31 December 2020 (Continued)

Onerous Contracts—Cost of Fulfilling a Contract (Amendments to IAS 37) (Continued)

The Company shall apply these amendments for annual periods beginning on or after 1 January 2022 with earlier application permitted.

Annual Improvements to TFRS Standards 2018–2020

Improvements to TFRSs

For the current standards, "Annual Improvements in TFRSs / 2018-2020 Cycle" published by POA on 27 July 2020 is presented below. The amendments are effective as of 1 January 2022. Earlier application is permitted. The Company does not expect that application of these improvements to TFRSs will have significant impact on its financial statements.

TFRS 1 First-time Adoption of International Financial Reporting Standards

This amendment simplifies the application of TFRS 1 for a subsidiary that becomes a first-time adopter of IFRS Standards later than its parent – i.e. if a subsidiary adopts TFRS Standards later than its parent and applies TFRS 1.D16(a), then a subsidiary may elect to measure cumulative translation differences for all foreign operations at amounts included in the consolidated financial statements of the parent, based on the parent's date of transition to TFRSs. This amendment will ease transition to TFRS Standards for subsidiaries applying this optional exemption by i) reducing undue costs; and ii) avoiding the need to maintain parallel sets of accounting records.

TFRS 9 Financial Instruments

This amendment clarifies that – for the purpose of performing the ''10 per cent test' for derecognition of financial liabilities – in determining those fees paid net of fees received, a borrower includes only fees paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf.

Amendments are effective on 1 January 2020

The changes that have entered into force for the accounting periods starting on 1 January 2020 and after are as follows**:**

- The revised Conceptual Framework (2018 version)
- Amendments to TFRS 3 - Definition of a Business (The application of the amendment in TFRS 3 did not have a significant effect on the financial statements of the Company.)
- Amendments to TAS 1 and TAS 8 - Definition of Material (The application of the amendment to TAS 1 and TAS 8 did not have a significant impact on the financial statements of the Company.
- Interest Rate Benchmark Reform (Amendments to TFRS 9, TAS 39 and TFRS 7) (The application of this amendments did not have a significant impact on the financial statements of the Company.)

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.5 Critical judgments and estimates

Critical judgments in applying the Company's accounting policies

While preparing the financial statements, the management made judgments, estimates and assumptions affecting the application of the accounting policies of the Company and the amounts of the reported assets, liabilities, income and expenses. Actual amounts may vary from estimated amounts. Estimates and related assumptions are constantly reviewed. Changes made to estimates are recognized prospectively.

The Company management has made the following judgments that have the most significant effect on the amounts recognised in the financial statements.

Useful lives of property and equipment and intangible assets

Items of property and equipment and intangible assets except for land and buildings are measured at cost less accumulated depreciation and impairment losses, if any. Depreciation is recognised on a straight-line basis over the estimated useful lives of each part of an item of property and equipment. Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

Impairment of property, plant and equipment and intangible assets

The Company assesses at each reporting date to determine whether there is any indication of impairment. If the stores which are operating more than 1 year generates operating profit/ (loss) before income tax lower than the planned performance result, this situation is assessed as an objective evidence for impairment. If any such indication exists, then the asset's recoverable amount is compared with the carrying amount. The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell. If the carrying amount of an asset or any cash generating unit that the asset belongs to is higher than its net realizable value, the value of the asset has impaired. Additionally, the Company recognises allowance for impairment for the tangible assets of the stores for which the Company management has expected to close down. The allowance for impairment is calculated with rates applied on the net carrying amount as at the reporting date. The applied rate is 100% for the leasehold improvements and 50% for the equipment. The Company recognised allowance on property, plant and equipment amounting to TL 1.907 as at 31 December 2020 (31 December 2019: TL 2.831).(Note 13)

Allowance on inventories

In accordance with the accounting policy, inventories are stated at the net realisable value ("NRV"). The Company measures the products with selling prices lower than its cost at lower of cost or NRV. NRV, is the value after deducting the estimated expenditures to be made to bring the stocks at sale at the estimated selling price.

The Company makes aging analysis for its inventories based on certain date ranges from the acquisition date. Impairment is calculated for the old stock over 180 days with different rates applied for each date range based on the aging analysis as at reporting date. The Company recognised allowance on inventories amounting to TL 15.702 as at 31 December 2020 (31 December 2019: TL 15.022). (Note 9)

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.5 Critical judgments and estimates (Contunied)

Deferred tax assets

The Company recognises deferred tax asset or liability in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes in accordance with TAS and the amounts used for taxation purposes. The Company has deferred tax assets arising from carried forward tax losses and other temporary differences deductible from its potential future profits. The Company management estimates the amount of deferred tax assets which is fully and partially recoverable based on the current circumstances and available information. During the assessment, projections of future taxable income, current year and carried forward losses, potential expiration dates for utilisation of tax losses and other tax assets, and tax planning strategies are considered.

Accounting of gift checks

The Company recognises income from the gift checks by estimating the portion which will not be used by the customers based on the historic data. As at 31 December 2020, the amount offset from the deferred revenue from the gift checks recognised in the financial statement is amounting to TL 10.668 (31 December 2019: TL 6.262) (Note 10)

Compliance with the financial requirements

The Company recognised net profit amounting to TL 85.296 for the year ended 31 December 2020. As at 31 December 2020, accumulated losses are amounting to TL 401.054. As at 31 December 2020, negative equity of the Company which includes the prior years' losses is amounting to TL 165.546.

The amendment to the Provisional Article 1 of the "Communiqué on the Procedures and Principles Regarding the Implementation of Article 376 of the Turkish Commercial Code No. 6102" issued by the Ministry of Trade was published in the Official Gazette dated December 26, 2020 and entered into force. After this amendment, some changes have been made in the calculations regarding capital loss or being insolvent.

In accordance with this amendment; Until 1/1/2023, within the scope of the 376th article of the Turkish Commercial Code numbered 6102, in the calculations regarding the loss of capital or being in debt **(i)** all of the foreign exchange losses arising from foreign currency liabilities that have not yet been fulfilled, and half of the sum of **(ii)** lease expenses, **(iii)** depreciation and **(iv)** personnel expenses incurred for 2020 and 2021 may not be taken into account. While determining these amounts, calculations should be made without any duplications and prepared financial statements should not include any records regarding these calculations and this situation should be presented on the footnotes for informative purposes.

With the said legislative amendment, as a result of the calculations made regarding the loss of capital and insolvency within the scope of article 376 of the Turkish Commercial Code (TCC), the Company's equity is determined by the Capital Markets Board (CMB)) was found to be (+) 78.299 TL above the minimum limits regulated in the Principle Decision dated 10.04.2014 and numbered 11/352. In this context, the Company has no obligation to prepare interim balance sheet regulated in the third paragraph of Article 376 of the TCC.

In 2020, the company management prioritized a more data-based and result-oriented way of doing business, increasing gross profitability and organizational efficiency, taking into account the forward-looking profitability criteria. Management and availability of the best selling products in the market, increasing the performance of complementary products and accessories sales, reconstructing the promotion processes, analyzing the problems in low-performance stores and solutions to these problems, sales force efficiency and tracking and reporting for spending all cost items in the right channels and in the right amount mechanisms have been established and a comprehensive transformation program is implemented.

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 3 – SEGMENT REPORTING

The Company applies TFRS 8 starting from 1 January 2009 and determined the reportable segments based on the internal management reports which are regularly reviewed by the decision maker.

In order to take the decisions about the allocation of resources to the operating segments and evaluate the performance of these segments, the decision maker reviews the results and the operations by sales channel. The Company's sales channel are as follows: Electronics retail sales, and sales of air conditions and white goods through dealers. These sales are also reviewed as stores and dealers (İklimsa). In addition, assets and liabilities are not included in the segment reporting, since they are not regularly presented to the decision maker and are not reviewed in as a part of segment reporting.

Details of the segment reporting according to the internal management reports are as follows:

	1 January – 31 December 2020		
	Retail stores	**Dealer group**	**Total**
Total segment income	5.320.609	285.910	5.606.519
Income from third party customers	**5.320.609**	**285.910**	**5.606.519**
Adjusted EBIT	**450.087**	**24.509**	**474.596**

	1 January – 31 December 2019		
	Retail stores	**Dealer group**	**Total**
Total segment income	3.904.213	232.758	4.136.971
Income from third party customers	**3.904.213**	**232.758**	**4.136.971**
Adjusted EBIT	**312.546**	**4.654**	**317.200**

	1 January – 31 December 2020	**1 January – 31 December 2019**
Reconciliation of Adjusted EBIT with profit before taxes:	**474.596**	**317.200**
Depreciation and amortisation expenses	(118.814)	(133.298)
Finance costs	(207.856)	(214.788)
Income/(expenses) from investing activities	9.559	(7.240)
Other expenses from operating activities- net	(41.867)	(133.642)
Impairment profit / (loss) and Reversals of Impairment Losses in Accordance with TFRS 9	(273)	2.562
Provision for employee termination benefits	(4.137)	(8.681)
Profit/(loss) before tax	**111.208**	**(177.887)**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 4 – RELATED PARTY DISCLOSURES

The related parties listed below are the companies directly or indirectly controlled by Hacı Ömer Sabancı Holding A.Ş., the parent company of Teknosa or the companies over which Hacı Ömer Sabancı Holding A.Ş. has significant influence.

	31 December 2020	
	Receivables	Payables
	Current	Current
Balances with related parties	Trading	Trading
Carrefoursa Carrefour Sabancı Ticaret Merkezi A.Ş.(*)	14.242	--
Brisa Bridgestone Sabancı Las. San. ve Tic. A.Ş.	225	--
Sabancı Dijital Teknoloji Hizmetleri A.Ş.	120	6.155
Akbank T.A.Ş.	92	--
Çimsa Çimento San.ve Tic.A.Ş.	75	--
Hacı Ömer Sabancı Holding A.Ş.	70	53
Ak Finansal Kiralama A.Ş	26	--
Akçansa Çimento San. ve Tic. A.Ş.	15	--
Kordsa Global Endüstriyel İplik ve Kord Bezi San. ve Tic. A.Ş.	10	--
Aksigorta A.Ş.	8	1
Enerjisa Enerji A.Ş. ve Bağlı Ortaklıkları	--	347
Aköde Elektronik Para ve Ödeme Hizmetleri A.Ş.	--	22
	14.883	**6.578**

	31 December 2019	
	Receivables	Payables
	Current	Current
Balances with related parties	Trading	Trading
Enerjisa Enerji A.Ş. ve Bağlı Ortaklıkları	257	515
Carrefoursa Carrefour Sabancı Ticaret Merkezi A.Ş.	208	--
Akbank T.A.Ş.	101	--
Çimsa Çimento San. ve Tic. A.Ş.	54	--
Hacı Ömer Sabancı Holding A.Ş.	35	--
Aksigorta A.Ş.	16	415
Akçansa Çimento San. ve Tic. A.Ş.	6	--
Sabancı Dijital Teknoloji Hizmetleri A.Ş.	--	4.545
	677	**5.475**

Deposit accounts in Akbank T.A.Ş.	**31 December 2020**	**31 December 2019**
Time deposit	346.181	--
Demand deposit	8.852	12.213
	355.033	**12.213**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 4 – RELATED PARTY DISCLOSURES (Continued)

Credit card receivables in Akbank T.A.Ş.	31 December 2020	31 December 2019
Credit card receivables	5.043	3.069
	5.043	**3.069**

Transactions with related parties	1 January – 31 December 2020 Sale of goods	Rent expense	Other expenses
Carrefoursa Carrefour Sabancı Tic. Merkezi A.Ş.	40.436	3.872	900
Akbank T.A.Ş.	4.141	--	--
Aksigorta A.Ş.	921	--	3.901
Akçansa Çimento San. ve Tic. A.Ş.	287	--	--
Kordsa Global End. İplik ve Kordbezi San. A.Ş.	283	--	--
Brisa Bridgestone Sabancı Las. San. ve Tic. A.Ş.	238	--	--
H.Ö. Sabancı Holding A.Ş.	231	--	162
Avivasa Emeklilik ve Hayat A.Ş.	122	--	--
Çimsa Çimento San.ve Tic.A.Ş.	106	--	--
Sabancı Dijital Teknoloji Hizmetleri A.Ş.	102	--	14.499
Enerjisa Enerji A.Ş. ve Bağlı Ortaklıkları	95	--	4.289
Ak Finansal Kiralama A.Ş	72	--	--
Aköde Elektronik Para ve Ödeme Hizmetleri A.Ş.	--	--	22
	47.034	**3.872**	**23.773**

Transactions with related parties	1 January – 31 December 2019 Sale of goods	Rent expense	Other expenses
Carrefoursa Carrefour Sabancı Tic. Merkezi A.Ş.	5.370	1.594	2.640
Akbank T.A.Ş.	3.262	--	--
Enerjisa Enerji A.Ş. ve Bağlı Ortaklıkları	339	--	5.121
Aksigorta A.Ş.	277	--	(130)
Avivasa Emeklilik ve Hayat A.Ş.	241	--	--
Çimsa Çimento San.ve Tic.A.Ş.	209	--	--
Brisa Bridgestone Sabancı Las. San. ve Tic. A.Ş.	135	--	--
Kordsa Global End. İplik ve Kordbezi San. A.Ş.	121	--	--
Akçansa Çimento San. ve Tic. A.Ş.	60	--	--
H.Ö. Sabancı Holding A.Ş.	39	--	33
AK Finansal Kiralama A.Ş.	8	--	--
Sabancı Dijital Teknoloji Hizmetleri A.Ş.	--	--	4.302
	10.061	**1.594**	**11.966**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 4 – RELATED PARTY DISCLOSURES (Continued)

The details of short and long term rent liabilities to related parties as at 31 December 2020 and 31 December 2019 are as follows:

	31 December 2020	31 December 2019
Short portion of long-term rent liabilities to related parties	1.392	980
Long-term rent liabilities to related parties	2.347	3.297
	3.739	**4.277**

Benefits for the key management personnel

The Company's key management has been identified as the general manager and assistant general managers. Remuneration to key management personnel consists of wages, premiums, pensions, health insurance and life insurance payments. Remunerations of key management personnel for the years ended are as follows:

	1 January – 31 December 2020	1 January – 31 December 2019
Salaries and other benefits	6.796	4.575
	6.796	**4.575**

NOTE 5 – CASH AND CASH EQUIVALENTS

The details of cash and cash equivalents as at 31 December 2020 and 2019 are as follows:

	31 December 2020	31 December 2019
Cash	2.942	2.676
Time deposit	346.181	--
Demand deposit	15.491	15.351
Credit card slip receivables	27.587	19.240
	392.201	**37.267**

The Company does not have any blocked deposits as at 31 December 2020 and 31 December 2019.

As at 31 December 2019 The Company does not have any time deposits.

The details of time deposits, maturity dates and interest rates of the company as at 30 September 2020 are as follows:

Currency	Maturity	Interest Rate	31 December 2020
TL	4 January 2021	%19	346.000
		Accrual of interest	181
			346.181

The Company's exposure to foreign currency risk for cash and cash equivalents are disclosed in Note 27.

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 6 – FINANCIAL LIABILITIES

The details of financial liabilities as at 31 December 2020 and 2019 are as follows:

	31 December 2020			
	Currency	**Interest Rate**	**Amount**	**Maturity**
Bank loans	TL	%11	370.058	6 August 2021
Short term financial liabilities			**370.058**	

	31 December 2019			
	Currency	**Interest Rate**	**Amount**	**Maturity**
Bank loans	TL	%12	105.521	1 January 2020
Short term financial liabilities			**105.521**	

The reconciliation of the Company's liabilities arising from bank loans for the accounting periods ending on 31 December 2020 and 2019 is as follows:

	2020	**2019**
Bank borrowings as of January 1	105.521	8.500
Credit principal entries during the period	255.000	96.000
Interest and principal repayments during the period	(32.115)	(32.606)
Interest expense during the period (including accruals)	41.652	33.627
Bank borrowings as of December 31	**370.058**	**105.521**

As of 31 December 2020 and 2019 Finance lease payables consist of the followings:

Lease Liabilities	Present value of minimum lease payments	
	31 December 2020	**31 December 2019**
Within one year	121.049	102.848
Less: future finance charges	(22.643)	(18.128)
Present value of lease liabilities	**98.406**	**84.720**
Within two years and after	206.778	331.317
Less: future finance charges	(38.778)	(58.399)
Present value of lease liabilities	**168.000**	**272.918**

The Company's lease liabilities represent the present value of the future payables of the buildings and machinery and equipment that are rented by the third parties through their useful lives.

The reconciliation of the Company's liabilities arising from leasing activities is as follows.

	2020	**2019**
Lease liabilities at 1 January	357.638	394.398
Increase in lease liabilities during the period	(50.677)	27.977
Lease payments during the period	(102.022)	(141.264)
Interest expense during the period	61.421	76.476
Effects of exchange rate changes during the period	46	51
Lease liabilities at 31 December	**266.406**	**357.638**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 7 - TRADE RECEIVABLES AND PAYABLES

The details of trade receivables as at 31 December 2020 and 2019 are as follows:

Short term trade receivables

	31 December 2020	31 December 2019
Trade receivables	58.283	46.684
Notes receivables	37.393	25.990
Due from related parties (Note 4)	14.883	677
Allowance for doubtful receivables (-)	(7.262)	(6.989)
	103.297	**66.362**

The average maturity of the Company's trade receivables is 1-7 days for retail receivables and 57 days for dealer groups. (31 December 2019: For retail: 1-7 days, 80 days for dealer receivables). As of 31 December 2020, the Company does not apply overdue interest on trade receivables. (31 December 2019: None).

The movement of the allowance for doubtful receivables for the years ended 31 December 2020 and 2019 is as follows:

	2020	2019
As at 1 January	6.989	9.551
Charge for the period	332	--
Reversals	(59)	(2.562)
	7.262	**6.989**

As of 31 December , the Company obtained the collaterals listed below for the checks, notes and trade receivables:

	31 December 2020	31 December 2019
Letters of guarantees received	67.215	69.892
Mortgages	9.572	9.572
	76.787	**79.464**

Fair value of the collaterals which the Company is permitted to sell or repledge without the default by the owner of the collateral is TL 76.787 (31 December 2019: TL 79.464). As at the reporting date, there are not any collaterals or mortgages which are sold or re-pledged by the Company

The exchange rate risk for the Company's trade receivables is disclosed in Note 27.

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 7 - TRADE RECEIVABLES AND PAYABLES (Continued)

Short term trade payables:

	31 December 2020	31 December 2019
Trade payables	1.373.981	1.224.392
Due to related parties (Note 4)	6.578	5.475
Expense accruals	5.805	2.773
	1.386.364	**1.232.640**

As at 31 December 2020, the Company offset income accruals from its suppliers amounting to TL 54.009 with trade payables (31 December 2019: TL 68.090). Average payment terms of trade payables is 90 days (31 December 2019: 104 days). The Company does not have payments on a monthly basis for late interest as of 31 December 2020. (31 December 2019: None).
The exchange rate risk for the Company's trade payables is disclosed in Note 27.

NOTE 8 – OTHER RECEIVABLES AND PAYABLES

The details of other receivables and other payables as at 31 December 2020 and 2019 are as follows:

Other receivables:

	31 December 2020	31 December 2019
Deposits and guarantees given	571	496
	571	**496**

Other payables:

	31 December 2020	31 December 2019
Deposits and guarantees received	2.913	2.349
	2.913	**2.349**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 9 - INVENTORIES

The details of the inventories as at 31 December 2020 and 2019 are as follows:

	31 December 2020	31 December 2019
Trading goods	1.037.103	826.929
Goods in transit	35.127	48.221
Allowance for impairment on inventories (-)	(15.702)	(15.022)
	1.056.528	**860.128**

As at 31 December 2020 cost of goods solds reflected to the statement of profit and loss amounting to TL 4.660.121 (31 December 2019: TL 3.402.864). As at 31 December 2020 and 2019 the provisions for impairment on inventories are expensed as cost of goods sold (Note 20).

The movements of allowance for inventories for the year ended at 31 December 2020 and 2019 are as below:

Allowance for inventories:	**2020**	**2019**
As at 1 January	(15.022)	(14.949)
Change of the period	(2.393)	(3.907)
Current year reversal	1.713	3.834
As at 31 December	**(15.702)**	**(15.022)**

NOTE 10 – PREPAID EXPENSES AND DEFERRED REVENUE

The details of prepaid expenses as at 31 December 2020 and 2019 are as follows:

Short-term prepaid expenses	**31 December 2020**	**31 December 2019**
Short term prepaid expenses	5.034	5.489
Advances given for inventories	3.434	328
	8.468	**5.817**

Long-term prepaid expenses	**31 December 2020**	**31 December 2019**
Long term prepaid expenses	49	27
	49	**27**

The details of the deferred revenue as at 31 December 2020 and 2019 are as follows:

Short-term deferred revenue	**31 December 2020**	**31 December 2019**
Income from gift checks	10.668	6.262
Advances received	12.338	8.372
Other	707	294
	23.713	**14.928**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 11 – RIGHT OF USE ASSETS

The Company,as a lessie, has included the right of use assets which represents the right to use the underlying assets and lease liabilities which represent the lease payments that it is liable to pay, in its financial statements.The transition effect of the Company in accordance with TFRS 16 is explained in Note 2.2.

As of 31 December 2020, the movement of right of use assets is as follows:

Cost value	**Buildings**	**Vehicles**	**Total**
1 January 2020 opening balance	418.999	3.376	422.375
Additions	42.741	9.973	52.714
Disposals(*)	(70.956)	(336)	(71.292)
31 December 2020 closing balance	**390.784**	**13.013**	**403.797**
Accumulated depreciation			
1 January 2020 opening balance	(99.893)	(584)	(100.477)
Additions(*)	(110.118)	(2.324)	(112.442)
Disposals(*)	28.559	273	28.832
31 December 2020 closing balance	**(181.452)**	**(2.635)**	**(184.087)**
Net carrying amount as of 1 January 2020	**319.106**	**2.792**	**321.898**
Net carrying amount as of 31 December 2020	**209.332**	**10.378**	**219.710**

Cost value	**Buildings**	**Vehicles**	**Total**
1 January 2019 opening balance	391.022	3.376	394.398
Additions	26.405	--	26.405
Prepaid expenses	1.572	--	1.572
31 December 2019 closing balance	**418.999**	**3.376**	**422.375**
Accumulated depreciation			
1 January 2019 opening balance	--	--	--
Charge for the period	(99.893)	(584)	(100.477)
31 December 2019 closing balance	**(99.893)**	**(584)**	**(100.477)**
Net carrying amount as of 1 January 2019	**391.022**	**3.376**	**394.398**
Ne carrying amount as of 31 December 2019	**319.106**	**2.792**	**321.898**

(*) It includes the adjustment made in the right-of-use assets related to the lease contract due to exceptions taken and the lease discounts received by the Company within 2020 through lease contracts which is accounted in accordance with TFRS 16. The depreciation expense for the year ending on 31 December 2020 is 83.610 TL (2019: 100.477 TL) As of 31 December 2020, thereof TL 82.433 of depreciation charges included in marketing expenses (31 December 2019: TL 96.998) and TL 1.177 included in general administrative expenses (31 December 2019: TL 3.479)

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 12 – INVESTMENT PROPERTY

The movement of investment properties and related accumulated depreciation for the year ended 31 December 2020 and 2019 are as follows:

Cost	**Buildings**	**Total**
Balance at 1 January 2020	30.346	30.346
Transfer	--	--
Revaluation gain (*)	388	388
Balance at 31 December 2020	**30.734**	**30.734**
Accumulated depreciation		
Balance at 1 January 2020	(1.124)	(1.124)
Charge for the period	--	--
Balance at 31 December 2020	**(1.124)**	**(1.124)**
Net carrying amount as at 1 January 2020	**29.222**	**29.222**
Net carrying amount as at 31 December 2020	**29.610**	**29.610**

Cost	**Buildings**	**Total**
Balance at 1 January 2019	10.053	10.053
Transfers(**)	19.339	19.339
Revaluation gain (*)	954	954
Balance at 31 December 2019	**30.346**	**30.346**
Accumulated depreciation		
Balance at 1 January 2019	(1.124)	(1.124)
Charge for the period	--	--
Balance at 31 December 2019	**(1.124)**	**(1.124)**
Net carrying amount as at 1 January 2019	**8.929**	**8.929**
Net carrying amount as at 31 December 2019	**29.222**	**29.222**

NOTE 12 – INVESTMENT PROPERTY (Continued)

There is no amortization charge as of 31 December 2020. (31 December 2019: None)

The Company generates rental income by TL 1.474 (2019: TL 1.151) from its investment property, which is leased by an operating lease agreement. Direct operating costs arising from the investment property is amounting to TL 558 (2019: TL 323). Operating expenses which are not related to the Teknosa store are distributed to lessees.

Buildings which are recognised as property, plant and equipment and investment property were revalued by an independent appraisal firm named Avrupa Gayrimenkul Değerleme ve Danışmanlık A.Ş. on 13 January 2021.

The appraisal firm is an accredited independent firm licensed by CMB, and have appropriate qualifications and recent experience in appraising properties in the relevant locations. For the fair value of the lands and buildings owned, it was calculated by using the "Benchmark Analysis Method", "Cost Analysis Method" and "Direct Capitalization Analysis Method", and the results obtained were harmonized and the final value was reached.

(*)As of 31 December 2020, for the part of the building held for investment purposes, the impairment amounting to 388 TL and the fair value gain of 954 TL were recorded under the expenses from investment activities, respectively.Fair value of related building is level 2.

(**) As of 31 December 2019, the company leased a part of building, so the leased part was classified from tangible assets to investment properties.

As at 31 December 2020, total insurance amount over investment properties is TL 13.263 (31 December 2019: TL 14.338). 31 December 2020 and 31 December 2019 there is no mortgage on investment properties.

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 13 - PROPERTY, PLANT AND EQUIPMENT

The movement of property, plant and equipment and related accumulated depreciation for the year ended 31 December 2020 are as follows:

Cost	**Building**	**Machinery and equipment**	**Vehicles**	**Furniture and fixtures**	**Leasehold improvements**	**Construction in progress**	**Total**
Balance at 1 January 2020	20.819	369	57	81.249	105.740	1.546	209.780
Additions	15	--	--	9.376	3.441	9.436	22.268
Revaluation gain (**)	3.302	--	--	--	--	--	3.302
Disposals	--	--	--	(1.048)	(10.892)	--	(11.940)
Allowance of impairments(*)	--	--	--	(1.198)	(683)	--	(1.881)
Reversal of impairments	--	--	--	215	5.764	--	5.979
Transfers	188	--	--	773	1.373	(8.524)	(6.190)
Balance at 31 December 2020	**24.324**	**369**	**57**	**89.367**	**104.743**	**2.458**	**221.318**
Accumulated depreciation and impairment losses							
Balance at 1 January 2020	(3.956)	(369)	(57)	(64.195)	(81.466)	--	(150.043)
Change for the period	(1.368)	--	--	(7.208)	(8.557)	--	(17.133)
Disposals	--	--	--	706	7.805	--	8.511
(Allowance for) / reversal of impairment, net	--	--	--	1.152	(3.343)	--	(2.191)
Balance at 31 December 2020	**(5.324)**	**(369)**	**(57)**	**(69.545)**	**(85.561)**	**--**	**(160.856)**
Net carrying amount at 1 January 2020	**16.863**	**--**	**--**	**17.054**	**24.274**	**1.546**	**59.737**
Net carrying amount at 31 December 2020	**19.000**	**--**	**--**	**19.822**	**19.182**	**2.458**	**60.462**

(*)As of 31 December 2020, the impairment loss calculated for property, plant and equipment is TL 1.907 (2019: TL 2.831)

(***)The Company's freehold building is stated at their revalued amounts, being the fair value at the dale of revaluation, less any subsequent accumulated depreciation and subsequent accumulated impairment losses. The fair value measurements of the Company's freehold building was performed by Avrupa Gayrimenkul Değerleme ve Danışmanlık A.Ş., independent valuers not related to the Company. Avrupa Gayrimenkul Değerleme ve Danışmanlık A.Ş. has been authorized by and a member of CMB, and they have appropriate qualifications and recent experience in the fair value measurement of properties in the relevant locations. The fair value of the freehold building was determined based on the capitalization analysis approach. The fair value increase of 3.302 TL for the building used by the Company in real estate is recorded in the revaluation and measurement gains account under equity. For the related part of the building held for investment purposes, a gain of 388 TL was recorded under the profit or loss statement (31 December 2020: TL 954) (Note 12 and 2.5) Fair value of related building is level 2.As of 31 December 2020, if the building measured with the revaluation model is accounted for using the cost model method, the net book value is 8,752 TL. (31 December 2019:8.821 TL).

Included in marketing expenses of TL 10.907 (2019: TL 8.947) and general administrative expenses of TL 6.226 (2019: TL 8.609) are amortization charges.

As at 31 December 2020, total insurance amount over property, plant and equipment is TL 30.242 (31 December 2019: TL 37.990). As at 31 December 2020 and 31 December 2019 there is no mortgage on property, plant and equipment.

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 13 - PROPERTY, PLANT AND EQUIPMENT (Continued)

The movement of property, plant and equipment and related accumulated depreciation for the year ended 31 December 2019 are as follows:

Cost	**Building**	**Machinery and equipment**	**Vehicles**	**Furniture and fixtures**	**Leasehold improvements**	**Construction in progress**	**Total**
Balance at 1 January 2019	38.454	369	57	80.558	101.865	10.054	231.357
Additions	660	--	--	3.374	10.005	9.892	23.931
Revaluation gain	1.044	--	--	--	--	--	1.044
Disposals	--	--	--	(4.441)	(9.541)	--	(13.982)
Allowance of impairments	--	--	--	(856)	(5.947)	--	(6.803)
Reversal of impairments	--	--	--	688	9.011	--	9.699
Transfers (*)	(19.339)	--	--	1.926	347	(18.400)	(35.466)
Balance at 31 December 2019	**20.819**	**369**	**57**	**81.249**	**105.740**	**1.546**	**209.780**
Accumulated depreciation and impairment losses							
Balance at 1 January 2019	(3.892)	(369)	(53)	(61.176)	(76.283)	--	(141.773)
Change for the period	(64)	--	(4)	(8.050)	(9.438)	--	(17.556)
Disposals	--	--	--	4.441	4.910	--	9.351
(Allowance for) / reversal of impairment, net (**)	--	--	--	590	(655)	--	(65)
Balance at 31 December 2019	**(3.956)**	**(369)**	**(57)**	**(64.195)**	**(81.466)**	--	**(150.043)**
Net carrying amount at 1 January 2019	**34.562**	**--**	**4**	**19.382**	**25.582**	**10.054**	**89.584**
Net carrying amount at 31 December 2019	**16.863**	**--**	**--**	**17.054**	**24.274**	**1.546**	**59.737**

(*) As of 31 December 2019, the company leased a part of building, so the leased part was classified from tangible assets to investment properties.

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 14 – INTANGIBLE ASSETS

The movement of intangible assets and related accumulated depreciation for the year ended 31 December 2020 and 2019 are as follows:

Cost	**Licences-rights and computer softwares**	**Total**
Balance at 1 January 2020	**121.115**	**121.115**
Additions	15.837	15.837
Transfers (*)	6.190	6.190
Disposals	(183)	(183)
(Allowance for) / reversal of impairment, net	23	23
Balance at 31 December 2020	**142.982**	**142.982**
Accumulated amortisation and impairment losses		
Balance at 1 January 2020	(85.302)	(85.302)
Charge for the period	(18.071)	(18.071)
Disposals	56	56
(Allowance for) / reversal of impairment, net	(23)	(23)
Balance at 31 December 2020	**(103.340)**	**(103.340)**
Net book value as at 1 January 2020	**35.813**	**35.813**
Net book value as at 31 December 2020	**39.642**	**39.642**

Cost	**Licences-rights and computer softwares**	**Total**
Balance at 1 January 2019	**104.124**	**104.124**
Additions	14.822	14.822
Transfers	16.127	16.127
Disposals	(14.034)	(14.034)
(Allowance for) / reversal of impairment, net	76	76
Balance at 31 December 2019	**121.115**	**121.115**
Accumulated amortisation and impairment losses		
Balance at 1 January 2019	(77.125)	(77.125)
Charge for the period	(15.265)	(15.265)
Disposals	7.164	7.164
(Allowance for) / reversal of impairment, net	(76)	(76)
Balance at 31 December 2019	**(85.302)**	**(85.302)**
Net book value as at 1 January 2019	**26.999**	**26.999**
Net book value as at 31 December 2019	**35.813**	**35.813**

(*) As at 31 December 2020 and 2019, the Company made an analyze of the classification of tangible and intangible assets and considered the changes as transfers between accounts.

Amortisation expenses amounting to TL 11.028 (2019: TL 7.485) are included in marketing expenses and TL 7.043 (2019: TL 7.780) are included in general administrative expenses.

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 15– PAYABLES RELATED TO EMPLOYEE BENEFITS AND PROVISINS FOR EMPLOYEE BENEFITS

The details of payables related to employee benefits as at 31 December 2020 and 2019 are as follows:

	31 December 2020	31 December 2019
Accrued salaries	7.780	9.769
Social security premiums payable	4.212	5.273
Income taxes payable	2.066	2.889
	14.058	**17.931**

The details of the provisions for employee benefits as at 31 December 2020 and 31 December 2019 are as follows:

Short-term provisions	31 December 2020	31 December 2019
Provision for sales personnel premium	5.040	5.016
Provision for head office personnel premium	4.868	--
Provision for unused vacation	4.776	3.581
Provision for top management premium	2.867	579
Provision for other premium	1.415	993
	18.966	**10.169**

Long-term provisions	31 December 2020	31 December 2019
Provision for employee termination benefit	13.031	8.776
Provision for other premium	1.186	1.195
	14.217	**9.971**

Provisions for employment benefits

Under Turkish Labor Law, the Company is required to pay termination benefits to each employee who has completed certain years of service and whose employment is terminated without due cause, is called up for military service, dies or achieves the retirement age (58 for women and 60 for men).

Retirement pay liability is not subject to any kind of funding legally. The provision has been calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of the employees. TAS 19 "Employee Benefits" requires actuarial valuation methods to be developed to estimate the enterprise's obligation under defined benefit plans. Accordingly the following actuarial assumptions were used in the calculation of the total liability:

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 15– PAYABLES RELATED TO EMPLOYEE BENEFITS AND PROVISINS FOR EMPLOYEE BENEFITS (Continued)

Long-term provisions (continued)

Provisions for employment benefits (continued)

The principal assumption is that the maximum liability for each year of service will increase parallel with inflation. Due to the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. Consequently, in the accompanying financial statements as at 31 December 2020, the provision has been calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of the employees. The provisions at the respective balance sheet dates have been calculated with the assumption of 4,18 % real discount rate (31 December 2019: 4.55%) calculated by using 9,15 % annual inflation rate and 13,71% interest rate. Estimated rates of voluntary leaves for sales personnel and administrative personnel for 0-15 years are taken into consideration as 15,15 % and 10,22%, respectively (31 December 2019: 16.05% and 9.63%), and 0% for employees working for 16 years and over. Ceiling for retirement pay is revised semi-annually. Probability has been determined as 100% for employees whose insurance register began before December 1999 (127 personnel) and the provision has been calculated accordingly.

Ceiling amount of TL 7.638,96 which is effective since 1 January 2021 is used in the calculation of Company's provision for retirement pay liability (2019: TL 6.730,15).

The movement of employment termination benefit provision for the year ended 31 December 2020 and 2019 are as follows:

	31 December 2020	31 December 2019
Opening balance, 1 January	8.776	6.386
Service cost	3.077	742
Interest cost	1.060	7.939
Actuarial (gain) / loss	2.452	1.351
Paid compansation during the year	(2.334)	(7.642)
	13.031	**8.776**

NOTE 16 – PROVISIONS

The details of the other short term provisions as at 31 December 2020 and 2019 are as follows:

	31 December 2020	31 December 2019
Provisions for ongoing litigation (*)	7.113	7.040
Provision for cancellation of rent agreements (**)	739	1.023
Other	2.103	2.436
	9.955	**10.499**

(*) Provision for ongoing litigation is comprised of lawsuits filed by consumers and former employees against the Company.

(**) Provision for cancellation of rent agreements is comprised of penalties to be paid to landlords related to store closures before the termination date of the rent agreements. For the year ended 31 December 2020, the Company paid the penalties with a discount as a result of the negotiations with the landlords. The provision for cancellation of rent agreements recognised as at 31 December 2019 were released and income amounting to TL 285 is recognised as other income from operating activities in the accompanying financial statements (Note 22).

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 16 – PROVISIONS (Continued)

The movement of provisions for ongoing litigation and cancellation of rent agreements for the year ended 31 December 2020 and 2019 are as follows:

	1 January 2020	**1 January-31 December 2020 addition**	**1 January-31 December 2020 paid/reversal provisions**	**31 December 2020**
Provision for cancellation of rent agreements	1.023	70	(354)	739
Provisions for ongoing litigation	**7.040**	**1.887**	**(1.814)**	**7.113**
Reemployment	3.726	1.446	(834)	4.338
Consumer lawsuits	2.012	103	(969)	1.146
Provisions for rent lawsuit	1.302	338	(11)	1.629
	8.063	**1.957**	**(2.168)**	**7.852**

	1 January 2019	**1 January-31 December 2019 addition**	**1 January-31 December 2019 paid/reversal provisions**	**31 December 2019**
Provision for cancellation of rent agreements	3.988	284	(3.249)	1.023
Provisions for ongoing litigation	**10.711**	**956**	**(4.627)**	**7.040**
Reemployment	4.918	956	(2.148)	3.726
Consumer lawsuits	2.059	--	(47)	2.012
Provisions for rent lawsuit	3.734	--	(2.432)	1.302
	14.699	**1.240**	**(7.876)**	**8.063**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 17 – COMMITMENTS

Collateral, pledge, mortgage position

Collaterals, pledges and mortgages ("CPM") given by the Company as at 31 December 2020 and 2019 are as follows:

CPMs given by the Company	**31 December 2020**			
	TL equivalent	USD	Euro	TL
A. Total amount of CPM given on behalf of own legal personality	**541.946**	**4.174**	**6.200**	**455.455**
- Collaterals	489.696	1.623	3.541	445.883
- Pledges	--	--	--	--
- Mortgages	9.572	--	--	9.572
- Letter of credit	42.678	2.551	2.659	--
B. Total amount of CPM given in behalf of fully consolidated companies	--	--	--	--
C. Total amount of CPM given for continuation of its economic activities on behalf of third parties	--	--	--	--
D. Total amount of other CPM	--	--	--	--
Total CPM	**541.946**	**4.174**	**6.200**	**455.455**

CPMs given by the Company	**31 December 2019**			
	TL equivalent	USD	Euro	TL
A. Total amount of CPM given on behalf of own legal personality	**431.907**	**7.026**	**4.793**	**358.293**
- Collaterals	418.804	6.976	4.307	348.721
- Pledges	--	--	--	--
- Mortgages	9.572	--	--	9.572
- Letter of credit	3.531	50	486	--
B. Total amount of CPM given in behalf of fully consolidated companies	--	--	--	--
C. Total amount of CPM given for continuation of its economic activities on behalf of third parties	--	--	--	--
D. Total amount of other CPM	--	--	--	--
Total CPM	**431.907**	**7.026**	**4.793**	**358.293**

The ratio of other CPM given on behalf of third parties except for the CPM given on behalf of the Company's own legal personality to total equity is 0% as at 31 December 2020 (31 December 2019: 0%).

As at 31 December 2020 and 31 December 2019, the Company is contingently liable in respect of bank letter of guarantees obtained from banks mainly given to lessors in accordance with the lease agreements, enforcement office related to ongoing lawsuits and custom related to import transactions.

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 18 – OTHER CURRENT ASSETS AND LIABILITIES

The details of the other current and non-current assets as at 31 December 2020 and 2019 are as follows:

Other current assets	**31 December 2020**	**31 December 2019**
Advances given	3.210	482
Personnel advances	114	132
Deferred vat	--	23.989
Other current assets	1.623	289
	4.947	**24.892**

Other current liabilities	**31 December 2020**	**31 December 2019**
Value added tax ("VAT") payable	13.023	--
Other expense accruals (*)	5.646	2.237
Other liabilities and obligations	877	546
	19.546	**2.783**

(*) Other expense accruals comprised of irrecoverable gift checks which were given and used Teknosacell subscription who withdraw subscription subsequently and other various expense accruals.

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 19 – SHAREHOLDERS' EQUITY

The Company's approved and the issued share capital consists of 11.000.000.000 shares of 1 Kr nominal value.

The details of the shareholder's equity structure as at 31 December 2020 and 2019 are as follows:

	31 December 2020		31 December 2019	
	Share	**%**	**Share**	**%**
Hacı Ömer Sabancı Holding A.Ş.	55.000	50,0000%	66.310	60,28228
Dilek Sabancı	--	--	5.735	5,21327
Other	55.000	50,0000%	37.955	34,50445
Nominal share capital	**110.000**	**100**	**110.000**	**100**
Adjustment for capital	6.628		6.628	
Adjusted capital	**116.628**		**116.628**	

Shares of Hacı Ömer Sabancı Holding A.Ş. with a nominal value of TL 11.310, representing 10,28% of the company's capital, were listed on the stock exchange and offered to the public. The share of Hacı Ömer Sabancı Holding A.Ş. in the capital of the Company has been 50% as of 31 December 2020. (31 December 2019: 60,2823%)

Restricted reserves

The legal reserves consist of first and second reserves, appropriated in accordance with the Turkish Commercial Code ("TCC"). The TCC stipulates that the first legal reserve is appropriated out of statutory profits at the rate of 5% per annum, until the total reserve reaches 20% of the Company (Company)'s paid-in share capital. The second legal reserve is appropriated at the rate of 10% per annum of all cash distributions in excess of 5% of the paid-in share capital. Under the TCC, the legal reserves can only be used to offset losses and are not available for any other usage unless they exceed 50% of paid-in share capital.

Legal reserves as mentioned above shall be classified as "Restricted Reserves Appropriated from Profit" according to Capital Markets Board financial reporting standards. The details of legal reserves are stated below as of 31 December 2020 and 2019:

	31 December 2020	31 December 2019
Legal reserves	8.704	8.704
	8.704	**8.704**

Profit Distribution

Public companies distribute profit in accordance with Profit Share Communique no II-19.1 issued by CMB effective from 1 February 2014.

Companies distribute their profit due to profit distribution policies set by the general assembly in accordance with the related legislation verdicts with a general assembly minute. Within the extent of the communique mentioned above a minimal distribution rate is not designated. Companies distribute their profits in accordance with their main agreements of profit distribution policies.

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 19 – SHAREHOLDERS' EQUITY (Continued)

Other comprehensive income that will not be reclassified to profit or loss

Gains on revaluation of property, plant and equipment

It consist from other comprehensive income of gains on revaluation of property, plant and equipment reserves that is not associated with profit and loss.

The movements of revaluation of property,plant and equipment for the year ended 31 December 2020 and 2019 are as follows:

	2020	**2019**
Opening balance	28.149	27.209
Fair value increase	2.972	940
Closing Balance	**31.121**	**28.149**

Gain / (losses) on remeasurement of defined benefit plans

As of 31 December 2020, actuarial loss amounting to TL 6.244 (31 December 2019: TL 4.282) is recognized as other comprehensive income.

NOTE 20 - REVENUE

The details of revenue and cost of revenue for the year ended 31 December 2020 and 2019 are as follows:

Revenue (net)	**1 January – 31 December 2020**	**1 January – 31 December 2019**
Retail sales	4.309.312	3.619.817
E-Commerce Sales	1.011.297	284.396
Dealer sales	285.910	232.758
	5.606.519	**4.136.971**

Cost of revenue	**1 January – 31 December 2020**	**1 January – 31 December 2019**
Cost of trading goods sold	(4.660.121)	(3.402.864)
Installation and warranty expenses	(15.715)	(19.510)
	(4.675.836)	**(3.422.374)**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 21 – MARKETING AND ADMINISTRATIVE EXPENSES

The details of marketing expenses for the year ended 31 December 2020 and 2019 are as follows:

Marketing expenses	**1 January – 31 December 2020**	**1 January – 31 December 2019**
Personnel expenses	(176.349)	(172.025)
Depreciation and amortisation expenses	(104.368)	(113.430)
Rent expenses	(81.507)	(62.737)
Advertising and promotion expenses	(57.790)	(57.739)
Transportation expenses	(30.178)	(21.924)
Consultancy expenses	(21.181)	(13.258)
Energy, fuel and water expenses	(12.608)	(16.073)
Maintenance and cleaning expenses	(8.117)	(6.733)
Communication expenses	(1.182)	(1.208)
Travel and accommodation expenses	(507)	(1.183)
Other expenses	(18.341)	(15.956)
	(512.128)	**(482.266)**

The details of administrative expenses for the year ended 31 December 2020 and 2019 are as follows:

General administrative expenses	**1 January – 31 December 2020**	**1 January – 31 December 2019**
Personnel expenses	(27.495)	(16.902)
Depreciation and amortisation expenses	(14.446)	(19.868)
IT expenses	(16.909)	(12.006)
Consultancy expenses	(4.092)	(5.041)
Rent expenses	(956)	(386)
Maintenance and cleaning expenses	(765)	(572)
Travel expenses	(244)	(449)
Energy, fuel, water expenses	(70)	(139)
Other expenses	(1.933)	(1.747)
	(66.910)	**(57.110)**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 22 – OTHER INCOME AND EXPENSES FROM MAIN OPERATIONS

The details of other income from operating activities for the year ended 31 December 2020 and 2019 are as follows:

Other income from main operating activities	**1 January – 31 December 2020**	**1 January – 31 December 2019**
Concessions on lease payments. (**)	30.003	--
Foreign exchange gains	16.299	8.972
Interest Income	15.002	18.292
Gift checks	2.181	1.313
Impairment/cancellation of fixed asset (net)	1.907	2.831
Income from personnel	1.193	771
Reversal of provisions for cancellation of rent agreements (*)	285	1.226
Other income	5.600	5.881
	72.470	**39.286**

(*)Reversal of provisions for cancellation of rent agreements is comprised of the remaining amount released as a result of a settlement or the penalty payments with a discount to the landlords.

(**) Concessions on lease payments consist of store rents within the scope of TFRS 16, which are discounted or not paid during April and May 2020, when the stores are closed due to Covid-19.

The details of other expense from operating activities for the year ended 31 December 2020 and 2019 are as follows:

Other expense from operating activities	**1 January – 31 December 2020**	**1 January – 31 December 2019**
Interest expense on payables	(81.958)	(141.067)
Foreign exchange losses	(13.778)	(13.468)
Litigation expenses	(2.142)	(5.341)
Early termination rent penalties	--	(3.633)
Other expenses and losses	(16.459)	(9.419)
	(114.337)	**(172.928)**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 23 – INCOME AND EXPENSES FROM INVESTING ACTIVITIES

The details of investment income/expense for the year ended 31 December 2020 and 2019 are as follows:

Income from investing activities

	1 January – 31 December 2020	1 January – 31 December 2019
Interest income on time deposit	12.024	124
Gain from sale of fixed asset	45	86
Investment property revaluation gain (Note 12)	388	1.514
	12.457	**1.724**

Expense from investing activities

The details of other expenses from operating activities for the year ended 31 December 2020 and 2019 are as follows:

	1 January – 31 December 2020	1 January – 31 December 2019
Loss from sale of fixed assets	(2.898)	(8.404)
Investment property revaluation loss (Note12)	--	(560)
	(2.898)	**(8.964)**

NOTE 24 – FINANCE COSTS

The details of finance costs for the year ended 31 December 2020 and 2019 are as follows:

	1 January – 31 December 2020	1 January – 31 December 2019
Credit card commission expenses	(106.791)	(101.366)
Interest expense due lease liabilities	(61.421)	(76.527)
Interest and commission expenses	(41.652)	(33.627)
Guarantee letters commission expenses	(2.160)	(1.673)
Foreign exchange expenses	(2.027)	(2.073)
Other finance costs	(686)	(283)
	(214.737)	**(215.549)**

The details of finance income for the year ended 30 September 2020 and 2019 are as follows:

	1 January – 31 December 2020	1 January – 31 December 2019
Foreign exchange income	6.881	761
	6.881	**761**

NOTE 25 – INCOME TAXES (DEFERRED TAX ASSET AND LIABILITIES INCLUDED)

Corporate income tax:

The Company is subject to the tax legislation and practices in force in Turkey. Corporate tax is declared until the evening of the twenty-fifth of the fourth month following the end of the relevant accounting period and is paid in one installment until the end of the relevant month.

In Turkey, corporate tax rate is 22% as of 31 December 2020 (2019: 22%). However, according to the Article 91 of the Law numbered 7061 "Legislation on Amendment of Certain Tax Legislation and Other Certain Legislation" which was published on the Official Gazette numbered 30261 on 5 December 2017 and according to the provisional clause 10 added to the Corporate Tax Law numbered 5520; corporate tax rate for the taxation periods of 2018, 2019 and 2020 is amended to 22%, which would later be applied as 20% at the end of these periods. During these periods, Council of Ministers is entitled to decrease the corporate tax rate of 22% to 20%.

The tax legislation provides for a temporary tax of 22% (2019: 22%) to be calculated and paid based on earnings generated for each quarter for the period ended 31 December 2020. The amounts thus calculated and paid are offset against the final corporate tax liability for the year. With the amendment to the Law, corporate rate is set to 22% for the years 2018, 2019 and 2020.

Within the scope of the aforementioned amendment, deferred tax assets and liabilities in the financial statements dated December 31, 2020 are calculated with a rate of 20% for the part of temporary differences that will create tax effects in 2021 and following periods.

In Turkey, losses can be carried forward for a maximum period of five years to offset against future taxable income. Tax authorities may, however, inspect tax returns and the related accounting records and may revise assessments within five years.

Turkey the joint-stock companies, corporation tax and income not liable for the tax and those made to those except for exempted who are resident in Turkey and non-natural persons and dividend payments to legal persons not resident in Turkey are subject to 15% income tax.

Dividend payments made to resident corporations from resident corporations in Turkey are not subject to income tax. In addition, no income tax is calculated if the profit is not distributed or added to the capital.

As of 31 December 2020 and 2019, the Company has no income tax liabilities.

Dividend earnings (excluding dividends obtained from mutual funds participation certificates and investment trusts' shares) obtained by corporations from participating in the capital of another corporation subject to full liability are exempt from corporation tax. Additionally, 75% of the gains arising from the sale of the shares, founding notes, usufruct shares and pre-emptive rights of the properties (real estates) owned by the corporations for at least two full years in the assets of the shares held for the same period are exempt from corporate tax. However, with the amendment made to the Law No. 7061, this ratio has been reduced from 75% to 50% in terms of immovables and this ratio will be used as 50% for the immovables to be prepared as of 2018.

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 25 – INCOME TAXES (DEFERRED TAX ASSET AND LIABILITIES INCLUDED) (Continued)

Corporate income tax (continued):

In order to benefit from the exception, the income in question must be kept in a passive fund account and not withdrawn from the business for a period of 5 years. The sales price must be collected until the end of the second calendar year following the year in which the sale was made.

There is not an application to reconcile with the tax authorities about the tax payable in Turkey. Corporate tax returns are submitted within four months following the closing month of the accounting period. Authorities competent for tax inspection can examine tax returns and the underlying accounting records for five years following the fiscal period, and re-assess as a result of their findings.

Tax income / (expenses) for the year ended 31 December 2020 and 2019 are as follows:

	1 January – 31 December 2020	1 January – 31 December 2019
Tax expense:		
Corporate tax expense of the current period	--	--
Deferred tx expenses:		
Deferred tax (expenses) / income from temporary differences	(25.912)	29.253
	(25.912)	**29.253**

Deferred tax assets and liabilities

The Company recognizes deferred tax assets and liabilities based upon temporary differences arising between the financial statements as reported for TAS purposes and financial statements prepared in accordance with the tax legislation. These differences arise from the differences in accounting periods for the recognition of income and expenses in accordance with TAS and tax legislation.

The details of the deferred tax assets and liabilities calculation by using effective tax rates for the year ended 31 December 2020 and 2019 is as follows:

	31 December 2020	31 December 2019
Prior year losses	27.155	54.143
Right of use asset/lease liabilities	10.473	7.863
Restatement and depreciation / amortization differences of property, plant and equipment and other intangible assets	(8.547)	(6.844)
Inventories	8.292	8.187
Expense accruals	5.232	4.002
Discount income	(3.783)	(2.195)
Provision for employment termination benefits	2.606	1.755
Litigations	1.420	1.500
Provision for cancellation of rent agreements	1.229	529
Provision for reconciliation differences	1.220	1.342
Provision for unused vacations	955	788
Income accruals	(892)	(832)
Withdrawal fees	366	362
Discount expenses	235	108
Warrantly expenses	27	93
Other	(823)	116
Total deferred tax assets / (liabilities)	**45.165**	**70.917**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 25 – INCOME TAXES (DEFERRED TAX ASSET AND LIABILITIES INCLUDED) (continued)

Deferred tax assets and liabilities (continued)

The movements of deferred tax asset as of 31 December 2020 and 2019 are as follows:

	31 December 2020	31 December 2019
Opening balance at 1 January	70.917	41.498
Current year (loss) / income	(25.912)	29.253
Other comprehensive income / (loss)	160	166
Closing balance at 31 December	**45.165**	**70.917**

At the balance sheet date, the Company has unused tax losses of TL 135.773 (2019 TL 270.714) available for offset against future profits. A deferred tax asset has been recognized in respect of TL 27.155 (2019: TL 54.143) of such losses.

Carry forward lax losses

The expiration dates of such carry forward tax losses are as follows:

	31 December 2020	31 December 2019
Expires at 2021	--	94.668
Expires at 2023	8.350	48.623
Expires at 2024	127.423	127.423
	135.773	**270.714**

The reconciliation of the current period tax (expenses) / income and operating profit as follows

		31 December 2020		31 December 2019
Operatıng profıt/ (loss) before ıncome tax		111.208		(177.888)
Effective tax rate		%22		22%
Calculated tax		(24.466)		39.135
Reconciliation of tax provision:				
-Exemptions and discounts	(%3)	(2.272)	%1	(2.667)
- Permanent differences not included in deferred tax calculation	--	--	%2	(4.209)
-Reversal of previous year tax losses	--	--	--	(439)
-Effect of change in tax rate	%1	763	%1	(2.548)
-Other	--	63	--	(19)
Tax (expenses) / income on income statement	**(%23)**	**(25.912)**	**(%16)**	**29.253**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 26 – EARNINGS / (LOSS) PER SHARE

Weighted average number of shares and basic earnings per share for the year ended 31 December 2020 and 2019 are as follows:

	31 December 2020	31 December 2019
Weighted average number of ordinary shares outstanding during the period (in full)	11.000.000.000	11.000.000.000
Profit/(loss) for the year attributable to owners of the company	85.296	(148.634)
Basic (loss) / earnings per share from continuing operations -thousands of ordinary shares (thousands TL)	0,0078	(0,0135)
Basic (loss) / diluted earnings per share from continuing operations -thousands of ordinary shares (thousands TL)	0,0078	(0,0135)

NOTE 27 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS

a) Capital risk management

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt. The Company monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total payables (including borrowings, trade payables, due to related parties and advances received, as shown in the balance sheet) less cash and cash equivalents. Total capital is calculated as equity, as shown in the balance sheet, plus net debt.

	31 December 2020	31 December 2019
Total financial liabilities	636.464	463.159
Minus: Cash and cash equivalents	(392.201)	(37.267)
Financial liabilities,net	244.263	425.892
Total equity	**(165.546)**	**(251.852)**
Financial liabilities,net / equity	(%148)	(%169)

b) Financial risk factors

Credit risk

Ownership of financial assets involves the risk that counterparties may be unable to meet the terms of their agreements. Significant part of trade receivables comprise credit card receivables and the Company has is not exposed to credit risk concerning credit card receivables. The Company collects the instalments of its credit card sales according to the mutually agreed discount rates with the banks and financial institutions on the nest day when the sale made within the scope of the credit card sales contracts made under the various banks and financial institutions. Other trade receivables, cheques and notes are due from dealer sales of air-conditioning, cash register and white goods. The Company has set up an effective control system on the dealers that are followed by credit risk management and each debtors have their own credit limit. The Company consider the past experience and collateral from dealers (Note 7).

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 27 – NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

b) Financial risk factors (continued)

b.1) Credit risk management

The credit risk as a financial risk factors as at 31 December 2020 is as follows:

Credit risk of financail instruments	Receivables			
	Trade Receivables		Other Receivables	
31 December 2020	Related Parties	Third Parties	Third Parties	Deposits at bank and credit card receivables
Maximum credit risk as of balance sheet date (*)	14.883	88.414	571	389.259
-The part of maximum risk under guarantee with collateral etc. (**)	--	76.787	--	--
A.Net book value of financial assets that are neither past due nor impaired.	641	78.217	571	389.259
B.Net book value of financial assets that are renegotiated, if not that will be accepted as past due or impaired	14.242	2.935	--	--
C.Net book value of impaired assets	--	--	--	--
- Past due (gross carrying amount)	--	7.262	--	--
'- Impairment (-)	--	(7.262)	--	--
'- The part of net value under guarantee with collateral etc.	--	--	--	--
- Not past due (gross carrying amount)	--	--	--	--
'- Impairment (-)	--	--	--	--
'- The part of net value under guarantee with collateral etc.	--	--	--	--
			--	
D. Off-balance sheet items with credit risk	--	--	--	--

(*) Guarantees received and other factors increasing loan reliability are not considered in determining this amount.
(**) Guarantees consist of letters of guarantee, notes receivable and cheques obtained from customers.

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 27 – NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

b) Financial risk factors (continued)

b.1) Credit risk management (continued)

The credit risk as a financial risk factors as at 31 December 2019 is as follows:

Credit risk of financail instruments	Receivables			
	Trade Receivables		Other Receivables	
31 December 2019	**Related Parties**	**Third Parties**	**Third Parties**	**Deposits at bank and credit card receivables**
Maximum credit risk as of balance sheet date (*)	677	65.685	496	34.591
-The part of maximum risk under guarantee with collateral etc. (**)	--	83.592	--	--
A.Net book value of financial assets that are neither past due nor impaired.	677	54.324	496	34.591
B.Net book value of financial assets that are renegotiated, if not that will be accepted as past due or impaired	--	4.372	--	--
C.Net book value of impaired assets	--	--	--	--
- Past due (gross carrying amount)	--	6.989	--	--
'- Impairment (-)	--	(6.989)	--	--
'- The part of net value under guarantee with collateral etc.	--	--	--	--
- Not past due (gross carrying amount)	--	--	--	--
'- Impairment (-)	--	--	--	--
'- The part of net value under guarantee with collateral etc.	--	--	--	--
			--	
D. Off-balance sheet items with credit risk	--	--	--	--

(*) Guarantees received and other factors increasing loan reliability are not considered in determining this amount.
(**) Guarantees consist of letters of guarantee, notes receivable and cheques obtained from customers.

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 27 – NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

b) Financial risk factors (continued)

Explanations on the credit quality of financial assets

As of 31 December 2020 and 2019, banks which contain cash and cash equivalents that are included in the neither overdue nor impaired financial assets have mostly high credit ratings, whereas the counterparties included in trade receivables in the same category are customers / related parties with whom the Company has been in relation for a long time and did not have any significant collection problems.

Aging of receivables that are past due but not impaired are as follows:

	31 December 2020	31 December 2019
Past due 1-30 days	10.630	1.718
Past due1-3 months	6.025	1.424
Past due 3-12 months	522	1.230
Total past due receviables	**17.177**	**4.372**
The part of maximum risk under guarantee with collateral.	2.011	2.535

b.2) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions. Due to the dynamic nature of the underlying business the Company aims at maintaining flexibility in funding by keeping committed credit lines available. The Company management monitors the Company's liquidity reserve movements according to their projected cash flows.

The Company management holds adequate cash, credit commitment and credit card receivables that will meet the need for cash for recent future in order to manage its liquidity risk. In this context, the Company has credit commitment agreements (monetary and non-monetary) from banks amounting to TL 3.298.000 that the Company can utilize whenever needed as of 31 December 2020 (2019: TL 2.346.635).

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 27 – NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

b) Financial risk factors (continued)

The table below shows the Company's liquidity risk arising from financial liabilities:

31 December 2020	Book value	Total contract based cash outflow (I+II+III)	Less than 3 months (I)	3 to 12 months (II)	1 to 5 years (III)
Non-derivative financial liabilities					
Trade payables	1.386.364	1.386.364	1.386.364	--	--
Related parties	*6.578*	*6.578*	*6.578*	--	--
Third parties	*1.379.786*	*1.379.786*	*1.379.786*	--	--
Loans	370.058	370.058	104.492	265.566	--
Lease Liabilities	266.406	266.406	22.860	75.546	168.000
Other payables	2.913	2.913	2.913	--	--
Total liabilities	**2.025.741**	**2.025.741**	**1.516.629**	**341.112**	**168.000**

31 December 2019	Book value	Total contract based cash outflow (I+II+III)	Less than 3 months (I)	3 to 12 months (II)	1 to 5 years (III)
Non-derivative financial liabilities					
Trade payables	1.232.640	1.232.640	1.232.640	--	--
Related parties	*5.475*	*5.475*	*5.475*	--	--
Third parties	*1.227.165*	*1.227.165*	*1.227.165*	--	--
Loans	105.521	105.521	105.521	--	--
Lease Liabilities	357.638	357.638	20.658	84.720	272.918
Other payables	2.349	2.349	2.349	--	--
Total liabilities	**1.698.148**	**1.698.148**	**1.361.168**	**84.720**	**272.918**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 27 – NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

b) Financial risk factors (continued)

Foreign currency risk

As the Company primarily purchases from domestic vendors in TL, the Company is exposed to limited foreign exchange risk.

The risk is monitored by the Board of Directors in regular meetings. The idle cash is invested in foreign currency in order to minimise the foreign exchange risk resulted from balance sheet items. The Company also manages the foreign currency risk by limited use of forward contracts, which is one of derivative instruments, if necessary.

Foreign Currency Position	**31 December 2020**			
	TL equivalent	**USD**	**EUR**	**Other**
1. Trade receivable	2.702	304	52	--
2a.Monetary financial assets (including cash on hand and bank accounts)	8.697	547	520	--
2b.Non monetary financial assets	--	--	--	--
3. Other	3.322	451	1	--
4. CURRENT ASSETS (1+2+3)	**14.721**	**1.302**	**573**	**--**
5. Trade receivables	--	--	--	--
6a. Monetary financial assets	--	--	--	--
6b. Non monetary financial assets	--	--	--	--
7. Other	411	56	--	--
8. NON CURRENT ASSETS (5+6+7)	**411**	**56**	**--**	**--**
9. TOTAL ASSETS (4+8)	**15.132**	**1.358**	**573**	**--**
10. Trade payables	(33.729)	(2.328)	(1.847)	(26)
11. Financial liabilities	--	--	--	--
12a. Other monetary liabilities	--	--	--	--
12b. Non monetary other liabilities	(2.755)	(373)	(2)	--
13. CURRENT LIABILITIES (10+11+12)	**(36.484)**	**(2.701)**	**(1.849)**	**(26)**
14. Trade payables	--	--	--	--
15. Financial liabilities	--	--	--	--
16a. Monetary other liabilities	--	--	--	--
16b. Non monetary other liabilities	--	--	--	--
17. NON CURRENT LIABILITIES (14+15+16)	--	--	--	--
18. TOTAL LIABILITIES (13+17)	**(36.484)**	**(2.701)**	**(1.849)**	**(26)**
19. Net position of financial statement (9+18)	**(21.352)**	**(1.343)**	**(1.276)**	**(26)**
20. Net position of foreign currency derrivatives	**--**	**--**	**--**	**--**
21. Net position of foreign currency asset / (liability) (19+20)	**(21.352)**	**(1.343)**	**(1.276)**	**(26)**
22. Net position of monetary foreign currency asset / (liability) (TFRS 7.b23) (=1+2a+5+6a+10+11+12a+14+15+16a)	**(22.330)**	**(1.477)**	**(1.275)**	**(26)**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 27 – NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

b) Financial risk factors (continued)

Foreign currency risk (continued)

Foreign Currency Position	**31 December 2019**			
	TL equivalent	**USD**	**EUR**	**Other**
1. Trade receivable	1.944	269	52	--
2a.Monetary financial assets (including cash on hand and bank accounts)	2.908	175	281	--
2b.Non monetary financial assets	--	--	--	--
3. Other	--	--	--	--
4. CURRENT ASSETS (1+2+3)	**4.852**	**444**	**333**	**--**
5. Trade receivables	--	--	--	--
6a. Monetary financial assets	--	--	--	--
6b. Non monetary financial assets	351	58	1	--
7. Other	--	--	--	--
8. NON CURRENT ASSETS (5+6+7)	**351**	**58**	**1**	**--**
9. TOTAL ASSETS (4+8)	**5.203**	**502**	**334**	**--**
10. Trade payables	(12.051)	(1.526)	(449)	--
11. Financial liabilities	--	--	--	--
12a. Other monetary liabilities	--	--	--	--
12b. Non monetary other liabilities	(2.193)	(367)	(2)	--
13. CURRENT LIABILITIES (10+11+12)	**(14.244)**	**(1.893)**	**(451)**	**-**
14. Trade payables	--	--	--	--
15. Financial liabilities	--	--	--	--
16a. Monetary other liabilities	--	--	--	--
16b. Non monetary other liabilities	--	--	--	--
17. NON CURRENT LIABILITIES (14+15+16)	--	--	--	--
18. TOTAL LIABILITIES (13+17)	**(14.244)**	**(1.893)**	**(451)**	**-**
19. Net position of financial statement (9+18)	**(9.041)**	**(1.391)**	**(117)**	**--**
20. Net position of foreign currency derrivatives	**--**	**--**	**--**	**--**
21. Net position of foreign currency asset / (liability) (19+20)	**(9.041)**	**(1.391)**	**(117)**	**--**
22. Net position of monetary foreign currency asset / (liability) (TFRS 7.b23) (=1+2a+5+6a+10+11+12a+14+15+16a)	**(9.392)**	**(1.449)**	**(118)**	**--**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 27 – NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

b) Financial risk factors (continued)

Foreign currency risk (continued)

Foreign currency sensitivity

The Company is exposed to foreign exchange risk arising primarily from USD and EUR. The following table demonstrates the sensitivity of the Company to a possible change of 10% in US dollar and EUR rates. 10% is the rate is a reasonable rate as it is limited with 10% share capital commitment. Sensitivity analysis based on the foreign exchange risk at the reporting date, is identified with the changes at the beginning of the fiscal year and kept constant during the fiscal period. Negative value implies the effect of 10% increase in USD and in EUR foreign currency rates against TL on the decrease in the net profit.

Foreign Currency Sensitivity Table	**31 December 2020**	
	Profit / Loss	
	Appreciation of foreign currencies	Depreciation of foreign currencies
In case 10% appreciation of USD against TL		
1 - USD Dollars net assets/liabilities	(986)	986
2- Amount hedged for USD risk (-)	--	--
3- USD net effect (1 +2)	**(986)**	**986**
In case 10% appreciation of EUR against TL		
4 - EUR net assets/liabilities	(1.149)	1.149
5 - Amount hedged for EUR risk (-)	--	--
6- EUR net effect (4+5)	**(1.149)**	**1.149**
In case 10% appreciation of other currency against TL		
7- Net assets/liabilities in other foreign currency	--	--
8- Amount hedged for other currency risk (-)	--	--
9- Other currency assets net effect (7+8)	**--**	**--**
TOTAL (3 + 6 +9)	**(2.135)**	**2.135**

Foreign Currency Sensitivity Table	**31 December 2019**	
	Profit / Loss	
	Appreciation of foreign currencies	Depreciation of foreign currencies
In case 10% appreciation of USD against TL		
1 - USD Dollars net assets/liabilities	(826)	826
2- Amount hedged for USD risk (-)	--	--
3- USD net effect (1 +2)	**(826)**	**826**
In case 10% appreciation of EUR against TL		
4 - EUR net assets/liabilities	(78)	78
5 - Amount hedged for EUR risk (-)	--	--
6- EUR net effect (4+5)	**(78)**	**78**
In case 10% appreciation of other currency against TL		
7- Net assets/liabilities in other foreign currency	1	(1)
8- Amount hedged for other currency risk (-)	--	--
9- Other currency assets net effect (7+8)	**1**	**(1)**
TOTAL (3 + 6 +9)	**(905)**	**905**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

NOTE 28 - FINANCIAL INSTRUMENTS (FAIR VALUE DISCLOSURES AND EXPLANATIONS ON HEDGE ACCOUNTING)

As at 31 December, fair value and carrying amounts of assets and liabilities are shown in the table below:

31 December 2020	**Financial assets at amortized cost**	**Financial assets and liabilities measured by reflecting FV difference in other comprehensive income**	**Financial liabilities at amortised cost**	**Book value**	***Note***
Financial assets					
Cash and cash equivalents	392.201	--	--	392.201	*5*
Trade receivables (including due from related parties)	103.297	--	--	103.297	*7*
Other receivables	571	--	--	571	*8*
Financial liabilities					
Financial liabilities	--	--	370.058	370.058	*6*
Lease liabilities			266.406	266.406	*6*
Trade payables (including due to related parties)	--	--	1.386.364	1.386.364	*7*
Other payables	--	--	2.913	2.913	*8*

31 December 2019	**Financial assets at amortized cost**	**Financial assets and liabilities measured by reflecting FV difference in other comprehensive income**	**Financial liabilities at amortised cost**	**Book value**	***Note***
Financial assets					
Cash and cash equivalents	37.267	--	--	37.267	*5*
Trade receivables (including due from related parties)	66.362	--	--	66.362	*7*
Other receivables	496	--	--	496	*8*
Financial liabilities					
Financial liabilities	--	--	105.521	105.521	*6*
Lease liabilities	--		357.637	357.637	*6*
Trade payables (including due to related parties)	--	--	1.232.640	1.232.640	*7*
Other payables	--	--	2.349	2.349	*8*

The Company management assumes that the carrying values of the financial assets and liabilities are close to their fair value because of their short-term nature.

NOTE 29 - OTHER MATTERS THAT MAY HAVE A MATERIAL EFFECT ON THE FINANCIAL STATEMENTS OR BE EXPLAINED FOR THE CLEAR, INTERPRETABLE AND UNDERSTANDABLE OF THE FINANCIAL STATEMENTS

The Covid-19 outbreak, which was declared as a pandemic by the World Health Organization (WHO) on 11 March 2020, and the measures taken against the pandemic continue to cause disruptions in operations and negatively affect economic conditions in all countries exposed to the pandemic. As a result, asset prices, liquidity, exchange rates, interest rates and many other issues are affected and remain uncertain about the future due to pandemic effects. The Company management follow-up in detail the possible effects of the Covid-19 pandemic on the Company's operations, financial status, financial performance and cash flows in all respects, and detailed evaluations are made and necessary actions are taken in order to minimize its effects.

The stores were temporarily closed as of 22 March 2020, considering the public and employee health. However, during this period, the Company have continued its activities with sales made through the teknosa.com and corner stores opened in stores of Carrefoursa. Company activities on the online channel have increased their impact and importance on financial and operational terms compared to previous periods.

During the period when the stores were closed within the scope of Covid-19 measures, concessions were provided in lease payments by mutual meetings with the property owners and short-time working allowance was applied for the employees who met the conditions. The Company has also taken precautions and made plans to provide a healthy sales and shopping environment initiated by start of the normalization process.

Most of the stores reopened on 1 June 2020. As of 12 June 2020, the opening of all stores was completed, and the Company have continued to sell in multiple channels including 23 corner stores opened in Carrefoursa stores. As of November , measure taken against pandemic in Turkey and worldwide has been increased and led to weekend curfews in December 2020, which caused store closures during weekends. It remains unpredictable how long and how the social and economic impacts of this pandemic in Turkey and the world will continue to.

While preparing the interim financial statements dated 31 December 2020, the company evaluated the possible effects of the Covid-19 epidemic on the financial statements and reviewed the estimates and assumptions used in the preparation of the financial statements. In this context, the Company has tested possible impairments that may occur in the financial and non-financial assets in the financial statements and no impairment has been identified.

As of the date of the report, there are no important issues affecting the Company's activities and financial statements except those described in the financial statements.

NOTE 30 – EVENTS AFTER THE REPORTING PERIOD

There is ongoing process in order to utilize the income generated by the sale of share belonging to Hacı Ömer Sabancı Holding A.Ş. which represents 10,28% of the Company's capital in planned capital increase.In this context, the capital ceiling has been redefined as 300.000 TL to be valid for the years 2021-2025.

The Company has closed 1 store and made revision 1 store dates between balance sheet date and 16 February 2021, As a result of these store closures, the Company's retail space increased by 88 square meters.